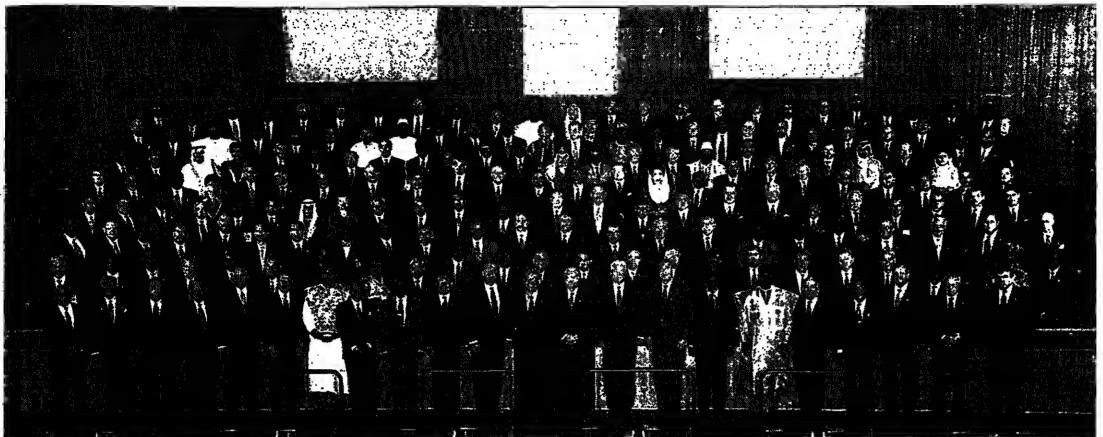
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The World's Daily Newspaper

Paris, Monday, October 23, 1995

No. 35.038

As the UN Turns 50, Leaders of the World Gather to Pay Homage to Its Peaceful Principles



At the largest gathering of world leaders in history, the heads of more than 170 states posing for a group photo on Sunday at the celebrations in New York for the United Nations' 50th anniversary.

Iraq's Leader Is Reining In His Wildly Errant Eldest Son

By John Lancaster and David B. Ottaway Washington Post Service

As the eldest son of the Iraqi presideot, Uday Hussein has killed and wounded with impunity.

According to witnesses and intelligence sources, his victims include his uncle, his father's butler and as many as six women. He has become a wealthy businessman whose negotiating tactics are said to be straight from the Mafia handbook.

But after years of fatherly indulgence toward his eral of Uday's businesses closed and limited his of-

Distraught over the defection of two daughters and their husbands - including a senior aide - and curb his family's influence in Iraqi politics, hlunting what some say is a greater threat to his survival than the

son, Saddam Hussein may finally be losing pa- ficial duties to little more than promotion for the Iraqi

The shifts are the latest twist in a family saga that their husbands — including a senior aide — and the Iraqi leader has compared to the hiblical account angered by Uday's excesses, Mr. Saddam has begun to of Cain and Abel. Politically, they are part of an apparent attempt by Mr. Saddam to broadeo his base of support, filling key positions with respected outsiders and, last week, staging a referendum to endorse crippling trade embargo against his country.

According to Baghdad-based diplomats and sources in neighboring Jordan, Mr. Saddam has ordered sevinore years.

Mr. Saddam's family troubles may continue to haunt him. U.S. officials warn of a continuing and potentially explosive rivalry between Uday and his younger and less mercurial brother. Qusay, who heads Mr. Saddam's main security apparatus.

But judging from a picture pieced together from sources in Baghdad, intelligence reports in Washington and Jordanian sources who follow their Iraqi neighbors closely, Mr. Saddam's maneuverings ap-

See IRAQ, Page 6

U.S. Investigates Shift of Jobs to China Moves by Boeing and McDonnell Anger Workers

Los Angeles Times study the matter. Participating are the U.S. piece of a \$2 billion project hy the Chinese WASHINGTON—The Clinton admin-trade representative, the Department of government to build a 100-seat airplane. industrial competitiveness is being seri- cil and the Department of Transportation. ously undermined by the shift of aerospace

build a domestic aerospace industry and its line for that report. impact on U.S. jobs are key issues in the three-week-old strike by the International

Machinists Union against Boeing. The government decided to act after a lines in Seattle; Portland, Oregon, and Wichita, Kansas.

istration is investigating charges that U.S. Commerce, the National Economic Coun-

Dianne Wildman, a spokeswoman for production to China by McDonnell Dou- the trade representative, said the group glas Corp. and Boeing Co. in exchange for would prepare a report that would be distributed to the cabinet secretaries and other The threat posed by China's efforts to top officials. She said there was no dead-

The group will be tackling what has become a troublesome issue as China's economic clout has grown.

China is already a major customer for campaign by the union, which represents 34,000 production workers now on picket and is expected to buy an additional \$100 billion worth of airplanes by the year 2015.

The administration said Friday that it had established a multiagency task force to rently engaged in a fierce competition for a

In its letter to the U.S. trade representative, Mickey Kantor, the machinists union said the Chinese government's "blackmail" of U.S. corporations was costing the United States hundreds of thousands of jobs and the loss of key aerospace technology partly funded by the govern-

The union asked the administration to threaten bilateral trade sanctions and reconsider government financing for U.S. aircraft sales as ways to put pressure on the Chinese to halt their negotiating strategy.

"This type of commercial and technological blackmail has occurred for years, but is now reaching a level to which the U.S. government must respond," said George Kourpias, the union president.

A Year Later, U.S.-Korean Stalemate

By R. Jeffrey Smith Washington Post Service

WASHINGTON — A year after the United States and North Korea agreed on complex measures to ease a crisis over North Korea's nuclear program, the two nations are still debating how to carry out the deal and have not moved much closer to the accord.

Both sides are still 'intensely at odds and suspicious' of each other's intentions, starting construction in the Communist na- he added. tion of the new type of nuclear reactors that

the pact foresaw.

Both nations heralded the deal signed on Oct. 21, 1994, in Geneva as a way to break down walls of hostility and distrust, but so

American officials say North Korea has decade. All of the reactors and other fa-also failed to fulfill a pledge it made then to cilities involved in the program remain open a new dialogue with South Korea, its

neighbor and bitter enemy.

"The baby's healthy, but also prone to a lot of infections," a U.S. negotiator said of the accord.

Last week, American officials hailed the accord for achieving what the United States saw as the deal's main goal: stopping in its tracks what they said was a North Korean drive to produce enough plutonium far they have not achieved much warmer for a nuclear bomb within one year and as many as 30 bombs a year by the end of the

"We think it has been, in terms of the objectives, a very good year," said Ambassador-at-Large Robert Gallucci, the chief U.S. negotiator.

He said that while the deal had not altered North Korea's status as a continuing "problem or a threat" to U.S. interests, it had improved security by removing the immediate threat of a worrisome new nuclear arsenal.

Though it has fallen far short of meeting a projected three-month timetable for com-

See KOREA, Page 6

In China, Dreams Turn to Obsessions

By Seth Faison New York Times Service

CHANGLE, China - In this dusty town, where ramshackle wooden houses on one side of a main street seem to symbolize

Newsstar	nd Prices
Antilles 12.50 FF Cameroon 1.600 CFA -gypt EP. 5000 France 10.00 FF Gabon 1100 CFA Greece 350 Dr. Italy 2,800 Line Ivory Coast 1.250 JD	Lixembourg65 L. Fr Morocco14 Dh Oatar1.000 Rials Réunion12.50 FF Saudi Arabia.10.00 R. Senegal1.100 CFA Spair225 PTAS Turisia1.250 Din Turikey1.55,000 U.A.E10.00 Dirh U.S. Mil. (Eur.)\$1.20



the old China, and newly built apartment news that a wave of kidnapping in New blocks on the other side suggest the availability of something better, the dream of out because smugglers figure their families

Transfixed by the packets of cash sent home by those who have already made the voyage, and willfully hlind to the grave risks of putting their lives in the hands of smngglers, salesclerks and day laborers and doctors here all talk about tou du or sneaking across, as though it were as nat-

ural as getting married or having a child. "Everyone with a brain thinks about going," said Liu Wenshan, 56, an accountant who sent her son, a doctor, to Los Angeles recently to join her husband, who emigrated there illegally in 1988, and three other children. "We know about the danger. But after roughing it for a six or seven

years, oh, everything is so much better." The idea of getting to America seems so deeply embedded in the minds of people here that oothing deters them. Not even the

going to America is more than just a in China borrowed more than \$30,000 for the initial price of passage and may be able to borrow again — killed a Changle resident in September.

Although illegal emigration is difficult to measure accurately, several thousand are making the trip each year by plane with forged documents, U.S. officials estimate. That is fewer than a few years ago, before the Golden Venture, a freighter laden with illegal Chinese immigrants, ran aground off New York's Long Island in June 1993 and 10 passengers drowned. The disaster prompted both Chinese and U.S. officials to make the wholesale shipping of im-

migrants more difficult. Although people in poor areas all over China yearn to go overseas, the vast majority of illegal immigrants in recent years have come from just three rural counties

See DREAM, Page 6

AGENDA



THE WINNER — Greg Maddux of the Braves pitching against the Indians in Game One of the World Series. The Braves won, 3-2, Page 21.

Swiss Vote Shows Split Over EU

PAGE TWO France's Far Right on the March

EUROPE

Espionage by Norway's Greens?

SPORTS Schumacher Takes F1 Title

Opinion Page 4. Sports Pages 20, 21. Parliament.

ZURICH (Renters) — The first com-puter projection of national results in Swiss parliamentary elections on Sunday showed strong gains on the left of the coalition government and added support for far-rightists in the cabinet.

Political analysts said the trend, spotted in early projections from leading cantons, strengthened divisions over if Switzerland should join the EU.

The forecast from the Swiss broad-casting network SRG, based on partial results, showed the pro-EU Social Democrats winning 12 new seats to hold Page 8. Crossword Page 21. 54 in the 200-member lower house of

Clinton Offers New Agenda For UN After The Cold War

President Urges Nations To Combat Crime and Control Rogue Weaponry

By Lawrence Malkin

UNITED NATIONS, New York -- A the start of the meeting to mark the 50th anniversary of the United Nations, President Bill Clinton on Sunday proposed a post-Cold War agenda to combat terrorism and money laundering, and 10 control rogue weaponry ranging from plutonium to

land mines As president of the host nation, Mr. Clinion was the first of about 150 leaders of the United Nations' 185 member nations to address the General Assembly in a three-day session commemorating half a century of UN efforts to play a decisive role in ensuring the security and peace of the world.

It was the largest gathering of world leaders in history: kings, presidents and prime ministers joining together in a search to fulfill the dreams of the organization's

The UN charter ratified 50 years ago Tuesday fostered ideals of international peace and security and economic progress for all peoples. Bin the anniversary is taking place against the backdrop of its greatest financial crisis, brought on hy demands for peacekeeping operations in the former Yugoslavia, Somalia, Angola and else-where, as well as the failure of member

states to pay their dues.

The opening day of the festivities also heard President Boris N. Yeltsin of Russia demand that the organization supersede regional security organizations, specifically the North Atlantic Treaty Organization in its

role in Europe and the former Yugoslavia. The Cuban leader, Fidel Castro, dressed in a sober hlue suit instead of the combat Assembly in 1960 as a victorious revo-Assembly in 1960 as a victorious revo-lutionary leader, followed with an appeal for greater economic and political equality be-rween rich and poor nations and a jab at "ruthless hlockades that cost the deaths of men, women and children"— an allusion to the U.S. economic blockade of his country. In a further contrast to his 1960 speech, which lasted four and a half hours, still a UN record for a government leader, Mr. Castro spoke for only seven minutes, the max-

spoke for only seven minutes, the maximum allotted time so every oation can get its turn. Mr. Clinton ignored the rules and spoke for 17 minutes, but got a considerably less warm reception than the half-minute of vigorous applause accorded Mr. Castro.

One reason for this cool reception was that in the United States a vocal political lobby is agitating to curb the organization or to withdraw from it. The opposition is re-flected in the fact that the United States is \$1.4 billion in arrears in its dues, especially for peacekeeping operations. That debt prompted the UN secretary-general, Boutros Boutros Ghali, to appeal in his speech to "give the United Nations a firm financial

See UN, Page 6

Algerian **Cancels Talks With Chirac**

By Jonathan Randal Washington Post Service

PARIS - A meeting between Presidents Jacques Chirac of France and Liamine Zeroual of Algeria was called off abrupily Sunday in New York, further straining relations between Paris and its former North African colony.

The failed meeting underscored growing

public concern about a three-month series of terrorist attacks in France by suspected Islamic fundamentalists opposed to French economic, financial, diplomatic and military support for Algeria's army-dominated regime in its civil war with religious extremists.

Mr. Chirac said the meeting was simply 'postponed'' because Mr. Zeroual insisted it "take place under the gaze of cameras and photographers" despite French efforts to limit publicity surrounding the tete-a-tete at the United Nations' 50th anniver-

sary celebrations. But official Algerian media said the meeting was "canceled" because of what Mr. Zeroual's spokesman, Mihoub Mihoubi, denounced as an "attack on the dignity and sovereignty of the Algerian

Observers suggested Mr. Zeroual would try to invoke wounded nationalism, traditionally a strong argument in Algeria where French colonialism is still resented 33 years after the country's independence,

See ALGERIA, Page 6

France's Far Right Revels in Its Taste of Power

By Barry James
ternational Herald Tribune

OULON, France — After little more than 100 days in office, France's farright National Front sees its control of the southern city of Toulon as a key in its swelling campaign to achieve power across

Toulon's new mayor, Jean-Marie Le Chevallier, says he believes his administration will help the movement by demonstrating "that we are not racist xenophobes in brown shirts and

In recent local elections across France, the National Front also captured control of two smaller southern cities, Orange and Marig-nane, and won sizable minorines in many other towns, including several in the tradioonal Communist belt north of Paris.

Overall, the party captured about 15 percent of the vote in France but managed nearly 40 percent in Touloo, which has a population of about 170,000 and is France's main naval base. The city has a substantial immigrant

base. The city has a substantial immigrant community and a large population of native French who moved back from north Africa. "It has taken over the former role of the Communist Party as a kind of tribune of the people," said Marc Bayle, a member of the Regional Council in Toulon who has set up a watchdog group to protect civil liberties. "Its aim now is to be considered as a great and respectable party. And I'm worried. This is a party in full expansion."

In seeking to reach out to a broader slice of the electorate, however, the Front has much image-building still to do. It will be a long time before many people forget the pun seven years ago by Jean-Marie Le Pen, the party leader, that suggested that a Jewish govern-ment minister should be cremated.

"What's one little word among so many?" said Jean-Pierre Liparoo, an aide to the Toulon mayor, in explaining the gaffe, "You are ton hard on him. Jean-Marie is a tribune of the people, an orator. You cannot reduce the man to a word or a phrase,"

VERTLY racist language is illegal in France, and in any case the at-titude jibes with the National From's new image. So the party intends to hold a rally in the southern city of Carpentras next month, bringing supporters in chartered trains from all over the country, to demonstrate to the nation that it is not as anti-Semioc as past statements suggest

Calling itself a haveo for the disaffected, the National Front has changed its slogan to. "neither Right, nor Left but French" and "neither Right, nor Left but French" and adopted a policy of "national preference." or "the Freoch first." That means putting citizens first in line for jobs, housing and benefits, which has broad appeal at a time of high unemployment and insecurity.

Mr. Le Pen has warned party militants to avoid indulging in "political folklore"—like giving the fascist solute at meetings—and has

giving the fascist salute at meetings — and bas replaced the skinheads at National Front rallies with bouncers in smart blue hlazers. We want our image to correspond to the

reality," Mr. Le Chevallier said. "The reality is that my municipal council contains two admirals, several senior officers, former Algeria residents and young people. There are no skinheads."



Jean-Marie Le Pen, the leader of the rightist National Front, addressing a rally of his supporters in Paris in September.

Polls, meanwhile, show that a large part of the population supports Mr. Pen's attack on "immigration" — a code word for North African. A wave of terrorist bombings in France — including another recent attack on an underground train — has been blamed by the authorides on Algerian fundamentalists, and fits in neatly with Mr. Le Pen's warnings about the rise of "Islamic hoodlums" and his call for the restoration of the death penalty.

By exploiting anti-foreigner prejudices subliminally, the party avoids the need for overtly racist language, Mr. Bayle said, while creating an image of the white race under threat by outside forces.

The party insists that reason, not racism, is at the root of its anti-immigration stand.

Mr. Le Chevallier, who has a reassuring kind of Rotary Club image of a provincial notable, explained: "The charge they always make against the National Front is that we are racists. But we are not. Simply, we fear that we are allowing too many poor immigrants to enter. We do not have the means in France to feed all our children, or to give work to everyone. Therefore, I think it is necessary to

have a national preference."

Mr. Le Chevallier said France is under threat from fundamentalism and the "con-quering demography" of Muslims. "We fear that they will settle in our towns and create little Bosnias and bring religious conflict into the heart of our country.

When asked about North Africans with French passports, he replies: "Of course, they are French - new French, but what do you want? Everyone has to start somewhere.'

If immigrants, who suffer more than most from unemployment and squalid housing, are hlamed for taking jobs and homes from the French, the Front holds the European Union responsible for destroying the country's in-dustry and agriculture in the interests of com-

Mr. Le Chevallier said France wants to be left alone with its own identity, money and laws. At the same ome, he and other National Front members use their seats in the European Parliament to weave alliances with like-minded parties elsewhere in Europe, such as the neo-fascists in Italy or the Flemish Bloc in Belgium.

UT THE FRONT took a jolt this weekend when the national commission on campaign financing rejected Mr. Le Chevallier's campaign accounts on the grounds they were improperly presented. Indicating he would appeal, the mayor said that the commission would be overruled by "those who make the law."

The rejection, if upheld, held the real risk of Mr. Le Chevallier's election being annulled, which would entail either new elections or his replacement by someone else on the National Front list, legal experts said.

In Toulon, the National Front is charged by its critics with accomplishing nothing more than planting a few flowers in front of the town hall, and practicing the very kind of patronage for which it condemned the previous administration. What counts, Mr. Bayle said, is not deeds but the symbols and gestures that send a message to the rest of the country.

"The view is that the less they do and the more they say, the more likelihood they have of getting people into the National Assembly," he said.

On one overriding issue, the city's 20 percent unemployment rate, the National Front seems to have no remedy other than to remind people that immigrants make up 20 percent of the

population.
"Their idea is to inculcate little by little the idea that the Muslims are the enemy." Mr. Bayle said.

The National Front in Toulon was thrown into disarray a few weeks ago by the death of Mr. Le Chevallier's right-hand man, Jean-Claude Poulet-Dachary, who fell or was pushed into a stairwell. Colleagues said Mr. Poulet-Dachary had received death threats, and the police are treating the killing as a murder.

Mr. Poulet-Dachary was the Front's chief strategist in Toulon. He once was a seminarian

in the Carholic fundamentalist movement of Bishop Marcel Lefebvre and a Foreign Legionaire. But an internal report warned that his after-hours frequentation of gay bars, where he was known as "Gloria," and his public ostentation of the Nazi salute risked bringing the National Front into disrepute.

Asked if he had an idea about a motive for murder, Mr. Le Chevallier said: "There are those who in attacking my direct collaborator thought they could touch me. They are trying to weaken me. But I shall not be deflected from my aim of giving the people of Toulon a

COMING UP

As the United Nations celebrates its 50th anniversary, there is an almost universal sense that it is overstretched and still in search of missions and without clear priorities in the post-Cold War world.

Israelis Break A Code of Silence

Interrogation Practices Get a Rare Public Airing

By Barton Gellman Vashington Post Service

Wednesday afternoon in August, the chief of Israel's Shin juries. Bet security service held a rare news conference and made a still rarer confession of failure.

Four days earlier, he said, his agents had arrested a suspected terrorist. The man, it turned out, had built a bomh and planned an attack by a confederate on a Jerusalem bus. But interrogators did not discover the plot in time, and five passengers died in the Aug. 21 explosion. The Shin Bet, its chief said,

The Shin Bet, its chief said, missed a chance to save lives because it had been barred from using suitably "extreme forms of interrogation." He hlamed Attorney General Michael Ben Yair for tying his hands.

Mr. Ben Yair was so angry that he broke a long-standing taboo. He became the first senior conservation official in

nior government official in and he spoke graphically about detained for interrogation end up with brain damage."

umented by human rights or-ganizations, several of which goons. have long accused Israel of torture, but the words were revolutionary for a man in his po-

His conclusion was far less so, though equally revealing of the broad Israeli consensus that the war on terror cannot be pretty. The shaking method should be permitted, Mr. Ben Yair said, but not routinely.
"We will not open torture

chambers to replace intelligence," the attorney general told the legal journal Ha Lishka in an interview last month. "What do we need interroga-tors for? We can bring in bigbodied inquisitioners to serve as torturers, and we won't need interrogators."

ogist. Derrick Pounder, who proved that the technique killed

clothing or around the shoul-ders and shaken with extreme violence." It results in great JERUSALEM -- One spinal pain, unconsciousness and, in some cases, brain in-

The interrogation death of the detainee Abdel Zamed Harizat in April, Mr. Ben Yair told the law journal, "shook all of us in the Justice Ministry and me personally. "We saw a demonstration on videotape of the shaking, and it was com-pletely different that what is written in the regulations. I discovered that this is emphatically a physical method, and the fact is that it caused a man's

"We didn't know what shaking was," Mr. Ben Yair said, referring to the ministerial committee that is supposed to su-pervise the Shin Bet. "We thought it was a slight rocking.

The damage that could be caused by shaking is not only death. The victim can also sufmemory to use the word "tor-ture" in the context of Israel's treatment of Arab prisoners, ed Palestinian youngster who is

ing" or "shaking."

The spoke of violence in the interrogation cells, and brain damage, and even death. He disclosed nothing not well-documented by hymnor rights on interrogators. "It is impossible to descend to the level of speech of those who can call Shin Bet interrogators." interrogators inquisition

In 1991, Israel signed the 1984 United Nations Convention Against Torture, which forbids "any act by which severe pain or suffering, whether physical or mental, is intendonally inflicted on a person." The convention states that "no exceptional circumstances whatever, whether a state of war or a threat of war, internal policial instability or any other public emergency, may be invoked as a justification of torture."

Maryam Elahi of Amnestya International said Israel is about to make things worse in a new law governing operation of the Shin Bet. The draft legislation, scheduled for a parliamentary vote next month, bans the in-The attorney general and the Shin Bet chief were speaking of a technique known in Hebrew suffering — "except for pain or suffering inherent in interrogaas tiltulim. A Scottisb pathol- tion procedures or punishment according to law.

That exception, she said, is a detainee last spring, described incompatible with the internait thus: The prisoner is bound tional convenion and effectiveand then "gripped either by the ly swallows the whole rule.

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Germans Hit the Road the Most

CAIRO (AFP) - Germans travel the most, the Japanese abroad are the higgest spenders and the United States cashes the most tourist dollars, the World Tourism Organisation said Sunday.

Germans embarked on more than 77 million foreign trips in 1994, followed by the Americans with 44.3 million and the British

Japanese led the list of hig spenders with an average \$2,261 a trip, followed by Australians with \$1,843 and the Norwegians and South Koreans with an average of \$1,660. The most thrifty are the Spanish, \$350; the Mexicans, \$454, and the British, who parted with only \$470 each time they traveled to foreign climes.

British and Irish Get 1-Hour Break

LONDON (Reuters) - People throughout Britain and Ireland got an hour longer in bed on Sunday. British Summer Time ended at 2 A.M., when clocks in the two

countries went back one hour, making local time the same as Greenwich Mean Time until March 31 next year.

About 40 motorists were arrested Saturday when protesters from all over Scotland joined Skye residents in refusing to pay the toll on a new bridge linking the island to the mainland. "The tolls are virtual robbery," a protester said.

More than 300 archeological finds have gone on display in the ruins of a church in the war-wrecked city center of Beirut, the rewards of three years of excavation.

The tourism industry is expected to grow four times faster in the Middle East than in the rest of the world because of the region's peace process, the head of the World Travel and Tourism

Spending on tourist attractions in Britain rose 5 percent in 1994 to top £1 billion pounds (\$1.57 billion) for the first ome, the English Tourist Board said.

A Rocky Takeoff for Denver's Grand New Airport

New York Times Service

DENVER - Under a billowing white roof. Denver International Airport bloomed this spring into an instant city the largest human concentration in the vast wheat fields stretching between Denver and Toneka Kansas

But despite a beehive of jet vorks projects in the country.

Contradicting wishful think-

SANTIAGO - Retired

hardline chief of secret police in

Chilean Army's subordinatioo

General Contreras was con-

to democratic civilian rule.

General Manuel Contreras, the killed by a car bomh in Wash-

the 1970s, is finally behind confirmed a seven-year prison

bars. Officials said his impris- sentence in late May, but Gen-

onment, after months of delays eral Contreras's legal appeals

victed of ordering the 1976 as- urday, a convoy of vehicles

and political tension, shows the and his hospitalization for four

Saturday.

With only a handful of foreign pare to converge here in coming flights, Deover's airport is inmooths.

curve balls. First, it is handling international hub. Today, the fewer passengers than Staplenation's sixth husiest airport is ternational in name only.

But, fulfilling forecasts, be able to land simultaneously flight delays are sharply down, during snowstorms? Will the real estate development is booming and the sunny new terminal is serving as a dra-matic foyer for visitors to the "DIA is the standard that fumatic foyer for visitors to the Rockies.

Eight months after its open-ing, debate rages over whether terminal's lead architect. "The activity, the takeoff has been the new airport is a Taj Mahal on day it opened, it was a hlinding bumpy for the \$4.9 hillion airport, one of the last great publicanchor for Rocky Mountain detection took off. They were launching velopment.

This week with early-bird ing hy politicians and reams of skiers schussing the Colorado forecasts by computers, passen-slopes, the airport authorities ger traffic is down, fares are up are bracing for national scrutiny and noise complaints abound. as millions of vacationers pre-

Chilean General Finally Goes to Jail

ington. Chile's Supreme Court

months kept him out of jail until

Under heavy security on Sat-

Will, as advertised, three jets computerized baggage system be able to sort and deliver 2,000

ture airports will be judged by," them like crazy. At the old air-port, I would have spent two or three hours on the ground."

But, despite the reams of computer-generated studies and plans, the airport is throwing

"With this, a chapter is

General Augusto Pinochet,

the former president and still

military commander, called the

Contreras trial "unjust" but

said the army would respect the

ACCESS NUMBERS COUNTRIES

President Eduardo

sassination of Orlando Letelier, took General Contreras into the

a Chilean Socialist who was new Punta de Peuco prison

north of Sandago.

closed,"

Frei said.

ton, its dowdy downtown prerunning about 7 percent below people are expected to fly into Denver this year than last year.

Airport officials hlame Contineotal Airlines, which had used Stapleton as a flight hub. After promising to use the new airport as a huh, Cononental became embroiled in a fare war with United Airlines, cutting its daily flights here to 13 today from 247 in 1987. Through the end of August, Continental had carried 2.2 million fewer people to Denver than in the same period last year.

United Airlines, using Denver as a Western huh, now holds 65 percent of Denver's airlinepassenger market. With United monopolizing many routes, fares have soared.

one of its most provincial. decessor. With passenger traffic Aside from a lone flight to Amsterdam and flights to three last year's level, I million fewer Mexican cities, more than 99 percent of Denver's traffic is domestic. Easing this isolation next week, Air Canada is to inaugurate daily service to Calgary, Toronto and Vancouver.

To the relief of ski-season travelers, the problem of snow delays appears to have been mastered. With runways spaced wide enough apart to allow simultaneous landings, three jets. landed at the same time during a snowstorm on the opening day. Since then, the airport's per-

formance has erased Denver's image as a city notorious for flight delays. According to the Federal Aviation Administraoon, the airport had 1,030 delays of more than 15 minutes in its first six months of operation. In In the past, the airport was sold to Denver voters as a major pleton had 5,550 delays.

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THE AMERICAS

Clinton's Top Political Strategist Used to Ridicule Him

By Richard L. Berke New York Times Service

WASHINGTON - If Republicans are looking for a guide to explain how to defeat President Bill Clinton next year, they need look no further than the president's chief political strategist, Dick Morris.

Republican politicians and campaign strategists who have worked closely with Mr. Morris in campaigns around the country recounted in interviews that only munths before he emerged as a prominent player in the White House, Mr. Morris openly and forcefully ridiculed Mr. Clinton's personal conduct and policy stands - and advised his clients about how to seize on the president's vulnerabilities for their own cam-

It is widely known that Mr. Morris has had a long and sometimes tense relationship with Mr. Clinton, beginning with his first gubernatorial campaign in Arkansas in 1978, and that Mr. Morris has since divided his loyalties between

alon established a service of the se

7-2-1-

before been documented.

In a speech he proposed for a Republican candidate running last year, for example, Mr. Morris wrote that Mr. Clinton's military budget cuts "make our military a joke," that his economic stimulus package "funds Alpine slides in Puerto Rico and warming buts for swimming pools in Connecticut" and that Americans

'don't want gays in the military.''
Brian Ballard, campaign manager for Jim Smith, who was Florida secretary of state when he ran in the Republican primary for governor in 1994, said that Mr. Morris had urged him to contrast his candidate's experience as a prosecutor with the ethics controversies swirling

around Mr. Clinton.
"He said, 'Let's use the Bill Clinton analogy." recalled Mr. Ballard, a chief of staff to former Governor Bob Martinez. "He really thought Whitewater was going to be an issue that sucked had never traded on inside information about the the president up. He said all the happenings of the Mr. and Mrs. Clinton or made disparaging com-

going on that weren't out yet. When I heard he was working for Bill Clinton, I was shocked."

The thrust of Mr. Ballard's recollections was corroborated by 10 other people, most of whom speaking on the condition that they not be identified. They also described conversations with Mr. Morris in which he criticized Mr. Clinton, often for his personal conduct.

Mr. Clinton. Whatever the motive, Mr. Morris advice to these candidates raises questions about the allegiance of the man whom Mr. Clinton has turned to for advice on how to respond to the Republicans in Congress and how to plan his reelection. It also raises questions about Mr. Clinton's judgment in relying so heavily on an adviser who has repeatedly ridiculed him.

In an interview, Mr. Morris insisted that he had never traded on inside information about the

billion in federal business for der other programs that remain

By Ann Devroy

ington Post Service

WASHINGTON -- The De-

fense Department will an-

nounce this week that it is sus-

pending a major contracting rule that last year resulted in \$1

minority companies, according to senior officials at the White

House and the Justice Depart-

tion from the Clinton admin-

istration's legal review of af-

nounce no Monday or Tuesday

that it will stop using its "rule uf two," which since 1987 has

been applied to all Defense De-

partment contracting business,

Under the rule, if at least twn

qualified small, "disadvan-

taged" businesses express in-

terest in bidding for a contract.

only disadvantaged businesses

can compete for it. Virtually all

companies certified as small,

disadvantaged businesses are

minority-owned, officials said.

Justice Department and civil

firmative action programs.

It is the first significant ac-

The Pentagon plans to an-

Pentagon Reviews Bidding

Changes Key Affirmative Action Rule

awards on race or ethnicity.

affirmative action programs un-

threats from Republicans to use

the racially charged issue of af-

firmative action against the

Democrats, President Bill Clin-

ton began a review of affir-

The review concluded that

dress past discrimination, but

said they had to comply with

the Supreme Court ruling that

must be narrowly defined and

respood to specific grievances.

July to determine which programs might be outlawed by the

Supreme Court and how they

Justice Department effort is be-

The first action under the

could be revamped.

rights lawyers have said the ing described as a "fairly big "rule of two" became vulner- step" by contractors and ad-

able as a result of a Supreme ministration officials. The Con-

Court ruling last summer that gressional Black Caucus, civil

A separate Justice Depart-

mative action programs.

Democrats and Republicans. But the extent of Rose law firm were going to destroy Bill Clinments about their ethical behavior. "I never ton's presidency. He said he knew some things questioned President Clinton's ethics and never urged anyone to run against him in any election," Mr. Morris said. "On the contrary, I have specifically refused on several occasions to become involved in campaigns against Clinton

because of my loyalty and respect for him."

The White House press secretary Michael McCurry said that Mr. Morris was a valuable adviser to the president.

Mr. Morris may even have had a favorite andidate for president in 1996 — and it was not and Dick Morris has been well chronicled," he said. "But there is no question that Mr. Morris helps the president advance the argument the president is making to the country about his

> Asked if the White Hnuse was troubled by Mr. Morris's past comments about Mr. Clinton, Mc-Curry said, ''l can't honestly say whether that will be of concern to the president. The president prefers an environment where there is a free give-and-take, but he prefers that occur pri-

wards on race or ethnicity. have been briefed in recent days
Officials called the "rule of by White House or Justice De-

der the Adarand v. Pena ruling, federal program per se, but an and said minority firms still re-administrative rule to put into

tained some advantages in bid- effect a federal law on setting ding for government work un- aside some government busi-

After the Adarand decision, and in the face of significant the government business that

the programs are needed to re- Pentagon is suspending the rule,

said affirmative action rules go to minority companies.

ment legal review was begun in or nnt, officials had little

THE FIREMAN'S JACKET

ficial said.

The "rule of two" is not a

ness for minority companies.

goes to minority companies, ac-

cording to the Justice Depart-

ment. Although the National

Aeronautics and Space Admin-

istration and the Labor Depart-

ment bave their "rule of two,"

neither is using it and only the

Overall, fewer than 10 per-

A senior administration of-

'Justice just could not defend the program because no

lawyer there thinks it is defen-

sible under Adarand," the of-

cial said with the rule suspend-

ed, minority firms would retain

some advantages under other

affirmative action programs

that are not affected by the pol-

A Justice Department offi-

cent of government contracts

ficial said that whether Mr.

Clinton wanted to keep the rule

But the Pentagon rule is re-

twn" the most vulnerable of the partment officials.

POLITICALNOTES

Western Republicans Confident

LAS VEGAS - Western Republicans are still haunted by the memory of 1992, when Bill Clinton ran better in their region than any Democrat since Lyndon B. Johnson in 1964. With a big assist from Ross Perot, an independent, Mr. Clinton carried not only the coastal states of California, Washingtoo and Oregon, but more surprisingly, the interior states of New Mexico, Montana, Nevada and Colorado.

Meeting here this weekend, several hundred activists attending a western states Republican leadership conference were determined, and confident, it will not happen again, Almost anyone they nominate next summer, they predicted, will fare better than Mr. Clinton in a region rebellinus over the administration's attempts to impose stricter environmental controls in the mioers, loggers and ranchers who depend on the West's huge tracts in federal land.

"The only chance Bill Clinton has to carry any of this area of the country is if there's a third-party candidate and he can slip in the back donr again," said the Republican National Committee chairman, Haley Barbour.

The Republicans are buoyed by the results of the midterm elections last year, when they captured three governorships, a Senate sear, 17 House seats and six new state legislative

Louisiana Conservative Wins

NEW ORLEANS - Mike Foster, a little-known legislator until he switched to the Republican Party last month and launched an advertising blitz preaching conservatism, finished first in Louisiana's primary for governor Saturday and will face Representative Cleo Fields, a Democrat, in a Nov. 18

'I thought that if I could just get that message of commonsense government across, the vuters would consider me, said Mr. Foster, a self-made millionaire who was endorsed by

the former leader of the Ku Klux Klan, David Duke.

Mr. Fields, the only unabashed liberal in Louisiana's open primary, in which all candidates run on one ballot regardless nf party, is seeking to become the first black governor in Louisiana since Reconstruction. Of the state's 2.3 million

voters, about a third are black. 'I am tired of heariog that a black can't win," Mr. Fields said early in the campaign. "I want to prove that this state can

Perot Progresses in California

LOS ANGELES — Ross Perot and grass-ronts prganizers for his new political party say they are well no their way to successfully meeting Tuesday's deadline for signing up enough voters to put the party on the 1996 presidential ballot in California, the natinn's richest trove of electoral votes.

As nf Friday night, more than 66,000 of the required 89,007 voters had agreed to juin the new party and their names had been forwarded to state election officials, the organizers here

reported Saturday morning.

Mr. Perot, in a television interview from Dallas that was broadcast Sunday in California, boasted that, with hardly any exception, the sign-up process was "gning fine" in the

Quote/Unquote:

President Bill Clinton, on baseball and the influence of its beroes: "All these inspire countless young people to play the game, and those of us who are older to make the most of the talents God has given us, no matter what kind of work we

In Canada. **New Life** For Left's **Old Party?** By Charles Trueheart Washington Post Service OTTAWA - When Canada's venerable leftist party of That is a fitting and even gen-

conscience elected a new national leader over the weekend, delegates chose the distinct underdog in the race.

erons image for the predicament of the New Democratic Party, intermittently an influential standard-bearer of Canadian social democracy. As voters across Canada endorse Newt Gingrich-style budget cutting, the more commun terms used to describe the party these days are dinosaur or corpse.

The job of resuscitating the party has fallen nn Alexa Mc-Donough, 51, a leader of the tiny Nova Scotia New Democrats for 14 years. In victory, she struck a Ombative note.
'We bave a federal govern-

ment that is basically dismantling its commitment to some of the things that matter most to people's lives," he said. "The fight of our lives is to turn this country around.'

ging and patient persuasion" to Canadian scene — not just social-safety net, including its avowed conservatives, she told universal health-care system, her party's convention, but the later adopted by mainstream one in sheep's clothing, the gov- Liberal governments.

kinder, gentler thing that makes oot to mentino decrepit state Canada a little different from mnnopolies, absurd union privthe United States," said the his- ileges and a fundamental hostorian and longtime New tility to the market economy." Democrat Desmond Morton.

"It favors things that Americans on the whole have not period has been swift and steep. favored but which Americans sometimes envy," he said.

By David Johnston

New York Times Service

eral authorities confined thou-

tutions after prisoner uprisings at four institutions in different states left dozens of immates

vania and Tennessee were the

most extensive in the federal

WASHINGTON — The fed-



CANADA SPLIT? — Posters in Montreal promoting CANADA SPLIT? — Posters in Montreal promoting required strict legal scrutiny rights groups and thuse repre-both sides of the Oct. 30 referendum on whether to create and strong justifications for senting minority and non-mi-She predicted "tough slog- an independent Quebec or remain part of Canada, programs that base contract nority government contractors icy review.

nffer a clear alternative to the unions, originated many ele- grown to the party's modern

The New Democrats, the social democratic alternative, are a
fixture of Canadian political demanaged to maneuver itself into being the voice of high taxes, "The NDP embodies the high debts and high inflation.

The fall of the socialists in Only four years agn, the New Democrats seemed to be de-The party, a 1961 marriage of fying the global current away agrarian socialists and labor from state socialism. They had

Security Is Tightened at Prisons

sands of immates to their cells at the country's 70 low-, medium-spired by news reports about

and high-security penal insti- incidents at other institutions.

and staff members hurt and caused millions of dollars in property damage, U.S. govern-by the Federal Sentencing Commission to erase the 100-

The uprisings at institutions to-1 sentencing disparity bein Alabama, Illinois, Pennsyl-tween possession of cocaine

to mattresses, broke windows, night it ordered tighter security

threw chairs and hurled base- at all but its 14 minimum-se-

ball bats in outbursts that curity institutions. The order

seemed to ignite spontaneously means that prisoners would be

at each of the four institutions. confined under guard.

Law enforcement officials

found evidence that the distur-

bances were planned or coor-

dinated, but they also said some

Administration officials said

that the latest vinlence appeared

to be linked to the 332-to-83

powder and crack cocaine.

In a statement, the Bureau of

system in years. Inmates set fire Prisons said that on Friday turned the sentencing commis-

said Saturday they had not they bad restored order at the found evidence that the distur- four institutions and that no one

House of Commons, a sixth of the chamber's membership.

As a muscular conscience for unionized workers, farmers and the marginalized, the New Democratic Party also was governing Canadian provinces beyand its founding base in rural Saskatchewan. In 1991, it took power in British Columbia and

The party inherited by Ms. McDonough, a former social worker and daughter of a onceprominent socialist, presides over a vastly different political

It plummeted to only nine parliamentary seats in the 1993 national election, too few for

The prison authorities said

had been killed or had escaped.

But the officials appeared to be girding for the possibility of fur-

ther unrest and said the harsber

security would remain in effect

the debate and vote on the dis-

parity of sentences for the possession of cocaine in powder and crack forms had ratcheted up

two forms of cocaine posses-

Administration officials said

for a indefinite period.

at the prisons.

Away From

 A problem tape recorder aboard the Jupiter-bound spacecraft Galileo responded to commands by NASA engineers, a good sign for scientists relying on it for the rendezvnus with the planct.

eggs at her was acquitted of

tensions in the prison, even though it would not have af-A gas explosina ripped



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Politics

The recorder aboard the orbiter is the only link between scientists and a space probe which is due to descend into Jupiter's atmosphere sometime during Dec. 7.

 A Norristown, Pennsylvania, woman who pulled a gun from her bathrobe and killed a 17-year-old who had tossed

Jurors also failed to reach a verdict on lesser charges, saying they could not agree on whether the woman, Anjanette Williamson, 27, had shot Desmond Hayes in self-de-

After an investigation of charges of sexual discrimination made by Major Jacqueline Parker, who is the first female fighter pilot in the Air National Guard, two of her former commanding officers at the 174th Tactical Fighter Wing, based in Syracuse, New York, have been relieved of duty, a spokesman for the National Guard report-

fected the sentences of inmates through several apartments on the top floor of a Brooklyn If the House had not overhousing complex, injuring 20 people in a blast that officials said might have stemmed from a quarrel between a tenant and a sion's recommendation, the sion would have received equal man who had been temporarily living in his apartment, officials



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66 Killed In Tamil Attack on Civilians

upiled by Our Staff From Dia COLOMBO - Tamil rebels have carried out their deadliest attack on civilians in years, killing at least 66 people in an apparent attempt to distract the Sri Lankan Army as It presses a major offensive on guerrilla strongholds.

The attack Saturday came just a day after the rebels blew up storage tanks at the country's two main oil depots.

Military officials say the rebels attacked three villages in northeastern Sri Lanka. The victims were from the majority Sinhalese group, whom the Tamils claim discriminate

A military spokesman, Major Tilak Dunu wille, said the attack was an attempt to divert the military from its offensive in the north, now in its fifth day.

More than 35,000 troops are
pushing toward Jaffina Penin-

sula, a rebel stronghold 295 kilometers (185 miles) north of Colombo. The military said at least 93 soldiers and 257 rebels have been killed, including four soldiers and 106 rebels killed in a battle Saturday.

There was no independent confirmation since all communicatioo links to the north have brokeo down because of the

fighting. The military said the battle occurred near Achchelu village

Sarath Munasinghe, said the military was retaliating to stepped up rebel attacks with its largest-ever offensive. largest-ever offensive in the envoy to Afghanistan, Mahmood Me-

fall of the town imminent.

On Friday, rebels blew up storage tanks at the country's two main oil depots in Colombo, the capital. Twenty-six people died in fighting at the depots on Friday, and gun battles con-tinued Saturday, killing three

civilians in the cross fire. More than \$30 million worth of diesel, petrol, kerosene and aviation fuel went up in flames the attack Friday on the Kolonnawa and Orugodawatte oil reserves, an official of the Energy Ministry said. He said the government hoped to resume the supply of aviation fuel to foreign airlines soon.

Residents stocked up on kerosene and long lines remained Sunday outside filling stations amid fears of fuel shortages.

The government said two rebels had been arrested and that two had surrendered. Authorities imposed a dusk-todawn curfew in Colombo on Saturday to prevent mobs of Sinhalese from looting shops and houses of Tamils.

Black plumes of smoke rose from the depots as firefighters struggled to contain the hlaze. which sent thousands of people fleeing in panic. (AP, AFP)



Two Afghans in front of a house that was destroyed when a plane flew over Kabul and dropped two bombs. It was not clear who carried out the attack.

Rebel Rockets Kill 11 in Market in Afghan Capital

and involved government KABUL. Afghanistan — Rebels tanks, warplanes and gunboats. have fired three rockets into the Afghan KABUL, Afghanistan - Rebels

northern Jaffina Peninsula, the stiri, made a new effort to broker a capital of the Liberation Tigers of Tamil Eelam.

Stiri, made a new effort to broker a cease-fire around the besieged city.

One rocket landed in front of a restau-

He said the army advance on rant at a busy market, sending hundreds Jaffna, the symbol of Tamil sep- of people scattering for shelter. The otharatism, was unstoppable and the er rockets landed near a hospital.

"We were lucky," Dr. Abdul Bashir dren. It was unclear who was respossor that he can hold peace talks. said. "We cleared this ward two days sible for the bombing.

Taleban commanders have can ago for repairs and there were no pa-

Outside the building, shards of glass and twisted metal littered the road. The rocket attack was attributed to the

Taleban, a group former Islamic students who have vowed to topple the Afghan government and impose Islamic rule. On Sunday, two bombs struck the Afghan capital, wounding six people, destroying a home and narrowly miss-

Taleban fighters recently marched to within three miles of the city, putting said the opposition faction had agreed in them close enough to rocket government positions around the capital. One of the rockets Saturday landed a

half-mile from Kabul's Presidential Palace, where earlier in the day Mr.

Mestiri met with government leaders. Mr. Mestiri arrived Saturday in a new effort to bring together Afghanistan's warring factions. He is trying to broker a ing a school packed with young chil-

Taleban commanders have called Mr. Mestiri's mission futile, but the envoy

principle to the truce. Earlier this year Mr. Mestiri's efforts to halt the fighting collapsed when President Burhanuddin Rabbani refused to step down as stipulated by the UN.

The Taleban have been huilding their forces since then and holding talks with anti-Rabbani groups to organize a coordinated offensive on Kabul from ev-10-day cease-fire in and around Kahul ery direction.

BRIEFLYASIA

Thousands in Japan Mourn Family Believed Killed by Cult

YOKOHAMA, Japan - More than 11,000 mourners filled an arena on Sunday for the funeral of a family believed to have been killed by the cult blamed for the nerve gas attack on a Tokyo subway.

Another 15,000 people lined nearby streets to pray and lay flowers for Tsutsumi Sakamoto; his wife, Satoko, and their year-old son, Tatsuhiko.

Mr. Sakamato, a lawyer, was waging a legal battle against the Aum Shinrykio cult when he and his family disappeared in 1989. He was acting on behalf of parents trying to get their children away from the cult and former cult members trying to regain assets they had donated.

Information from cult members arrested after the subway attack on March 20 led to the discovery last month of the family's buried remains.

Hostages Are Safe, India Says

SRINAGAR, India — The Indian government knows the whereabouts of four Western hostages held by Muslim guertillas for more than three months in Kashmir, a senior

"We know where they are," the official said in Srinagar. summer capital of the troubled province of Jammu and Kashmir, "They are alive and safe."

Indian officials ruled out a rescue attempt by force. A source said the hostages were in Ananthag district, south of Srinagar. It is more than a month since the last contact betweeo Indian negotiators and the abductors. (Reuters)

Bangladesh Crisis Deepens

DHAKA, Bangladesh — A senior leader of the governing Bangladesh Nationalist Party has warned that the government might declare a state of emergency unless the opposition calls off its campaign of strikes to force elections.

The government may not have any alternative to declaring a state of emergency if the political crisis is not resolved," said Nazmul Huda, former information minister and the party's vice chairman.

His remarks at a rally outside Dhaka were published in newspapers on Sunday, giving the first official hint of a possible emergency. (Reuters

Jailed Dissident's Wife Is Held

BELIING -- The wife of the imprisoned Chinese dissident Chen Ziming was detained on Sunday while holding a peaceful protest in a Beijing park in support of her husband, who is on a hunger strike, dissident sources said.

Mr. Chen's wife, Wang Zhihong, held the demonstration in

Shuangxiu Park in the north of the capital with Mr. Chen's parents. Wen Yongfen and Chen Erzang, to reiterate her demand for medical treatment for her husband. The three were sitting on a bench in the park holding a framed picture of Mr. Chen when about a dozen plainclothes policemen moved in.

Dissident sources said that Mrs. Wang was questioned at her home after her arrest and then taken to an unknown

U.S. May Join ASEAN Accord

MANILA — U.S. experts are to attend a meeting of ASEAN representatives to discuss a planned treaty declaring the Asia-Pacific region a nuclear weapons-free zone, the Philippine Foreign Ministry said.

The meeting later this month will look into the possible

inclusion of the United States in the pact, a ministry source said. The U.S. panel of technical and legal experts will join the Association of Southeast Asian Nations working group in for consultations on the treaty.

ASEAN, which groups Brunei, Indonesia, Malaysia, Singapore. Thailand and Vietnam, hopes to secure an agreement banning nuclear arms in Southeast Asia. All five main nuclear powers - China, France, Russia, Britain and the United States — have been invited to sign the treaty. But there is concern among some of them that it could affect regional navigation, particularly ships carrying nuclear waste.

VOICES From Asia

Chikazu Akamine, chairman of the Okinawa Women's League, speaking at a protest against U.S. bases on Okinawa:
"It's time for all of Japan to feel our pain."

(AP)

Tomilchi Murayama, prime minister of Japan, on ties with the United States: "We must take good care of the Japan-U.S. security system in view of its role not only in the two countries but also in Asia and the Pacific as a whole?P)

Arif Khan, the Indian Foreign Ministry spokesman, saying that India wants to join the United Nations Security Council as a permanent member: "We feel that given our size and all that we merit a place."

Gets Murayama's Nod

TOKYO — Finance Minister Masayoshi Takemura Sunday as strong favorite t that is being created through a merger of his party and Prime Minister Tomiichi Murayama's Socialists.

The newspaper Mainichi Shimbun reported that Mr. Murayama had told Mr. Takemura at a secret meeting a week ago that he did not want to lead the new party — which could be formed by next month.

Mr. Takemura's small Sakigake party and Mr. Muraya-ma's Socialists govern in coalition with the long-ruling Liberal Democratic Party, by far the biggest member of the

At a party convention last month, the Socialists decided to disband and regroup as a new liberal party in an attempt to win back voter support, which has eroded steadily since Mr. Murayama formed the governing coalition 16 months ago.

If the merger succeeds, Japan's political landscape would be dominated by two conservative parties — the Liberal Democrats and the main opposition New Frootier Party and by the new liberal group.

Mr. Murayama, who is attending the United Nations' 50th anniversary celebrations, iodicated in New York on Sunday that he favored Mr. Takemura as leader of the new group. "He could make a good party leader," Mr. Murayama said to reporters. "I think he is a strong candidate."

Japanese Finance Chief | U.S. Rules Out Leaving Okinawa

Despite Protest, Perry Confirms That Troops Will Stay

Committed by Our Staff From Disputches thousands of Okinawans demanding that the United States role as the main base for Amerremove its bases from the island, Defense Secretary William J. Perry said Sunday that Washington had no plans to

remove its bases or troops. Both the United States and Japan will want to keep military forces there." Mr. Perry said in an interview with NBC tele-

Up to 80,000 Okinawans. many more than expected. chanted slogans Saturday such as "Yankee Go Home" in the biggest-ever protest against U.S. bases on the battle-scarred counted about 58,000 people, hut organizers asserted that more than 80,000 people took

The protest, sparked by the

ment at the subtropical island's an "occupation mentality." ican troops in Japan.

economies, which are emhroiled in disputes about a trade war and economic spying. But in Washington, Mr. Per-

ry said that while the United States "deplores" the rape, the presence of U.S. forces enhances the long-term interests of both countries.

The defense secretary, set to travel to Japan next week for what he described as a regularly Japanese island. The police scheduled meeting, said he would entertain any request from Japan, but expected both countries to continue their se-

curity relationship. At the huge demonstration

graver, an artist whose paint-

ings gradually engaged with the

many of us. She is his most

is hard to imagine this long, thorough, revealing and quite

provocative book without the

constant voice of Jo, whose dai-

alleged rape by three U.S. ser- here, participants adopted by WASHINGTON — Despite vicemen of a 12-year-old acclamation a resolution con-demonstration by tens of schoolgirl, tapped into resent- demuning the United States for

"Such brutal crimes, which have been repeatedly commit-It was staged at a time of ted by U.S. military personnel, increasing tension between the clearly show decline of disciworld's two most powerful pline and indicate the deeprooted occupation mentality that has lasted to this day," the resolution said.

The schoolgirl was raped on Sept. 4. Several weeks later, the U.S. military turned over to Japanese authorities the three accused servicemen, who go on trial on Nov. 7.

The protest demanded that the U.S. and Japanese governments apologize to and com-pensate the girl, tighteo troop discipline, eliminate legal privileges such as oot turning over suspects until their indictment, and cut the oumber of bases on the island. (AFP, Reuters, AP)

BRIDGE

By Alan Truscott

FRANK Merblum and Doug Doub, both from Connecticut, recently won a local stage of the North American Open Pairs with help from the diagramed deal. It illustrates the danger of balancing when there is no evidence of a fit for the oppo-

Merblum as West opened two diamonds, which showed a three-suited hand with 11 to 15 points. Douh as East did not know which suits his partner held, and hid two hearts. This suggested a final contract, but required West to bid two spades with heart shortage. This should have ended the

auction, and nine tricks would probably have been made. But North erred by re-opening with a take-out double, neglecting Dbl. itself; denied, too, an over- two factors: He was not prepared for a three-diamond response, and the opening bid guaranteed bad breaks in all East-West

tion, Hopper the "creative pounced. East redoubled to show some high-card strength, sive, cranky, brilliantly and West was delighted. A thoughtful, impossibly egoisheart was led to the ace and tic, highly industrious man. A South tried a spade finesse. East won with the king and gave his American scene, he document- partner a spade ruff. West cashed the heart king, and un-South guessed right by

putting up the king and then led a trump to the king. West won with the ace, and led another low club. That let East win and return a spade for another ruff. West tried to score the club ace. but East would not let him. He

فيتفاض والمستواليطين والماصدون

ruffed his parmer's winner with his last trump and played yet another spade. This promoted West's diamond jack as a trick and the result was down four.

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BOOKS

WHAT THEY'RE READING

EDWARD HOPPER:

An Intimate Biography By Gail Levin. 678 pages. \$35.

Knopf. Reviewed by Robert Coles

WHEN a full cultural history of 20th-century America is written, Edward Hopper will surely command a great deal of attention. Arguably, he will rank as the leading U.S. artist of this century one whose canvases became part of a public consciousness, part of "a whole climate of curators, who were far more opinion," in W.H. Auden's taken with say, abstract expreswords, meant to describe the assimilation of another gifted

person's work (that of Freud) into a broad kind of social

Not that Hopper had an easy time of it from the start. Like Freud, he had to endure years of rejection, insistent disfavor. Like Freud he had stamina, stubbornness going for him—a refusal to be deterred by the judgment of those who had power. In Austria, Freud had to persist in the face of fierce opposition from the university world; in the UnitedAmerica Hopper endured dismissal and condescension from any number of art critics and museum curators, who were far more sionist artists than with his kind

CATHAY PACIFIC

of American realism.

GENTLE TOUCH

• Martin Wyss, the Swiss constitutional lawyer, is reading Paul Thaler's "Watchful Eye: American Justice in the

Age of the Television Trial."
"Whether to give television access to courtrooms is a controversial issue. But Thaler shows that the O.J. circus is a typical, not an exceptional, result of this." (Roderick (Roderick Conway Morris, IHT)



umphed through the appeal respective professions. their work had for a growing army of readers, viewers, rather has studied Hopper's work and than through the favor of the life. She has written essays on

Both meo, it can be said, tri- intellectual custodians of their

For many years Gail Levin



ly diary entries chronicle a great artist's life, but also, reveal an exceedingly tempestnous mar-riage, which lasted and worked, no matter its strenuous strains. Hopper was born in Nyack, New York, to a family of modest circumstances. The name is of Dutch origin. All his life he looked up to Rembrandt; both were wizards with "light," able to use it as an instrument of compelling character analysis. Hopper never attended college, He read broadly, studied with

Atlantic trips so appealing to For decades, he went from magazine to magazine with his portfolio in search of assignments as an illustrator. He did so, of course, to make a living - but he never gave up the desire to paint, to be an artist at the beck and call of his own spirit, rather than that of com-

Today any description of, or response to, his paintings has to cootend with the heavy weight of a criticism that draws on

his life and presented his work "existentialism," or on the in volume after volume - his dreary banalities generated by a career as an illustrator, an ensecular preoccupation with psychology and sociology. Even now, time spent with moral and social imagination of his pictures can bring fresh meaning to tired words such as "alienation," "loneliness." ambitious biographer — with the important help of his artist His powerfully suggestive inwife. Josephine Nivison Hopper, "Jo" to Hopper. Indeed, it

wardness, his reflective breadth and depth, his disciplined craftsmanship, his restless, sharply knowing interest in a nation, its people, their ways with one another — all of that still offers him a certain immunity from the killing possibilities of cultural attention, whereby someone is "summed up," and soon abandoned for the next objects of interest.

This lucid biography is worthy of its subject, his approach to art. We are denied, here, the temptations of an art criticism all too fluidly, abstractly sure of wrought, intrusive psychology, ready at the quick, to classify, label, demonize reductively. Gail Levin has given us, with obvious erudition and admira-

artist" and Hopper the recluconstant wanderer across the ed the headlong, sprawling, anxious nature of the early and derled the club ace. middle years of the century.

Robert Coles, a child psychiatrist and author who teaches a caurse at Harvard on Edward Happer and Raymond Carver, wrote this article far The Washington Post.

EUROPE

Russians Lay Espionage to Ecologists

By Lee Hockstader Washington Post Service

MOSCOW - Russian counterintelligence agents have accused a Western ecological ormilitary secrets and have sug- Russia's far north. gested that foreign environfronts for espionage.

The accusations by the Rus-

Tate India Sag

-- 103--- 103--- 10- 20

risis Deepens

58 1 1 Inc.

activities of a Norwegian environmental group that has detailed problems in disposing of nuclear

FSB, said the Bellona Foun- no secrets. sian Federal Security Service, a dacon, a Norwegian environ-

Claes Admits 'Error of Judgment'

secrets.

gested that foreign environ— Last week, the Federal Senorth since 1989, insists that it thorities and the media suggestmental groups are actually curity Service, which is known has used only public sources of ing that several Western nonby its Russian initials as the information and has divulged

ecological issues in the Russian the last year by Russian augovernmental organizations --including the Carnegie Endowment for International Peace. the Soros Foundation and the environmental group Greenpeace — are actually engaged

in spying.

'It's obviously very worrying because it casts a strong shadow over any type of en-vironmental work," said Joshua Handler of Greenpeace's office in Washington.
"A good portion of serious environmental problems in Russia can be traced back to the military industrial complex."

Bellona officials have insisted that their work is strictly limited to concerns over radioactive waste in areas of Norwegian border.

In a statement, the group termed the suggestion of es-On Oct. 5. FSB agents removed a Russian environmen-

successor agency to the KGB, mental group, could be formal- have rattled Western coviron- tal acovist working for Bellona follow an investigation into the ly charged with revealing state mental groups, whose work in from a plane at the airport in St. the former Soviet Union has Petersburg. The activist, Sergei Bellona, a nice-year-old or- focused on nuclear waste and Fillipov. was questioned for ganization based in Oslo that storage problems connected to about three hours and told bewaste linked to submarine bases has been working on radioac- military facilities. They also fore he was released that he ganization of divulging and other military installations in tive storage problems and other match a pattern of statements in would be contacted again as a witness against the Bellona Foundation.

The next day the agency searched six locations in St. Petersburg and the far northern port of Murmansk. The searches included the Bellona office in Murmansk and the apartments of Bellona's Russian em-

At the Bellona office, agents seized computers and compoter disks, a video camera, documents and other equipment. Agents also searched the home of Alexei Klimov, an environmental activist linked to Greenpeace in the northern port of

This is not only an action against Bellona," said the organization's managing director, Frederic Hauge, in a phone interview from Oslo. "This is northwestern Russia oear the an action against the Russian movement environmental which has many contacts with the West.

He asserted that the Russian agency was "trying to scare our



HOOFING IT - Some of the 2,500 sheep that were herded through Madrid on Sunday by a group trying to re-establish centuries-old grazing routes. The march was kept mostly in line by a mixture of shepherds, policemen, horses, dogs and onlookers.

bribes to the Socialists.

65 Skinheads Arrested

NORTHEIM, Germany (AFP) - A total of 65 skinheads were arrested after violent clashes with police at Northeim, Lower Saxony, which left two police officers and six skinheads wounded, the police said Sunday. Policemeo said they also seized gas- and air-pistols, clubs, baseball bats and irritant gas spray devices.

BRUSSELS --- Willy Claes acknowledged

on Sunday that he had committed an 'error of

judgment" in the bribery case that forced him

to resign as NATO secretary-general, but he

In television interviews two days after he

stepped down, Mr. Claes said he had oo im-

mediate plans to revive his political career and

regain some mental balance," he told Bel-

"I need to rest a little, to reflect and try to

Mr. Claes again denied any involvement in

the payment of bribes to his Socialist Party in

continued to insist on his innocence.

bad received no employment offers.

return for government contracts.

gium's RTBF network.

From 800 to 1,000 extremists from all over Germany had gathered Saturday evening at Adelebsen near Goettingen for a coocert of skinhead music at an inn rented by Thorsteo Heise, the former head for Northeim of the neo-Nazi Free German Workers Party.

After both the Goettingen and Northeim local authorities banned the gathering, the skin-heads and the concert bands headed by bus and Northeim home where the clashes occurred.

Newspaper War in Turkey

ISTANBUL - A sales war among Turkish newspapers heated up over the weekend as copies of the daily with the largest circulation were confiscated by a court order.

Copies of Aksam, which has a circulation of

"I never touched a franc," he said. "On my

word of honor, I knew oothing."
As Belgium's economics minister in the late

1980s, Mr. Claes helped ensure that an Italian

aircraft maker, Agusta, won a contract to sup-

ply helicopters to the Belgian Army. Pros-

ecutors allege that he knew Agusta had paid

Mr. Claes acknowledged having heard about an offer of money after the helicopter contract was awarded, but said he told So-

oot making sure that the officials followed

"It was an error of judgment," he said.

On Sunday, he said he had been "naive" in

cialist Party officials to turn it down.

about 900,000, were confiscated after Aydin Dogan, the owner of the Hurriyet and Milliyet dailies, went to court claiming two editorials in Aksam had insulted him.

Turkish dailies have been offering refrigerators, tape recorders, bicycles and other goods to lure customers into buying their pers.

New Poll Low for Chirac

PARIS - President Jacques Chirac and his embattled prime minister, Alain Juppé, dropped to record lows in the latest popularity poll published Sunday.

Mr. Chirac and Mr. Juppé both had popularity ratings of just 28 percent, a 5-point drop car to a "private" party at Mr. Heise's for Mr. Chirac and a 9-point loss for Mr. Juppe, according to a survey for the newspaper Le (AFP) Journal du Dimanche.

Ruling on 'Novel' Foods

are set to agree on controversial rules Monday on the marketing of "novel" foods such as tomatoes that have been genetically altered to stay ripe without rotting.

EU officials said the rules would require a tomato containing a strawberry protein to carry a label to alert consumers who are allergic to strawberries.

EU countries have been struggling for more than a year to find a compromise on the oew

Poll Boosts Labor Party

LONDON — Britain's oppositioo Labor Party has stretched its lead over the governing Conservatives, opening a gap of 30 percentage points as the countdown begins to parliamentary elections by spring 1997, according to a poll in the Sunday Times.

German Presses Wolf Case

BONN, Oct 21 (AFP) - The German prosecutor Kay Nehm said he is preparing new legal trade policy seminar. BRUSSELS — European Union ministers proceedings against the East German former

spymaster Markus Wolf that will draw on Mr.

Wolf's own writings and press interviews.

"It is the fate of anybody who is sought (by the legal system) who speaks too much," the judge said in an interview with the weekly Der Spiegel in its latest edition due out on Mon-

Calendar

European Union events scheduled for Mon-

BRUSSELS: Meeting of the European Commission hearing on the consequences of French ouclear tests in the South Pacific. STRASBOURG: Opening of the European

Parliament session LUXEMBOURG; Meeting of the EU eco-

oomics and finance ministers.
STOCKHOLM: Speech by Sir Leon Brittan, the commissioner of External Trade and Relations with Industrialized Countries, to a

Sources: AFP, Agence Europe

WEEKEHDS

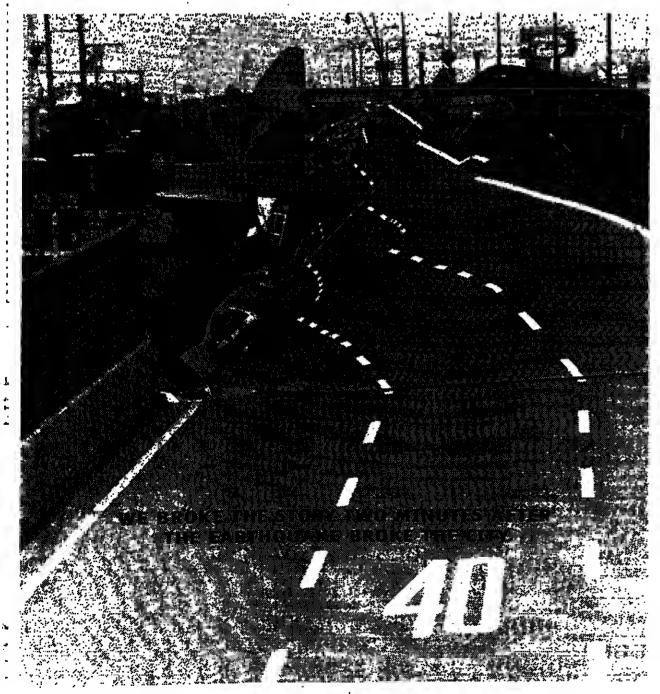
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both sides than any other network.

In the long, bitter Bosnian war, CNN

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What I really like is its coverage

Reviews of the French press regularly quote Le Nouveau Ouotidien. It's good for our ego. of Switzerland. This way we build wider bridges between the people of the French-speaking we're succeeding.

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Challenge to the Icon of Warsaw

President Lech Waleso, once enormously your neighbors to the East? popular, faces a heavy challenge from a field of 16 other candidates. One leading rival is Hanna Gronkiewicz-Waltz, 42, who, as governor of the country's central strengthening the zloty and reforming the banking system. In Washington for the annual meeting of the IMF ond World Bank, she spoke with Brian Knowlton of the International Herald Tribune:

Q. The Polish economy has been growing about 5 to 6 percent a year but there are still many people without jobs, and old-age pensions are an issue. What needs to be done?

A. First, we need a new pension system. Budget subsidies for the pension system amount to 21 percent of our total expenditures for next year. That's a lot. So we need to introduce a new system. As far as the unemployment problem, the important thing is to sustain growth. We need to reduce inflation and lower taxes.

Q. Are you happy with the pace of Poland's movement toward membership in the European Union? When do you expect it to become a member?

A. That depends, of course, on the European Union. But Poland should be a member of NATO first and secondly of the European Union. We will need to make some adjustments before joining the EU, mainly in our agricultural sector, which is only lightly subsidized, unlike

Q. NATO membership before EU in the economy, everywhere. Because we more time being governor.

As Poland nears elections on Nov. 5, membership? You're concerned about suffered very much from the Communist

A. The Russians are quite active in their region. I have the impression that with the Communist system. In addition, sense. bank since 1992, has gained respect for we need good relationships, strong part-

> Q. You're a candidate for the presidency. Mr. Walesa has fallen in the opinion polls since the heady days of the certain cooperation, though. Solidarity movement, of which you were a part. How do you expect he will fare?

A. We need the right people for the right moment. He was very good during the revolution, but now we need to build, to construct a new system, and people want quiet, calm politicians, not political

My own model of the presidency is different: It would be very much a merit presidency, keeping the support of the center and the right, unifying those par-ties that do well in the elections. He bas oot done this — he has never done this. For my part, I prefer prevention to

former Communists from returning to power. You are a fervent Catholic, you support traditional values, you strongly oppose abortion. Some people say the

church has too loud a voice in politics. A. The church doesn't talk about politles - it talks about ethics. I think it's the tral bank]. obligation, the right of the church, to

system, and many of our values were destroyed. Now we need to rebuild. The church can help us rebuild our values. their imperialistic behavior didn't end. This does not mean politics in a pure

Q. As president, would you work with church leaders, seek their advice? A. No, I think church and state have their own autonomy. There should be a

Q. You're a proponent of very tra-ditional family values — women in the home and all — but here you are, a woman in a powerful politically appointed position.

A. The economic situation in Poland forces many women to work. And many of them, I think, would prefer to stay home for a certain time. I'm all for a woman to have the choice of staying at bome or cootinuing her professional life.
And if she chooses a professional life, it should be under the same terms as a

Q. Mr. Walesa, in a comment clearly aimed at you, said that Poland needs an Q. Poland's powerful Roman Catholic activist presideot, not someone "who Church has called for voters to block spends time at the bairdresser." He has also called you, his appointee, a "traitor." Are the two of you still on speaking terms?

A. I never had a very close relationship with him. I didn't see him for six months after being named governor (of the cen-

And the fact is, I don't spend much declare certain rules of ethics in politics, time at the hairdresser, I spend much



The Cuban leader, Fidel Castro, appealing to the United Nations Assembly on Sunday for nations to work for greater economic and political equality between rich and poor.

${f UN}$: Clinton Urges Fight on Crime and Weaponry

base" - by calling a special Assembly session if necessary
Mr. Clinton told the Assembly that he was "determined
that we must fully meet our obligations" and that be was workmg with Coogress, where some leaders and a oumber of young radicals in the Republican majority are among the agency's

most bitter opponents.

But the president also reminded the United Nations that it must reform its overweight buresucracy and demonstrate that "the money it receives supports saving and enriching people's lives, not unneeded overhead."

Then, in a bow to the political agenda of many of the organization's American critics, be urged the agency to cooperate "in fighting the increasingly interconnected groups that traffic in terror, organized crime, drug smuggling and the spread of weapons of mass destruction."

He called these worldwide problems, citing terrorists in Tokyo and Paris, murderous drug traffickers in Latin America and Asia and the rise of the mafia in Eastern Europe.

He said the United States

emment to find the financial front men for the Cali drug cartel in Colombia and to move to freeze its assets.

We must not allow them to wash the blood off profits from the sale of drugs, from terror, or organized crime," be said. "Na-tions should bring their banks and financial systems into conformity with these international money-laundering standards."

He made several proposals

for cooperation with other nations. First, a counterterrorism agreement to "shut down the gray markets that outfit terrorists and criminals with firearms and false documents."

Next, joint but undefined action against narcotics - including efforts by the Uoited States and other consumer nations to decrease the demand for drugs.

Against the new mafias of Eastern Europe, he proposed greater police cooperation and technological training similar to that already under way at the international law enforcement academy in Budapest.

Much of the business of the session will be done at bilateral meetings. More than 65 of them were already scheduled for would maintain a roster of na- Sunday alone, bringing togethtions that permit money laun- er nations as unlikely as Ausdering and was prepared to ap- tralia and Sierra Leone, or as hand." ply sanctions against them in obvious as the oil nations of

focused on Mr. Clinton's meet- years ago as a fighter for free-

in Hyde Park, New York. concerns that will be discussed

Continued from Page 1

to bolster support for his can-

didacy in the Nov. 16 presi-

Mr. Chirac was quoted by

private French television as

baving "no regrets" about the

incident. The New York get-

together had come in for snow-

balling criticism on both sides of the Mediterranean since it

was disclosed two weeks ago.

In recent days, Mr. Chirac

rowed back from his initial un-

conditional support for the

meeting, explaining that he

would use the occasion to stress

the need for real democracy and

In Algeria, Islamist insur-

gents and major lay opposition parties had accused the French

government of trying to help

Mr. Zeroual, a former general who is the leading candidate in the presidential elections. The

fair elections in Algeria.

Continued from Page 1 already ordered the U.S. gov- NATO into Eastern Europe and the establishment of a "security system based on compromises

Mr. Clinton's meeting with President Jiang Zemin of China, their first, will take place Tuesday on diplomatically neutral ground - the New York Public Library on Fifth Avenue. The fact that the meeting is taking place at all is a sign that Beijing wishs to mend relations with Washington. But Mr. Jiang is expected to seek a commitment from Mr. Clinton never to repeat even the unofficial visit of the president of Taiwan, a guaran-

Arafat Then and Now The Palestinian leader Yasser Arafat said in his speech to the Assembly that the United Nations should continue to sponsor the cause of Palestinians until they achieve self-determination and national independence, Reuters reported.

tee that Mr. Clintoo is unlikely

to be able to give in the present

domestic political climate.

This was Mr. Arafat's first appearance before the United Nations since 1974, when he said he came "bearing an olive branch and a freedom fighter's gun," adding: "Do not let the olive branch fall from my

Recalling his carlier appearance before the Assembly, Mr. But more attention will be Arafat said: "I came to you 21 ments of my struggling people. As a prelude to some of the Today, I come to with a heart filled with love and peace now

Paris for the usually sharply dif-

and extreme-right National

Front, for example, both de-

scribed the incident in New

York as a "slap in the face" for

But Mr. Chirac was quoted

by state television as saying that

relations between France and

Algeria 'had been through oth-

former colony won a nearly

eight-year war for its indepen-dence in 1962.

was relieved to be rid of a po-

tentially counterproductive en-

counter at a time when opinion polls show public support for

his governance — and for Prime Minister Alain Juppé —

more than 160 have been

wounded since July, has in-

creased public scrutiny of

paigning in a presidential elec-

ists have vowed to wreck,

Reuters reported from Algiers.

in the western town of Re-

non that Muslim fundamental-

The wave of terrorism, in

His remarks hioted that he

ups and downs since the

Mr. Chirac.

at new lows.

fering left-of-center Socialists

ing Mooday with Mr. Yeltsin at dom, liberation and indepen-Franklin D. Roosevelt's home dence, carrying with me the tor-

there, Mr. Yeltsin in his speech that the olive branch has adorned warned against the extension of the peace of the brave."

ALGERIA: Talks Are Canceled

U.S. Says It'll Lead Peace Unit In Bosnia

By Brian Knowlton International Herald Tribune

WASHINGTON - On the eve of U.S.-Russian talks that will focus on efforts to bring peace to Bosnia, American officials made it clear Sunday that they count on playing the leading part in a peacekeeping force and expect the Russians to have no more than a peripheral role.

Defense Secretary William J. Perry warned that any attempt to field a peacekeeping effort without leading U.S. participa-non 'would really lead to an unraveling of NATO.'

And Warren M. Christopher, the secretary of state, said NA-TO command and control of such a force was "a red line for the United States" — meaning a guarantee that the operation will be conducted in a satis-

factory way.

President Bill Clinton will meet President Boris N. Yeltsin Monday in Hyde Park, New York, for talks on Bosnia as well as on NATO expansion and troop reductions in Eu-

The Clinton administration has insisted that any Russian troops taking part be under NA-TO command, a demand that Mr. Yeltsin has resisted.

The administration also faces opposition in Congress to sending troops to Bosnia.

Clinton advisers tried on Sunday to placate lawmakers while preserving the president's room for maneuver. Mr. Perry said that the administration would, "at the appropriate time." seek congressional approval to send a peacekeeping unit but could do so even if such approval were not given.

U.S.-Russian differences over command and control of the Bosnian peacekeeping force are "a major hangup," Mr. Per-ry said on the NBC News program "Meet the Press." There are ways the Russians

could participate outside of NATO control, Mr. Perry said, but this would place them outside the peace force as well, "There's going to be an economic reconstruction effort, refugee resettling," he said.

Asked about fears that Rusfavor toward the Serbs, their historical allies, possibly putting them in hazardous opposition to American-led forces, Mr. Christopher said this would not happen.

There are also questions about whether the Americans might align more closely to the Bosnian Muslims, to shore up the weaker force and promote

Mr. Christopher said Sunday that a U.S.-led force needed to be "as evenhanded as we possibly can be."

But Mr. Perry asserted that, if necessary, the United States would help make the Bosnians

a more potent force.
The defense secretary said the peace agreement that is expected to come from talks opening Oct. 31 near Dayton, Ohio. was most likely to lay out plans for an arms control process that

would address a serious imbalance of heavy weapons. But if arms reduction efforts fail sufficiently to address the imbalance, Mr. Perry said, "the United States is prepared to equip and train the Bosnian fed-

cration forces." The defense secretary said that NATO faced a critical test in bringing peace to Bosnia, and that if it failed, the stability of

which seven bave died and the Balkans was at stake. But Senator Sam Numn of Georgia, an expert on defense

matters, told NBC News that "a France's stand in favor of the lot of unanswered questions" remained about the wisdom of involvement in Bosnia. 'It would be a very high-risk

venture." he said, for Mr. Clinton to commit U.S. troops without congressional approval. Both Mr. Perry and Mr.

Christopher, meanwhile, said that although the administration hoped and expected that U.S. Sunday's bombing occurred. forces can be out of Bosnia within a year of deployment. there was no guarantee of this.

Kingsley Amis, English Novelist, Is Dead

LONDON - The British novelist Kingsley Amis, 73, literary rebel turned irascible purveyor of political incorrectness, died on Sunday.

A bospital spokesman said he died peacefully, but did oot disclose a cause of death. Mr. Amis was bospitalized last month after damaging his back in an ac-

Mr. Amis's novels are set among the middle classes and contain sharp insights into the nature of British society, with its hidebound class divisions.

His first novel, "Lucky Jim," a parody of British academic life published in 1954.

The son of a clerk, Mr. Arnis was proud of his humble origins and as a student was Amis rejected the label, however, calling it in public life. 'a very boring journalistic phrase.'

His unsympathetic portrayal of women offended many feminists, but he insisted he Celebrity Throat Specialist

'The Old Devils,' his 17th oovel, won Brodnitz, 96, who took care of the throats darkest works, which seemed written in a cians, died Thursday.

mood of despair. Mr. Amis was a heavy drinker and Garrick Club, haunt of writers and artists.

An acclaimed raconteur, be had a bitter tongue and little respect for sacred cows. He once made a famous attack on the icons of English literature, calling Jane Austen "filthy," Robert Browning "stupid" and Charles Dickens "shrieking."

won him instant fame and a reputation as a supporter of communism. But in later one of the era's "angry young men" — a years, he became increasingly rightist, algroup of anti-establishment writers. Mr. though he remained quick to criticize those

Dr. Freidrich S. Brodnitz, 96,

Britain's foremost literary award, the of some of the natioo's most prominent Booker Prize, in 1986. It was one of his opera stars, radio personalities and polin-

The ear, nose and throat specialist worked out of his office opposite Carnegie smoker and became a fixture at London's Hall until three years ago. His patients included the soprano Leontyne Price, the radio star Arthur Godfrey, the actresses Kate Nelligan and Kaye Ballard, former Mayor Abraham D. Beame and the late Vice President Nelson A. Rockefeller.

Mr. Brodnitz prescribed exercise as well as medication and was a pioneer in the regimen called the chewing method exercises designed to strengthen and realign throat muscles.

Shannon Hoon, 28, whose smooth, high-pitched vocals took the rock group Blind Melon to the top of the charts with its 1993 debut hit "No Rain," died Sannday. the same way it does with na-He was found dead on his tour bus in New tions it accuses of sponsoring But more attention with the same way it does with na-But more attention with the same way it does with na-NEW YORK (AP) — Dr. Freidrich S. Orleans. The cause of death was unknown. terrorism. He announced he had

Tracking Malaysian Elephants by Satellite

Technology Applied to Protect Wildlife and Aid Conservation Efforts

By Michael Richardson International Herald Tribune

SINGAPORE — Somewhere in the Malaysian jungle, a tiny chip of modern technology is doing a jumbo-sized job for wildlife conservation in Asia.

The electronic microchip is linked to a radio transmitter in a collar strapped around the neck of a rogue elephant re-located earlier this month to a protected forest area after causing maybem in farmers' orchards.

The goal of the pilot project, which is a joint venture of the Smithsonian Instirution's Conservation and Research Center in Washington and Malaysia's Wildlife and National Parks Department, is to track the young female elephant by satellite in a jungle environment that makes normal surveillance impossible.

It is the first time satellite-tracking has

been used in this way in Asia, where the found a new herd, how much space it increase in buman population and rapid needed to survive, at what time of the day economic growth are putting such rare it traveled and when it rested. animals as the tiger, the rhinoceros, the orangutan and the elephant under threat whether the gender of an elephant plays

on their habitat. Initial reports indicate that the hightech tracking program will work in the jungles of Asia and could be used to belp save other endangered species.

Signals from the transmitter are being

picked up by a French Argos space commospheric Administration. They are then relayed to a data processing center in

Washington.
Jasmi Abdul, the Malaysian department's director of research and wildlife management, said the satellite signals

Researchers will also be able to learn of extinction as development encroaches an important part in its acceptance and survival within a new herd.

Michael Stuwe, a Smithsonian research associate who supervised the electronic tagging of the tranquilized Malaysian elephant before it was released into the wild, said that satellite tracking of wildlife had been used for more than a puter on a satellite operated by the United decade on migratory birds, sea mammals
States National Oceanographic and Aton elephants only a few years ago in central Africa by the New York Zoological Society, since renamed the Wildlife Conservation Society, he said.

The elephant population of peninsular Malsysia fell to 1,200 in 1992, from 2,000 would show bow quickly an elephant in 1975, according to an official survey.

IRAQ: Saddam's Errant Son

The team has been supervising the cleaning and cooling of a storage pond for spent nuclear end for the Iraqi regime.

By most independent reckdefection and Mr. Saddam's efproposed site for construction of the \$4 billion reactors on the North Korean coast north of the governing circles by the reck- jor service companies. eastern city of Wonsan. A simless behavior of Uday.

At issue is a North Korean tation as greedy and violent,

demand for hundreds of mil- particularly when drunk. lions of dollars worth of equip-As a younger man, he was ment and assistance from the known for tooling around Baghdad in a black Porsche with red consortium. Washington has declared that this demand lies leather seats, a beautiful woman family system," a senior Ba'ath outside the scope of what it at his side. Affairs of the heart envisioned when the vaguely worded deal was signed last year.

brought out his brutal side in ''If it was a family system, the whole system would have collonger worry about where the death Kamal Hanna, his father's lapsed.''

able — people in Changle no parents when they're old?' She longer worry about where the agreed to keep at it for a few more years.''

ried to an Iraqi Airlines official. Miss Samira eventually became Mr. Saddam's second wife, relegating Uday's mother, Sajida, to a secondary role.

The conclusion that Uday's star is waning is backed by a new Jordanian intelligence report that says his authority has

Party official said in Baghdad.

ties; neigbboring Tingjiang and

Fuging are the others. It seems an accident of his-

atives follow. Sensing opportunity, a growing number of "snakeheads." or organizers of illegal passage. eventually developed a criminal network on both sides of the Pacific with the ability to recruit, deliver and exact payment from any immigrant who

not as comfortable as city

hunger for something better. Thousands of residents of outside Fuzhou, the capital of Changle whose children have army canceled legislative elec-Fujian Province, a coastal area emigrated to America and sent tions that Islamic fundamentalmoney back have moved into about 100 new apartment blocks over the last two years. apparently a source of great pride to the new tenants, and of envy among those who still live in older, more cramped

dwellings. The people who brave the danger and uncertainty of a trip to America are not simply impulsive youths trying to escape the monotony of country life. They are typically men and women whose families carefully plan the trips to plant one of their own in what they are convinced is a land of milk and

Although Ms. Liu denied forcing her children to go, she allowed that she and her husband were the driving forces behind the emigration.

uary 1992, setting in train violence that has claimed as 8 Killed in Algeria many as 50,000 lives. A bomb killed eight people and wounded 82 in Algeria on In France, senior civil ser-Sunday, the first day of camvants, police spokesmen and

ists were poised to win in Jan- military regime in Algiers.

eveo members of the government majority found themselves in agreement with the political opposition's reservations about the wisdom of meeting Mr. Zeroual. Opposition spokesmen in lizane.

"My daughter called last ARD television said.

Social Democrats Stagger in Berlin

BERLIN - Germany's Social Democrats, torn by a leadership crisis, plummeted badly in Berlin state polls Sunday while former Communists leaped to first place in districts east of the old Berlin Wall,

Chancellor Helmut Kohl's Christian Democrats remained as the city's largest party overall despite losing some ground, while the liberal Free Democrats crashed out of the er, Rudolf Scharping, has been once-divided city.

assembly with less than the 5 percent minimum vote. The results pointed to anoth-

er Christian Democrat-Social Democrat coalition under the incumbent mayor, Eberhard Diepgen, whose Christian Democratic Union slipped to 37.5 percent. from 40.4 percent in 1990. But Social Democratic leaders angered by his campaign attacks against them would not agree right away.
The Social Democratic lead-

fighting off internal critics for months. Computer projections gave the Social Democrats in Berlin a shockingly low 23.3 percent, after 30.4 percent in

The Party of Democratic Socialism, the successors to East Germany's hard-line Communists, were jubilant about their surge to 14.6 percent to become the third-largest party in Berlin. The party won 36 percent of the vote in the eastern half of the

KOREA: Slow Progress

pletion of the new reactor construction contract, the deal has brought some early benefits to North Korea, for example, has obtained 150,000 metric tons of fuel oil as compensation for keeping one of its electric

Continued from Page 1

down, and it is scheduled to get 500,000 tons more in the next twelve months. A U.S. claim that some of the oil was illicitly diverted to North Korean industrial pro-duction has been resolved by installing U.S. oil-flow monitoring equipment at an electrical plant in Songbong where the fuel is delivered, reflecting a measure of new openness in

power-generating reactors shut

theso-long hermetically sealed country. A team of American nuclear experts, meanwhile, has gained access to portions of North Korea's principal ouclear site at Pyongyang, where most of the bomb program was headquar-

iered.

reactor fuel laden with plutonium that could be used in a nuclear weapon, in an action meant to stabilize the fuel for eventual shipment from its sources in North Korea to another country.

Another team comprising U.S., South Korean, and Japanese nuclear experts has devoted weeks to surveying a

ilar team will conduct additional surveys there soon. The construction schedule hinges on details of a contract still being negonated between North Korea and a multinational consortium established to implement the deal, the Korean Peninsula Energy Development Organization.

Cantinued from Page 1

pear to have repaired much of the damage caused by the de- angered Uday by acting as the fection on Aug. 8 of his and sonin-law, Lieutenant General Hussein Kamel Mahjid, who headed Iraq's weapons program and whose departure has been interpreted in Western capitals as the beginning of the

exotic cars and well-tailored riously wounded Watban suits, the son of Mr. Saddam's Ibrahim Hassan, another uncle first wife grew up steeped in and the former interior minister, privilege. He studied engineer-during an altercation at a party ing at Baghdad University and Aug. 8. From six to eight womsocialized with the sons of other en at the party also died in the senior officials at the elite gunfire, according to sources. Baghdad Hunting Club. But Uday also developed a repu-

butler and food taster, at a banquet. According to widely circulated accounts, the valet had go-between in an affair between Mr. Saddam and Samira Shahbetween in an affair between bandar, a stewardess then mar-

Mr. Saddam sentenced his onings, both General Kamel's son to death, but reconsidered. After a while, Uday appeared forts to project a new image for to have been rehabilitated. By his regime have a lot to do with the early 1990s, he had founded the animosity stirred up within a media empire and several ma-

But in another widely report-Now 31, with a penchant for ed incident, Uday shot and se-

> been sharply curtailed since the Warban Ibrahim shooting. The system in Iraq is not a

DREAM: A Chinese Obsession

Continued from Page 1

whose inhabitants began leaving hundreds of years ago. Changle is one of the coun-

tory that created such an enormous exodus from such a tiny area. Only 657,000 people live in Changle County, and the two other counties are slightly smaller. Early immigrants to the United States from these counties in the 1980s, once established, offered to help rel-

could afford their fee.

Residents of Changle are not year and said she wanted to poor by Chinese standards: come home, saying life was too most homes have television sets hard in America, "Ms. Liu said. and refrigerators. But they are shaking her head like a disappointed teacher. "I asked dwellers in Fuzhou, 25 miles her. 'Who's going to pay off away. At this in-between status your debt? What money are you Party official said in Baghdad. — neither needy nor comfort- going to use to take care of your 'If it was a family system, the able — people in Changle no parents when they're old?' She

Ivory Coast Votes Amid Calls for A Boycott

By Howard W. French New York Times Service

ABIDJAN, Ivory Coast -With tensions running high af-ter opposition calls for a boycott. few turned out to vote Sunday in the first presidential election since the death of the country's long-ruling founding father, Félix Houphouët-

Boigny.

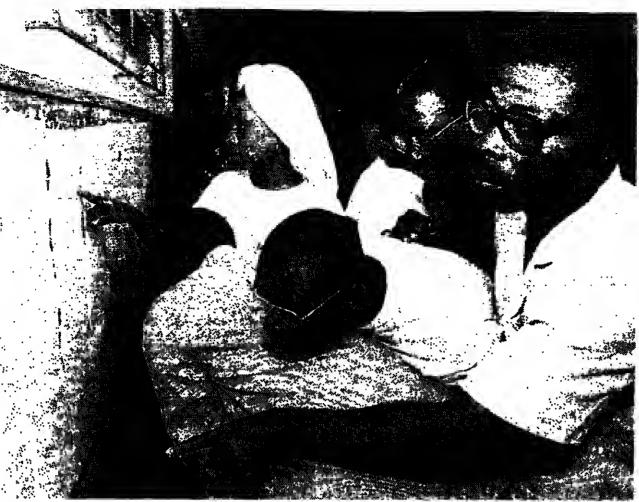
In the days before the election, Mr. Houphouët-Boigny's constitutional successor, the interim president, Henri Konan Bédié, sternly pledged to provide security throughout the country and urged voters to de-fy his opponents by coming out in large oumbers.

From daybreak, the streets of this city and many others were filled with security personnel armed with tear gas grenades and dressed in riot gear.

But here, and in many other parts of the country, opposition supporters heeded the call of their leaders for an "active boycott" of the vote, and others, apparently considering the uncompetitive vote a mere formality, simply stayed at home. In Ahidjan and in far-flung

cities in the interior like Dabakala in the oorth and Ozné and Gagnoa in the west, disgruntled voters hurned ballot boxes, ripped up voter lists flow tomorrow." or cut down huge trees to block

government had rigged the vot- exchange for revisions of voter er lists and refused to place the lists in time for parliamentary process under independent su- and local elections starting next



Ivory Coast voters seeking their names on lists in Abidjan as they ventured out Sunday after fears of violence eased.

On Saturday, he sought an l 1th-hour settlement to ward off the election day crisis, offering opposition leaders what his information minister, Danielle Boni Claverie, called "a resonant appeal for peace, particularly so blood does not

Opposition leaders said, off access roads to their towns however, that the president's in order to prevent the vote or offer had amounted to what delay its commencement. they called an unacceptable mr. Bédié's main opposition rivals have charged that the would call off their boycott in

tional Monetary Fund in Wash-

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Earlier this year, an electoral

who was widely given the best

chance of unseating the president, Alassane D. Quattara, a

deputy director of the Interna-

obtained independence from France in 1960, the code re-With Mr. Bédié's principal rivals abstaining from the elec-tion, the only competition the quired that any candidate be the 62-year-old leader faced was offspring of two Ivorian par-ents. Mr. Ouattara insists that from Francis Wodié, 59, a lawyer who heads the tiny, cen-ter-left Ivorian Workers Party, he fills this condition.

The other principal opposi-tion leader, Laurent Gbagbo, code written by Mr. Bédié's pulled out of the race in protest supporters eliminated the man over other elements of the elecover other elements of the electoral code which he said give the government near-total conformer prime minister under Mr. Houphouët-Boigny who is

Mr. Gbagbo, a longtime op-positioo leader who is widely

with winning 18 percent of the vote against Mr. Houphouët-Boigny in 1990.

Opposition figures and many outside observers say, however, that his real score was likely far higher, but was manipulated by a government determined not to lose face in the country's first multiparty elections.

The elimination of the country's two leading opposition the vote. figures from the presidential race has had the effect of putting this country, with its long reputation of stability, on a nal Monetary Fund in Wash-gton.

Although this country only

credited with having pioneered nervous edge that is powerfully
the struggle for multiparty poltinged with ethnic resentities here was officially credited ments. nervous edge that is powerfully

2 Detained In Attack On Saudi Mosque

Compiled to Our Suff From Departure RIYADH — The Saudi po-lice have detained two men who were seen with a man suspected of hurling bombs into a crowded village mosque, killing six people and wounding 101, a senior official said.

But the bomber himself was still at large after throwing the explosives Friday as 500 people attended weekly prayers in Qu-ba, 500 kilometers (300 miles) southwest of Riyadh, said the region's governor, Prince Khaled Faisal.

The suspect was identified as Abdullah ibn Mohammed ibn Saad Omari, who was said to have been angry at villagers for refusing to give him land he claimed was owed him as part of an award, the official Saudi Press Agency reported Sun-

day. Saudi officials said the hlast did not appear to have been politically motivated.

It was the first known incident involving a mosque in the kingdom since 1989, when bombs near the Grand Mosque in Mecca killed one pilgrim and wounded 16. The Saudis beheaded 16 Shiite Muslims for

the Mecca bombing.
Police investigating the Quba attack said they had found the suspect's car in the mountains and detained two men seen with him earlier.

The two admitted they "had taken breakfast with him but denied any involvement in the attack," Prince Khaled told the Saudi Press Agency.

Among the dead were two Saudis, an Egyptian and an In-dian. The two others had yet to be identified. (AFP, Reuters)

Short Takes

AMERICAN TOPICS

Writers Remember University of Chicago

Built on Rockefeller money a century ago, the Gothic-towered, ivy-clad University of Chicago — the site where the atom was first split, a onetime national power in col-lege football — has been home to not only a slew of Nobel prize winners but 10 some of America's best-known writers, as students or teachers or both.

A new book, "An Unsenimental Education," is a collection of first-person essays from 21 novelists and poets who attended or taught at the university — some, like Saul Bellow, a Nobel and Pulitzer winner, did both - reminiscing about the impact of the school and the city on their lives and their careers.

Susan Sontag recalls that she was consumed by her studies. She wrote: "The uni-versity was a total situation, a benevolent dictatorship.
Which was fine with me."

Kurt Vonnegut arrived at the university as a World War II veteran, husband and father, studied anthropology and won his master's degree on the basis of his book "Cat's Cradle."

But unlike many other writers who found kindred souls at Chicago, Mr. Vonnegut said he was an outsider --- "a

very fringe character."
Philip Roth, who received a master's degree from the university and taught English composition there during the 1950s, recalled: "I had noth-ping to do with any but literary or bookish people. I should say bookish men. With women I was more ecumenical."

A decade after airplane hijackers killed Robert D. Stethem, a U.S. Navy diver, a guided-missile destroyer was commissioned in his name last week in California. The ceremony was attended by 5,000 people, including his parents. The diver was posthumously awarded the Bronze Star in 1986 for his bravery during the hijacking in 1985. He was singled out from the TWA passengers and killed June 14, 1985, his body dumped on the runway as the jet sat on the tarmac in Athens.

Two-thirds of hospital interns feel technically com-petent but only one-third are confident about their interpersonal skills, including breaking bad news to patients, according to a study in the Journal of Clinical Oncology. One problem, the study suggests, is that doctors are taught to focus on curing their patients, and many feel that anything less is a personal failure. One worst-case example was reported by June Adler, a Chicago house-wife, who says that her doctor walked up to her and her husband in the waiting room and with a scowl on his face told her, "Well, you knew it was breast cancer, didn't you?"

For many Argentines, the late Eva Peron is a saint-They were offended by the Broadway musical "Evita." which portrayed the wife of former President Juan Perón as a corrupt populist who slept as a corrupt populist who slept her way to power. Now they are outraged that Hollywood is making a film of "Evita," starring Madonna, "A total and utter disgrace," President Carlos Saúl Menem said. Archbishop Antonio Quarrac-cino of Buenos Aires called Madonna "pornographic and hlasphemous — an insult to Argentine women."

International Herald Tribune

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Crack Down on Croats

Even as Bosnia moves raggedly to a cease-fire and peace talks, murders and mass expulsions of civilians persist. New killings attributed to Serbs, in the hundreds or thousands, lengthen a long list and draw Western rebuke. But those laid to Croats, in the scores or hundreds, tend to be passed by: Croatia is an American partner. It is applauded in Washington, for instance, for holding off on any offensive to take back

the last Croatian land held by Serbs.

American silence on Croatian atrocities is dangerously wrong. To go soft on these crimes is to invite more and to strengthen a vicious political tendency in Zagreb. Certainly oo U.S. aid — a \$12 million appropriation is pending — should flow while this question is unresolved.

But, it is objected, protests against Croatian crimes fit poorly with the effort to win coogressional support for sending 20,000 American troops to enforce a Bosnian peace agreeable to Croats (and Muslims). But that's no reasoo to evade the Croat question. Now, before an American commitment is nailed down, is the time to work it out. There really is only one way. The Croats must show they are oot murdering Serbs. They must show they are not the fascists their critics insist they are. This is not too much to ask of a people for whom Americans are being antees from the Croats that it will not. asked to send troops.

Croatian and Muslim forces continue advancing on the Serbian stronghold of Banja Luka in oorthwestern Bosnia. Some Americans cheer the Serbs' losses. This is shortsighted. No doubt it's hard to turn the military heat down all at once. But it gives those advancing forces unearned political comfort to let them exploit an American-brokered cease-fire with relative impunity. It makes the United States complicit. Congressional skeptics raise a further

consideration about the Croats. Clinton administration officials contemplate building up Croatian and Muslim mil-itary capability to even up the odds — and thus supposedly keep the peace — after the proposed NATO peace force departs in a year. Set aside the complications of stabilizing a Bosnian military balance. Can America effectively mediate a peace settlement at the same time it is training and arming one side?

Finally, there is that London menu. President Franjo Tudjman of Croatia, at a banquet last May, was reported to have drawn a map on his menu in which Serbs and Croats simply divvied up Bosnia be-tween them. Map aside, the political logic behind the dividing up of Bosnia is plausible. You do not have to think this is how things will end up to want concrete guar-

-THE WASHINGTON POST.

French Reaction

Everyone in Paris, rich or poor, native or tourist, rides the Métro. Hence the special malevolence of terrorist attacks that target subways or linked suburban lines, as in the explosion last Tuesday that injured 29 commuters, five of them gravely. No grievance can justify a cowardly campaign by Algerian Islamic radicals that by oow bas killed seven people and wounded 160. Adding to the outrage is a threat of more violence unless France bows to such impossible demands as closing its embassy in Algiers.

With these provocations, there is an understandable clamor for President Jacques Chirac to strike back hard. Yet despite dragnet arrests and armed patrols in France's Algerian neighborhoods, ter-ror attacks continue. Nightsticks alone are inadequate to quell this disorder, especially in light of French demographics.

Five million Muslims, most from North Africa and many of them French citizens, now live in and around French cities. Though a xenophobic French minority would treat all immigrants as enemies, such a course is not thinkable or feasible in a France true to its democratic legacy. France and Algeria are bound together

by blood and history, beginning with con-quest and colonization and culminating in a war of liberation that nearly ignited a civil war in France in the 1950s.

There is little dispute about the roots of the current terror campaign. Once Algeria

became independent in 1962, France began to establish a modus vivendi with its erstwhile foe, the National Liberation Front, which turned all too quickly into a military tyranny. The Froot, faced with an election loss to Islamic militants in 1992, canceled the vote. Mass jailings followed, encouraging radicals in the opposition and triggering an armed struggle that has claimed as many as 40,000 lives.

Washington correctly protested the sus-pension of the election and has since pressed for a political solution through inclusive elections. Paris hristled over what it viewed as U.S. meddling, so much so that a high-level French official flew to Washington last year for negotiations, which both sides misleadingly said were about Bosnia. That testiness persists under President Chirac, whose government pro-

vides \$1.2 billion a year in aid to Algeria.
The United States has reminded France of its own wise, and unheeded, advice about Vietnam. In the early years of American intervention, the French, especially Presideot Charles de Gaulle, warned against radicalizing an adversary that Washington might sooner or later have to live with, and cautioned about betting too much on an unstable and corrupt partner in Saigon.

France must be firm in responding to Algerian terrorism but should not violate its democratic principles in the process. -THE NEW YORK TIMES.

Not So Intelligent

As the CIA shops around for new business, it has discovered the attractions of economic intelligence. Encouraged by President Bill Clinton, the agency is turning its spying machinery oo targets like the Japanese Trade Ministry and the French prime minister's staff, looking for information that might give U.S. trade

oegotiators an advantage.
With the Cold War over, there is little question that economic and financial developments can threaten U.S. interests as quickly as foreign armies. The Mexican peso crisis earlier this year was an example. But it is a good deal less clear that the CIA is the right place to turn for help.

The CIA considered the Soviet Union

an economic power when it was actually an economic wreck, and there is little evidence the agency's financial expertise has improved since the Cold War ended.

David Sanger and Tim Weiner recently reported that Clinton administration consumers of CIA economic intelligence find much of the material unsophisticated and of limited use.

Banks, brokerage houses and other financial institutions have far more experience and expertise in tracking bond markets, currency fluctuations, inflation rates and budget deficits.

The CIA has not made a convincing case why it should start from almost no base to build a center for economic intelligence and analysis when the government can hire outside experts or look to agencies like the Treasury Department that already have more knowledgeable staffs.

Clandestine efforts to gather financial secrets, especially from U.S. allies, seem even more dubious. Friendly governments are not above spying on each other, but whatever the CIA learned about Japan's bargaining strategy in trade talks on automobile issues probably was not worth

the embarrassment to both Washington and Tokyo when the spying was disclosed. Over the long run, U.S. access to Japanese markets is not likely to be improved by spying on Japan's Trade Ministry.
The mismatch between Cold War-

style espionage and economic matters was evident in the CIA's clumsy effort to lure an aide to the French prime minister into parting with secrets about his government's positioo oo trade talks. The gambit backfired when French intelligence officials detected the maneuver and tipped off the aide.

It is not easy to see what the CIA thought it could learn about French bargaining positions that were openly declared and widely publicized at the time.

The one area where traditional spycraft might prove useful is warning wheo foreign countries or companies are using bribery or other illegal means to obtain business contracts. The CIA, using intercepts of telephone and other communications, has notified the State Department when it has learned of these practices. That has given Washingtoo a chance to protest. In at least one case, the

business ended up going to a U.S. firm. The CIA itself is not the best judge of what new missions it should pursue. The desire to protect a large budget and staff has a way of distorting decisions, par-ocularly in an organization that devoted better than two-thirds of its work to monitoring and studying a country, the Soviet Union, that no longer exists.

William Casey had many faults as director of central intelligence in the Reagan administration, but he did know a thing or two about economics. Whenever he wanted ecocomic intelligence, Mr. Casey often said, be would ask a businessman, not an intelligence analyst.

-THE NEW YORK TIMES.



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EDITORIALS/OPINION

U.S. Should Use Bosnia to Ease Strains With Russia

WASHINGTON—The United States has its sights set too low in Bosnia. It is riveted on the prospect of launching a process of local accommodation and reconstruction. It should be zeroing in on the companion requirement to use the Bosnia opening to relieve the gathering strains in overall relations with Russia and to create a new basis for European security and stability. This is the true prize.

It takes a leap to realize that what is being addressed is not just the peace of Bosnia but the shape and the "security architecture" of the new post-Cold War Europe. But those are the ultimate stakes of the immediate project of arranging the proposed international peacekeeping mission.

Full NATO participation is, of course, the core of this mission. The alliance, seeing an opportunity to partially redeem itself for its earlier evasions, is oow pur-suing the project with vigor. NATO is also pleased to be receiving offers of volunteers from, among others, its new 'partners for peace" in central Europe.

But the real catch would be Russia. To enlist its substantial weight in putting Bosnia back together would mark a first, huge and opportune success for Russia, Europe and the United States in collaborating on a demanding security mission in the heart of Europe. A Russian role would

cooperation in Europe as a whole.

You could wish that a new European security framework were already in place or that an easier case than Bosnia had come along to test and forge international readiness for it. But this is the hand that has been dealt.

The United States, though committed to supply leadership, is lagging. It formally invites Russian participation in Bosnia but leaves the impression that the obstacles are insuperable and that NATO would just as soon do the job on its own. The Pentagon's responsibility for setting the terms of an American military op-eration appears to be crowding out the State Department's responsibility to see the larger political picture, the one with Russia in it. The White House has a NATO focus that does oot seem to extend to Moscow. It goes too far to say NATO suffers from nostalgia for an adversary, but it certainly does seem uncomfortable

By Stephen S. Rosenfeld

point the way to solving or at least easing the dispute going on over the expansion of NATO. It would open up new modes of

hole isn't easy. Moscow doesn't want any of its men to serve under NATO command. NATO, only now escaping its old "dual key" tie to the United Nations, is leery of a new dual-key arrangement that would give a full political voice and veto to the Kremlin. A geographic split that left NATO and Russia policing separate sec-tors begins to look like divided Berlin. A functional split that assigns peacekeeping to NATO and reconstruction to Moscow seems a cop-out. Russia's lack of cash m pay its way complicates things.

But this is the beginning of the dis-cussion, oot the end. The fact is, Bosnia is in Russia's back yard. It is an area of traditional Russian strategic and sentimental preoccupation. Forget the ultranationalists: Bosnia matters to mainstream Russians. Boris Yeltsin, approaching par-liamentary and presidential elections, can-on possibly wish to be accused of "losing Serbia" to an alliance moving ever more assertively into Russia's buffer zone -- an alliance Russia cannot reasonably figure either to match or to join.

The Russians can perhaps handle having to bargain for a role in Bosnia, as NATO's ascendancy is forcing them to reaching out for a partner.

Granted, the problem of fitting a square
Russia into a round NATO peacekeeping

do. But the role they are so far being offered is distinctly subsidiary: not as a partner on the main questions but merely

as a discussant and as a provider of certain

limited nonpolitical services. The alliance can do better. It can, for instance, press harder for Russia's own policy suggestions and at the very least drench the Russians in policy consultations. The peace plan that American diplbmacy is now trying to settle upon Bosnia. after all, was written by a committee including Russia. It is not only useful but fair to expect Moscow to cooperate in putting its bandiwork into effect.

Then, the alliance and especially the United States have got to start thinking higger — in terms of building Europe, not just of rescuing Bosnia. All through the NATO expansioo debate, Washington has spoken of taking Russia special dimensions and traditions into count and of finding an alternative to bringing Moscow into NATO. To these ends NATO has offered Russi 'special relationship.'

Suddenly, without notice and without much acknowledgment, the moment ar rives to make such a special relation ship real. Bosnia represents a timely and perhaps one-time opportunity for a political and strategic breakthrough Here is the right lead item for the Yeltsin-Clinton summit.

The Washington Post.

To Repair Links With China, U.S. Must Fix Its Policy Process

BEUING — In their meeting in New York this Tuesday, Pres-ident Bill Clinton and President Jiang Zemin will seek to repair a Sino-American relationship that has suffered a body blow from the renewal of the long-standing dispute over Taiwan. However, extensive discussions with officials and scholars in the two capitals suggest that a solution may be be-youd the powers of either leader.

The stakes could hardly be higher. China is the most populous nation on earth and the one whose economy is growing at the most rapid rate. The U.S. role in Asia in the 21st century will become heavily dependent on the Sino-American relationship.

Taiwan, the prosperous anticommunist island workshop off the Chinese coast, was traditiooally part of the Middle Kingdom, but its status and future have been unresolved since the 1949 Communist revolution. Yuan Ming. director of the Institute of International Relations at Peking University here, said the Taiwan issue is "more powerful than any others in Sino-American relations" because it goes to the heart of the one-China agreement that undergirded resumption and eventual normalization of official ties betweeo Beijing and Washington in the Nixon and Carter administrations. This spring, the conflict sud-

Teng-hin, whose government the United States does not officially recognize. The impetus came from new circumstances in Taiwan. Emboldened by economic success and an effective if fractious democracy, the island's people have been flirting with declaring political independence - an act that China has sworn to oppose with military force. Taiwan's government also is breaking out of the diplomatic isolation imposed by China, and each step in its camBy Don Oberdorfer

paign has been passionately opposed by Beijing.
In May 1994, in the first of a series of blunders, the Clinton administration restricted Mr. Lee to the airport grounds in Honolulu while his airplane was refueled on a trip to Central America. The Taiwan leader refused to disembark. setting off protests on Capitol Hill over shabby treatment of a friendly democratic leader, whose island nation is the sixth-largest trading partner of the United States.

Enter Cornell University, where Mr. Lee earned a Ph.D. in agricultural economics in 1968. In 1991, Taiwan alumni of Cornell had contributed \$1 millioo for an academic chair. In 1994, "friends of Lee Teng-bui" were raising \$2.5 million for a pro-fessorship in his bonor. And now, in early 1995, the university — one of many U.S. scholarly institutions and policy think tanks to receive large-scale Talwan funding in recent years - invited Mr. Lee to be the main speaker at its June alumni observance. To mobilize its allies, a Taiwan

think tank close to Mr. Lee hired the Washington lobbying firm of Cassidy & Associates for \$4.5 million, a huge sum for such a task. Taiwan's traditional allies have been conservative Republicans.

but Cassidy is headed by a former denly returned to the fore when the aide to the Democrat George Mc-Clinton administration granted a Govern and includes among its visa to Taiwan's president, Lee senior lobbyists Jody Powell, former press secretary to President Jimmy Carter, and Bob Beckel, a Carter administration political operative. The firm's account executive for Taiwan was Gerald Warburg, who had been a principal aide to former Senator Alan Cranston, Democrat of California. The Republican landslide last November brought conservative friends of Taiwan to key chairmanships in Congress. Organized by Cassidy, the new wall-to-wall Taiwan lobby also included

Democrats and centrist Republicans, activated by a letter-writing and telephone campaign in favor of Mr. Lee's visa and pro-Taiwan resolutions from more than 30 state legislatures.

Secretary of State Warren Christopher told Congress that a visit from Mr. Lee would reverse the policies of six administrations of both parties and jeopardize ties to China, but Taiwan's friends argued it was a disgrace to bar a firm friend of the United States from making an unofficial trip to his college reunion.

By early April, when the House International Relations Committee voted 33-to-0 to support the visa, head-counters on Capitol Hill told the White House and the Chinese Embassy that the legislative battle was irrevocably lost. On April 27, Mr. Christopher told Foreign Min-ister Qian Qichen of China privately and vaguely that a visit to Cornell by Taiwan's president "would be inconsistent" with U.S. policy, but also that he had not persuaded a single member of

Congress to support that view.

At a May 18 meeting at the White House with several centrist senators, the visa issue was broached by Senator Charles Robb, a Democrat, who as gov-ernor of Virginia had visited Taiwan on several occasions.
"I told [President Clinton], we

ought not to permit China to determine the visa policy of the United States," Mr. Robb recalled in an interview. Within minutes, it was clear that the president agreed. When he finally confronted the issue, Mr. Clinton "was not comfortable with a position which said under no circumstances can this guy come here," a senior White House official said. Here in Beijing, the U.S. policy

reversal was a titanic shock. "There was no warning and no preparation," said Peking University's Yuan Ming. After a rel- recent private meetings, U.S.

atively restrained initial response, U.S. and Chinese observers agree. elements of the Chinese military weighed in strongly against the government's policy failure. Pres-ident Jiang and Foreign Minister Qian were deeply embarrassed and their positions undercut in the intense political maneuvering un-

der way as the senior leader Deng Xiaoping fades from the scene.
In July and August, following
Mr. Lee's triumphal "unofficial"
visit to Cornell, China conducted military exercises in which live missiles were fired closer to Taiwan than in recent years. The Taiwan stock market plummeted. Anti-American and anti-Taiwan rhetoric soared from Beijing. High-level military and diplomatic exchanges were canceled.
The Chinese government had

no choice but to oppose [the visa] very strongly," said Zi Zhongyun, president of the China Society for Sino-American Rela-'We are worried that it could have a domino effect on upgrading Taiwan's relations, oot only through U.S. actions but those of other countries as well." In August, Chinese leaders qui-etly decided to de-escalate the conflict with Washington, lest it become a contentious issue in the 1996 U.S. elections. In a revealing illustration of how economic intoday, provincial and township anation on grounds that the U.S. market and U.S. capital were crucial to their economies, Last year, China sold \$30 billion more to the United

imbalance is growing rapidly. Arriving here earlier this month for talks with academics and officials under the sponsorship of the Kettering Foundation, I found U.S. policy toward Taiwan discussed more in sorrow than in anger. The Chinese were still aggrieved but believed they had made their point. In

States than it purchased, and the

diplomats had promised that any visits by top Taiwan official would be "unofficial, rare, per sonal and private."

A central problem is that Ta wan is likely to keep pushing it case, and the Cassidy contract ha nearly two more years to run. Tai wan's President Lee is likely to be elected by popular vote for the firstime next March, and there is al ready talk on Capitol Hill of inviting him to make an "unofficial" visit to Washington. "China would go berserk" if this hap-pened, said the U.S. historian Nan-

cy Bernkopf Tucker. In the wake of the visa controversy, the possibility of Chinese military action against Taiwan is more credible and more dangerous that ever before.

The recent events also have given new support to those who argue that the United States is determined to oppose or contain a resurgent China. If this should become the dominant view in Beijing, a misunderstanding of one another's objectives could propel China and the United States toward a new Cold War in Asia.

¥2

The struggle over Mr. Lee's visa suggests deep flaws in the U.S. policy process. Despite abundant warning, the administration failed to estimate correctly the political. forces or the stakes involved, to terests affect Communist politics determine priorities or to formulate a workable strategy to make its . thorities reportedly urged moder- influence felt with Taiwan or China. In other words, the Taiwan issue was not taken seriously.

The future of Sino-American. relations, and with it U.S. policy m the Pacific, depends oo how. soon and how well this defect can . be remedied.

The writer, a former Washington Post diplomatic correspondent, is journalist in residence at the Foreign Policy Institute of Johns Hopkins University's Paul Nitze School of Advanced International Studies. He contributed this comment to

Updating the UN Agenda: New Priorities for New Challenges

OSLO — We represent a group of countries that for 50 years has made by far the greatest financial contribution per capita to the United Nations. The Nordic taxpayer pays five times the OECD average to the UN.

The Nordic countries, with 23 million people, pay more to Unicef in real terms than 270 million Americans. Our countries have provided 25 percent of all UN peacekeeping personnel. We are as interested as anyone in an effective United Nations.

Our long-standing support for the UN derives from a firm conviction that the world needs a strong and effective global and multilateral system for political decision-making in the many fields where all countries are too small to solve problems on their own. Global issues are survival issues.

During its first five decades, the UN has achieved important results. In the interest of us all, it calate and before the costs behas helped manage decolonizatioo; established peacekeeping operations: promoted and protected human rights; belped abolish apartheid, and run field activities in developing countries. bringing relief and consolation to millions. It has established agencies to deal with newly recognized problems such as the environment.

All of this bears witness to how the United Nations has harnessed the best of humanity and civilization.

But in the next century, new challenges will require new responses. We must recognize the new threats to peace, social progress and international stability. Conflicts between states are no longer the only threats to security. We are facing conflicts rooted in poverty, social inequities, ethnic problems, environmental problems and human rights violations. limping into the next 50 years.

By Gro Harlem Brundtland, Ingvar Carlsson, David Oddsson, Poul Nyrup Rasmussen and Paavo Lipponen

We must recognize that it is And we cannot expect the UN to more cost-effective to anticipate and prevent international problems than to try to solve them once they occur. Often the UN comes under pressure to act only when the root causes of a crisis have had time to fester and wreak their havoc. It is often not until conflicts have escalated enough to dominate the evening news that countries are seriously ready to provide funds, people, peacekeepers

and humanitarian assistance. The less visible tragedies of political oppression, famine, environmental degradation and underdevelopment too often receive insufficient attention. And it is these sources of conflict that we must deal with before they escome enormous.

All effective organizations are adapt both its institutions and working methods.

new economic and political rebe more in accordance with the real economic abilities of the member states. The UN agencies lored to the present situation.

the United Nations and our ability to respond to global challenges is that the organization is on the verge of bankruptcy. Too many member states do not pay their assessed contributions, either in full or on time.

constantly changing. The UN organization largely reflects post-war challenges. We need to

The composition of the Security Council should better reflect alities. The burden sharing should should be streamlined and tai-

But the most serious threat to We cannot allow the UN to go

carry the responsibility of advancing peace and progress with its back broken. What, then, should be on our

agenda as we stand on the doorstep of a new century? We must address the disintegration of states; humanitarian disasters; management of the environment and natural resources, and redistributive needs articulated by the concept of sustainable development. We must include the strengthening of peacekeeping operations and a still greater effort to advance

social development. All in all, we need to devote more time and resources to preventive action. We need multilateral efforts that can contain conflict, anticipate problems and alleviate humanitarian

democracy, human rights and

crises in time. If we don't, we may face outbreaks of hostility and the disintegration of states, with the consequent migration of millions of people. The international hill for restoring peace and providing humanitarian aid will escalate as crises worsen. We have seen this in the former Yugoslavia, in Somalia and in Rwanda.

Millions of people know the UN best for its role in bringing relief to refugees and victims of war. We have repeatedly seen how vulnerable communities have suffered because too little relief came too late. In the future, it is unlikely that UN agencies alone can tackle the escalating bumanitarian needs in

the wake of and during conflicts. The Nordic countries have pro-

UN agencies and voluntary hu-manitarian organizations. UN member oations should create a network of collaborating bodies at the national level, coordinated by the UN, assuring that necessary supplies and lifesaving equipment are available at short notice.

The credibility of multilateralism will always depend on the way our financial contributions are managed. The UN's financial crisis must be solved. At the same time, we need a

continuous effort to monitor the use of money, crack down on waste, limit bureaucracy and concentrate our efforts on well-defined priorities.

celebrations, heads of state and government will have five minutes each to express their views. Let us all use those five minutes to say what the United Nations must concentrate on in the future. It is we, not anyone else, who must take responsibility for the

When we meet in New York

this week for the 50th anniversary

United Nations. The writers are the prime ministers of Norway, Sweden, Iceland, Denmark and Finland, respectively. They contributed this: comment to the International

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

Herald Tribune.

1895: Swiss Defense

PARIS — [The Herald says in an editorial:] Even Switzerland, the country favored by nature, which enjoys every kind of liberty, has been buten with a mania of mil-itary spirit. There is a Swiss party which dreams of an inordinate military power for the Helvetic confederation, and desires a large increase in the standing army and a centralization of the command. Switzerland, it is true, is far better defended by nature than she ever could be by guns. Moreover, the proposed transformation would be so costly that it would be necessary to borrow to carry it out.

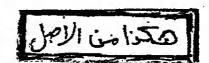
1920: U. S. Census

PARIS - [The Herald says in an editorial:] The exact total of the census enumeration of the people of the United States of America, at last made known, is 105,683,108. This is more than four million less

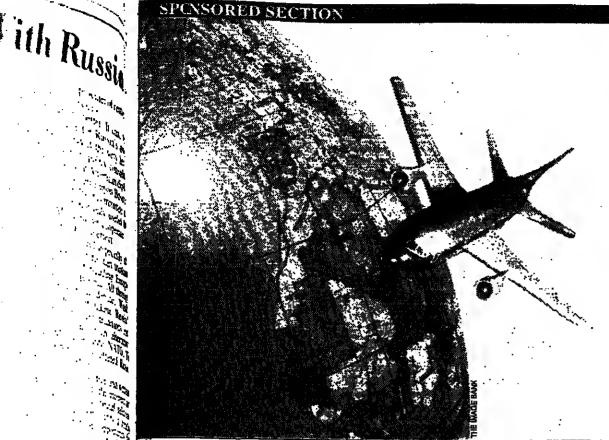
aggerative "optimists." But were they optimistic? The fact is that most sensible Americans will not regret at all that the population has oot grown more rapidly than oow appears by the official figures. Many indeed, will deem it a real subject for congratulations. It is . high time that further immigration was rigidly restricted to the

1945: De Gaulle Vote PARIS - Widespread returns in

the first French national elections in nine years indicated early this, morning [Oct. 21] that the French electorate was voting overwhelm-ingly in favor of a new constitution for France. French voters also were recording confidence in General Charles de Gaulle and his government, as there also was a large affirmative vote on the second proposition of the national referendum which would pave the way for the return of the De Gaulle moted a new partnership between than the previous estimates of ex- government to power.



SPONSORED SECTION



WORID TRAVEL SHOPPING

MAINTAINING GLOBAL GROWTH IN A CHANGING WORLD

A.the demographics of tourism evolve, retailers' strategies evolve with them. Trans-Atlantic and trans-Pacific travel patterns are carefully studied.

he \$60 billion world travel shoppag industry, which comprises purcases made by international travelers otside their countries of origin, con-

Policy Proces

Ven Challe

tiues to blossom. "The world travel shopping business sill easily be worth more than \$90 billen by the end of the decade," predicts ngve Bia, president of Swedish-based teneration Publications, the most autoritative statistical monitor of the tavel shopping trade, and publisher of he World of Travel Shopping. Growth in Europe will average about percent annually, while Asian sales re expected to increase about 10 perent a year."

The amount of shopping expenditure solviously closely linked to growth in werall passenger traffic.

Traffic between Europe and Asia ose by more than 10 percent between 980 and 1993; Britain, Germany and France are the most important gate-

In the other direction, European travelers went to Japan, Thailand, Singapore and India. Trans-Pacific traffic, most 50 percent in South Korea com-which increased by just under 10 per-pared with the same period in 1994.

cent, is still dominated by Japan and the United States.

Relevant statistics

In addition to an increase in the number of travelers, economic cycles and changing consumer habits play a role in the outlook for the robust business. And destinations are a key factor in travel shopping trends. There are defi-nitely boom and bust areas.

Future growth is pegged to statistics like those that show that only 10 percent of the Japanese population and 0.1 percent of the population of China currently travel abroad. Emerging nations like Indonesia, Thailand, Vietnam and India are expected to show increased purchasing power.

There is significant latent growth potential in the travel market because it can satisfy new consumer expectations," says Hugues Dusseaux of Parfums & Beauté International.

Some statistics are startling. During the first three months of 1995, travel shopping expenditure increased by al-

Other destinations are becoming less coupled with increased intra-Asian popular, often because of weak currencies or political unrest. Among countries losing traffic last year were Angola, Morocco, Indonesia, Austria, Spain and Switzerland.

Cross-border flurry Prices and taxes also influence travel

The disparity in taxes within Europe, despite the launch of the single market in January 1993, led to a flurry of cross-border shopping for a variety of goods, not only tobacco and alcohol products but also clothes and even services like dental treatment.

One key area of the global tourism and travel shopping sector is duty- and tax-free shopping, which accounts for almost one-third of world travel shopping expenditure.

Purchasing flows and trends in the duty-free business often mirror expenditure in the overall travel market.

'The high spending by Japanese travelers is starting to fade across the board," says Mr. Bia, "but increased travel by the Taiwanese and Koreans,

travel, are compensating factors." A variety of trends - pertaining to travelers, shoppers and interstate com-merce - are evident. These range from innovative presentations and lightweight products to completely new shopping outlets and shopping methods geared to travelers.

The next generation

The threat of removal of intra-European duty-free in 1999 has European retailers scurrying to find other means to raise revenue from international shoppers. Airports like Frankfurt are complementing duty-free with what they call "travel value shopping." Schiphol Airport in Amsterdam has a plaza outside the airport with over 30 shops operated by High Street retailers. Some retailers, such as Piaget, prefer

to concentrate on markets such as the Paris and Hong Kong airports because their merchandise is naturally at the higher end of the scale.

"We prefer not to be mixed in at dise - we like to have at least a corner create value, demand and consumer

(in millions of \$) Airports Total Europe 3,264.0 9.061.8 Americas 1,310.6 151.9 2,050.6 3,513.8 Africa 59.4 30.9 1.0 155.6 Asia & Oceania 2.652.6 5,268.7

1,963.5

Total World Source: TWFA

apart," says Francis Gouten, general director of Piaget.

DUTY- AND TAX-FREE MARKETS

7,286.7

Next-generation malls are sprouting. Cité Europe near the Channel Tunnel has created a pan-European aura with different countries represented in a wide range of goods and services. Electronic shopping includes not only on-line services but also touch-screen cata-

Established brands and products are expected to maintain a solid slice of the business.

"A strong brand image in the right duty-free counters with other merchan- environment and at the right price will

satisfaction," explains Clive Carpenter, international duty-free director for Hennessy Cognac.

18,000

Heterogeneous clientele But retailers will have to keep on their

"Travel is diversifying, and you now have all kinds of travelers from every nation and economic bracket," says Heribert Diehl, managing director of Heinemann Brothers in Frankfurt, which operates a variety of retail out-lets. "Consequently you need to feed all their desires in a wide of variety of

PALACE INTRIGUE: THE EXHIBITION HALL

The Palais des Festivals has agreed to expand its space, but delays are frustrating industry professionals.

Exhibition (TFWE), which gets under TFWE is so popular that it has outway this morning with a conference called "Visions of Retailing," is second val hall, and this year a tent-like extenonly to the Cannes Film Festival as a revenue-earner for this Mediterranean

seaside city of 70,000 people. The annual trade show, visose theme this year is "Touch the Future," assembles almost 6,000 buyers, agents, operators, distributors and other representatives from some 140 countries. More than 500 luxury-goods companies create product displays that reflect the market and mirror the trends in the global duty-free business.

The event, now commanding twice as much space in the sprawling seaside Palais des Festivals as it did in 1985,

cannes - The 11th Tax Free World has expanded spectacularly. The grown the space available in the festierected in front of the Palais.

Negotiations take place.

The clout of the TFWE organization is such that the city of Cannes agreed to add major extensions to the convention facility, at a cost of at least \$25 million, to keep the TFWE from moving to Barcelona. The city promised that a major extension would ultimately add a total of 11,000 square meters (13,155 square yards) to the Palais, half of it to he completed in time for the 1996

Indeed, TFWE executives decided to keep the event in Cannes after the city agreed not only to extend exhibition space in the Palais des Festivals but also to control exhibition prices, work with hotels and restaurants to improve the quality/price ratio, develop new hotel projects, redevelop the port to allow the docking of large cruise ships and resolve numerous logistical problems.

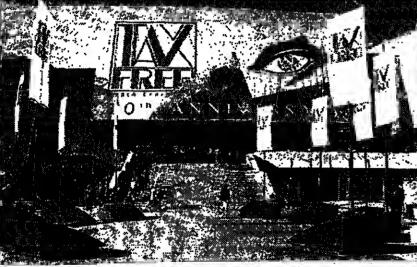
Cannes has hosted the TFWE for 10 of the past 11 years, and its concessions maintained a lock on the event on a year-to-year basis. Everyone this side of Barcelona seemed pleased.

Unfortunately, Cannes will not be able to deliver the promised exhibition space on schedule. Construction work at the Palais has not yet started and will not be completed for the 1996 TFWE. The city admits it will have to construct a temporary structure south of the Palais for next year's show.

"We will be forced, much to our regret, to put in a temporary structure because bureaucratic and administrative problems have delayed construction on the permanent site," explains Gilles Cima, deputy mayor in charge of tourism. 'But we respect our promises to the TFWE and will do everything we can to keep tax-free in Cannes."

The new timetable does not please event organizers.

"We feel we shouldn't change a winning team like Cannes and TFWE," says Elysabeth Blachais-Catoire, secretary general of the Tax Free World Association, which organizes the event. "But we must seriously continue to evaluate other venues because of accommodation and space limitations.



The Tax Free World Exhibition ranks second only to the annual Film Festival in Cannes.

DISTINGUISHED SPEAKERS AT THE PODIUM The "Visions of Retailing" conference that opens the Tax guished members of the industry will address the conference audience," says Erik Juul-Mortensen, vice president of mar-

week of topical discussion that will include debate on almost every issue affecting the global duty- and tax-free business.

Speakers at this morning's conference include representatives of the world's largest duty-free retailers.

Myron (Mike) Ullman III, chairman and chief executive officer of the San Francisco-based DFS group, will be speaking via a pre-taped video. Harvey Lipsith, chairman and chief executive officer of Allders International, will join Catherine Queme, deputy director of onboard services at Brittany Ferries, on the podium in the Palais des Festivals

We are particularly delighted that three such distin- ers will take questions from the floor.

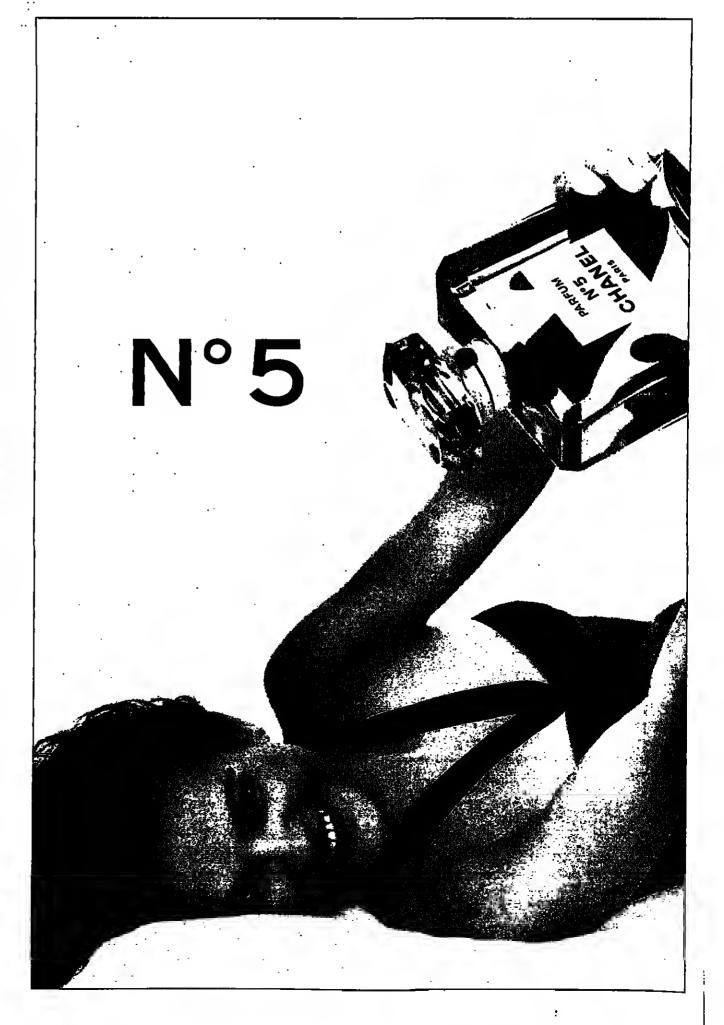
keting for the Tax Free World Association (TFWA), which organizes the five-day TFWE. "This will be the first time that Mr. Ullman has addressed the industry since taking over the reins at DFS, and his views will be of great interest to us

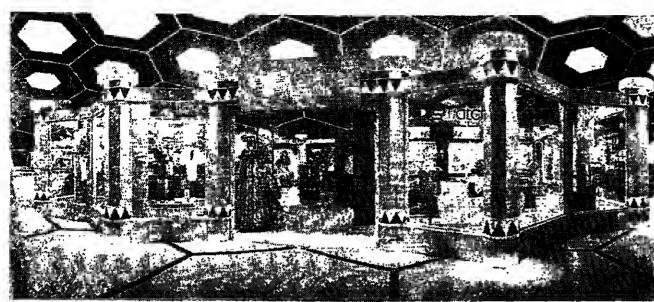
"Allders's ongoing and rapid expansion guarantees a substantial contribution from Harvey Lipsith," continues Mr. Juul-Mortensen, "while Catherine Queme's experience as a successful independent operator will be of particular appeal to many of the smaller companies in the audience."

A panel discussion will follow the conference, and speak-

"WORLD TRAVEL SHOPPING"

was produced in its entirety by the Advertising Department of the International Herald Tribune. WRITERS: Chundia Flisi, bused in Milan and Monte Carlo; Michael Frenchman, based in London; and Joel Stratte-McClure, based in the south of France. PROGRAM DIRECTOR: Bill Mahder.





A dazzling blue and gold geometric pattern decorates one of the two new duty-free shopping areas in the Abu Dhabi Airport.

ABU DHABI AIRPORT IS STEEPED IN LUXURY

Full-fledged brand-name stores have replaced counters offering a few items. These are "stores within the shop."

here is an inspiring look to Abu Dhabi's Duty Free Shopping complex, ourselves, the companies and the customers. The reaction in the first month which this year celebrates its 10th anniversary. To mark the occasion, it has introduced a new style of nine luxury brand shops at the lounge level of the terminal at the international airport. The shops are open to arriving, transit and departure passengers - who numbered 2 million during the first six months of this year.

The new concept of leading brandname shops, which include Bally, the Tie Rack and Swatch, is to introduce the idea of a "store within the shop." Mohamed Mounib, general manager of Abu Dhabi Airport Catering and Duty Free since its inception, says he has a very clear idea of what the duty-free complex should be doing now and in the future.

"It is not just a question of having more space, but also of providing a service for our customers so that we can offer them top-class specialized products. We want to open the door for more products like shoes, spectacles, golf equipment and lingerie.

Pioneers in the field

the world's leading brand names to Abu Dhabi was an innovation for the Middle East.

We are among the first to negotiate agreements with these companies, and we now have a commitment both to Lanvin, Givenchy and Hermès,

tomers. The reaction in the first month has been completely reassuring. Our passenger customers are asking us.

What have you done?" The answer, Mr. Mounib explains. has been to provide added value in terms of service to something that had partly existed before with some of the

Today's shops are not

franchise operations.

brand names. The difference now is that there is a shop devoted to a brand name and not just a label behind a counter stocking a few items. Today's

shops are not franchise operations.
"We manage them, we staff them
and we tell the companies what we want from them in terms of stock and supplies. For example, there is the Bally shop, but it is run by us, not by Bally. We are pioneering brand-name shops in the Middle East in the same way that we pioneered the concept of He said the idea of introducing some of an arrivals duty-free shop, which has now been copied by everyone else."

Another one of the new brand names is Hanro lingerie. In two adjacent fashion shops, there are retail areas for Benetton, Blue Drake and Dormeuil.

Some of the other new outlets are on the lower level, which has been the traditional duty-free area. Two years ago, a major refurbishment began, and changes are constantly being made. The recently introduced outlets include a computer sbop that sells hardware and software and provides technical advice, as well as boutiques selling

Cartier and Yves Saint Laurent prod-

Space added

Another significant improvement is additional space for passengers, including open-plan shops with walkways on the upper level. This will help create a more comfortable sbopping environment, especially for transit passengers who have limited time and who represent about 50 percent of the passengers using the airport. The best-selling items among transit customers are gold for Europeans (especially Germans), fol-

lowed by electronics and beverages. Mr. Mounib expects the new shops to help boost this year's revenue by as much as 20 percent, to an expected target of more than \$80 million. He is also responsible for running the duty-free operation at the emirate's other international airport at Al Ain, which has been open for less than a year. Mr. Mounib's next step? To start planning the duty-free operation for Abu Dhabi's new terminal, whose construction will begin next year.

A DYNAMIC TRIO IN THE MIDDLE EAST

Abu Dhabi, Bahrain and Dubai are the region's giants.

Every year, there are certain predictable improvements to many of the international airports in the Middle East Gulf region as it competes for more airline and passenger traffic and better tax-free shopping facilities.

Abu Dhabi, Bahrain and Dubai are no exception, especially when it comes to the duty-free shops and the creation of a more comfortable environment for passengers. There is now a new look to Abu Dhabi, the only emirate to have two international airports. Bahrain offers an even wider choice of value-for-money items - and it has a pianist in the departure lounge. At Dubai, the number of raffle cars now totals more

Another form of promotion that has attracted international artendon is Abu Dhabi's "Hard Cash" raffle offer. So far, \$27 million in cash has been distributed to the lucky win-

Just two years ago, a completely revamped duty-free complex was opened at Bahrain, where sales for the first half of this year have increased by 26 percent, to \$19.6 million. The biggest increase was a 74 percent rise in sales in the music department, which has one of the largest stocks of audio and video tapes and CDs.

"Continued importance is placed on customer service and product knowledge through intense training of our sales staff," says John Sutcliffe, general manager of Bahrain Duty



To emphasize this strategy, the adopted slogan for the yar

"the customer is king."

Above and beyond the call of duty One recent example: A customer bought his loved on a \$40,000 Rolex watch but, because of a last-minute businss commitment, could not present the new watch himself, hstead, a member of the duty-free staff flew to Malaysia ad presented the watch to the lucky woman.

A commitment to service and the provision of good vale for money have been the overriding concerns of all the leading duty-free shopping complexes

THE ELECTRONIC WAY TO SHOP ABROAD

On-line shopping offers some advantages over catalogue browsing. For example, a user can model a tie.

hopping the world by catalogue has recently been complemented by electronic shopping on the information su-perhighway. Cybershoppers check out offerings simply by surfing the Inter-net, crawling the World Wide Web or perusing private services like CompuServe or America Online.

"Consumers are beyond buying just flowers and CDs on-line and now purchase big-ticket items after downloading photographs, product descriptions and price details," explains Stephen Lake, senior vice president of Reuters New Media, noting that 8 percent of U.S. homes now use on-line services. On-line will replace catalogues eventually because interactivity enables a user to model a tie or have a virtual reality visit to a new home. The business is just beginning to take off."

The products available on-line vary from computers, software and pizzas (a not-too-successful endeavor because it is still easier to telephone an order) to houses, borses and travel services. Companies selling products range from J.C. Penney and Brooks Brothers to Ford and Air France.

A trip to the mall

Electronic malls - with names like The Shopping Expressway, Cyberspace Malls International, Internet Shopping Network, Internet Shopkeeper, Home Shopping Network, Product Net and Internet Shopping Galleria - are everywhere on the superhighway. There is also DreamShop, MCI Marketplace, 2Market (which has a compatible CD-ROM). As Seen on TV and Bargain Finder, which finds the best price

among a number of on-line musi!

Interactive marketplace One of the latest on-line services is On

sale, an interactive marketplace where "prices and availability vary instantly in response to your actions." Continual warnings about the finan-

cial insecurity of electronic networks and the inadvisability of communicate ing personal financial details on-line. has hampered growth of on-line shopping, but that too is changing.

The issues of security and encrypting are being dealt with very rapidly." says John Clippinger, president of Boston-based Context Media, 'Transactions will increase dramatically once digital money' becomes widespread."

'MERCURIES' AND 'TRAVELERS' ARE KEY

The duty-free industry is banking on a third of the world's flyers, who travel often and know what they want.

Air travelers may be the world's most desirable customers. They have money, efficiency and convenience they have time on their over cost savings. "Merhands, and they are a grow- curies," about 16 percent of ing segment of the retail

But not all air travelers are alike, explains Mike Burke, director of research for the Center of Advanced Communications International (CCA) in Paris. Of the five groups of travelers identified by CCA - stay-at-homes, straight arrows, scouts and guides, travelers and mercuries - the latter two, representing 34 percent of flyers, are key to the future of duty-

Professional flyers 18 percent of all flyers, are the airport population, are executives, engineers and salespeople. They are an intelligent, extravagant group

Back to basics

selves.

Bob Knowles, the retail director for British Airport Authority (BAA), notes that the most demographically up 60 percent of Heathrow's traffic, as opposed to 23 percent in the domestic British

For these consumers, time "Travelers," who represent is more precious than mon- suggests that duty-free reexecutives, entrepreneurs increasingly stocking up on

basic supplies like tooth- have the inclination and paste, shaving cream and health-care products rather to do it. than - or in addition to - the luxury purchases one might expect. Because of exchange-rate differentials, these items can cost the same or less than they do in that like to pamper them- a hometown supermarket, especially for the Japanese. So the airport duty-free becomes a mobile shopping

mall - even for basics. Opportunities to seize

This phenomenon is in didesirable consumers make rect contrast to the decline in traffic and sales reported by domestic shopping malls, whose customers are bored, burned-out and burdened by time constraints. Mr. Burke ey. The result is that they are tailers take advantage of their captive audience, who

ability to spend and the time

A second opportunity, he claims, lies in exploiting the huge demand for services by these travelers. "Once you have your customer's credit card," he says, "you have his or her name. You can propose leisure products or services - a CD, a book, a club membership."

Both "mercuries" and "travelers" should be treated as individuals, "not as herds storming through an airport," says Mr. Burke. He points out that conservative duty-free retailers often think of themselves as competing with discounters when their target audience is in fact quite a different

Claudia Flisi

THE NEW LUXURY MARKET FOCUSES ON CONVENIENCE, AMBIENCE AND VALUE

The Frankfurt Airport offers shoppers countless specialty boutiques with brand names at fair prices.

Heinemann Brothers has been managing duty-free outlets and other retail stores at the Frankfurt Airport for almost 25 years. Blue and yellow EUcolored signs tout the current Heinemann slogan, "Follow Me to Duty Free," and there are a variety of "Star Buys" highlighted by a single star from the European Union flag.

Shoppers of every stripe

"You find everything under one roof at Frankfurt airport, which is a virtual city, with 35 million passengers a year and more than 50,000 employees," says Heribert Diehl, managing director of Heinemann Brothers and one of the most colorful spokesmen for the dutyfree trade. "Because of the population mix, we need different shops to cater to a huge, diverse marketplace. Frankfurt is a combination of luxurious boutiques reminiscent of Bond Street, the Faubourg Saint-Honoré and Madison Avenue but also contains standard supermarkets, pharmacies and two sex shops (there used to be six)."

A year ago, Heinemann Brothers inaugurated a vast complex in Frankfurt's new terminal. Located immediately after passport and security checks, the store is called "Travel Value Shop and Duty Free." It includes a walk-in humidor and designer boutiques featuring names like Cartier, Piaget, Baume & Mercier, Dunhill, Ferragamo, Chloé, Dupont, Nina Ricci, Hermès and other luxury brands. There is a specialty corner featuring free makeup consultations; tobacco, liquor, chocolate and perfume are also sold in a concentrated area.

Posh terminals

"We offer travel value shopping first and duty-free shopping second," explains Mr. Diehl, whose company is involved in duty-free operations in Ger-many, Portugal, Spain and the United

"For many of our customers, dutyfree simply provides an attractive price to get them into our stores; for others, it is just convenient shopping in a luxurious environment," be adds.

Another revamped duty-free store at Frankfurt opened in Terminal One in 1993, and the long lines at the six checkout counters indicate its popularity. Organized around 26 alcoves, or mini-boutiques, the outlet features Swatch, Dunhill, Porsche Design and other well-known brands. The terminal also has a POSH (Port Out, Starboard Home) store that offers Hermès, Ferragamo, Lanvin and similar brand-

name goods. "We believe in branded merchandise, which we personalize in different ways - in boutiques, on shelves, in our

promotions and through advertisements - wherever we can," says Mr. Diehl, noting that Frankfurt is ranked tenth in sales among the world's duty-free outlets. "We try to create desire and good quality at a correct price. That is the magic. People look for a good relation between quality and

Airport agora

Frankfurt has also installed shops for intra-European duty-free buyers, or Shengen passengers as they are known in the trade, at both terminals.

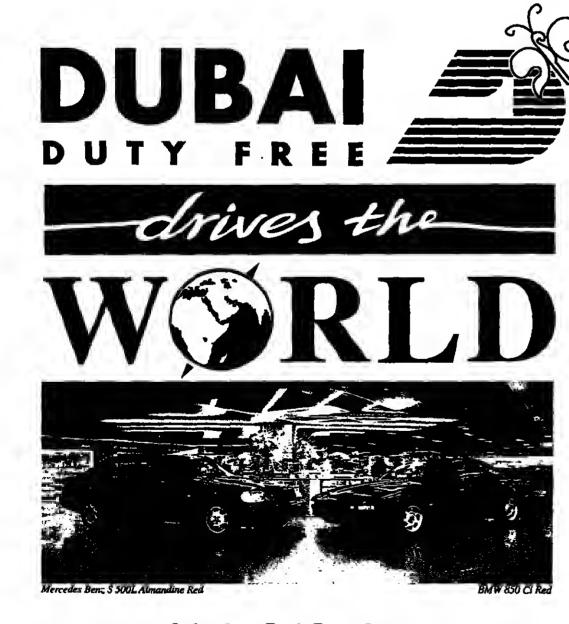
"We follow the traffic," says Mr. Diehl. "Where there are people, there are shops,"

Shoppers who purchase goods before clearing customs can reclaim the value-added tax as they leave the coun-

Customer-driven market Mr. Diehl contends that passengers

dictate the commercially oriented steps taken at Frankfurt.

"We know we must be doing some-thing right," Mr. Diehl says when asked whether duty-free prices are a good buy. "People keep buying in our shops, and you can't stay in business by cheating 35 million people a year with high prices."



Dubai Duty Free's Finest Surprise.

Duhai Duty Free, pioneers of the finest surprise car promotion, now in its sixth year, offer you a choice. Tickets may be purchased for one or two luxury cars - at Departures and Arrivals. For each car, tickets are priced at Dhs 500/US\$ 139 and limited to 1000 bonahde travellers either departing from, transiting through, or arriving at Dubai International Airport. The draw date and winning numbers will be published, and each participant will be advised. The cars will be shipped to the winners' address free of charge.

The finest collection at the world's most elegant duty free. _____Fly_Buy_Dubai_

459th Winner

winner of a blue

Porshe 928 GTS

ARNAUD BOUTET

French from Paris, France,



460th Winner JUDY WEBB (Series # 459 - Ticket # 0196). (Series # 460 - Ticket # 0141). Irish from Limerick, Ireland,

VAJIRA K. WIJAYAWARDENA SANDRA PORTER (Series # 461 - Ticket # 0828), Sri Lankan from Colombo, Sri Lanka, winner of a red Mercedes S 500L BMW 850 CI

462nd Winner (Scries # 462 - Ticket # 0748). British from Dubai, UAE, winner of an almandine red Mercedes Benz SL-500

For further information please call Dubei (9714) 2062433 or Fax (9714) 244455

DUBAI SELECTORS HAND-PICK ITEMS

High quality is the most critical consideration.

he public face of an airport duty-free shop is glittering lights, elaborate displays and a gentle hum of expectation as passengers seek out the best value for money among the fashionable boutiques or shelves laden with electronic goods and cameras. But behind the sophistication and elegance is another world of management and business, where the

search for increased sales and better service is unending. At the award-winning Dubai International Airport's Dury Free Shop, Colm McLoughlin, general manager, has a back office team of 160 people supporting the 390-shop floor sales staff. With an expected \$160 million turnover by the end of the year, keeping up to date with changing demand and fashions is a finely tuned art when up to 60,000 items have to be kept on sale at any one time.

Enviable position

100

Archie Sharma, senior manager of purchasing and research, has been keeping the duty-free shelves stocked for the last 12 years with the items that sell. Arguably, she has one of the most enviable jobs in the world as an international Sharman sheet. ping supremo for whom money is almost no object. She

hardly blinks an eye when she tells you about how much gold she might buy (the duty-free sold more than 1,000 kilos in the first six months of this year).

"I will sometimes look through 2,000 or 3,000 kilos of gold jewelry in a Dubai warehouse before picking out 100 kilos of jewelry that I know we can sell, and this is quite likely to cost me \$1.5 million," says Ms. Sharma. She did not say whether or not she used a gold Visa card not say whether or not she used a gold Visa card.

Her small office is stuffed with everything from the latest



Archie Sharma, senior manager of purchasing and research.



The purchasing department, part of the 160-person network that works behind the scenes supporting the 390-person sales team.

guidebooks on the Greek Islands to samples of Christian Dior's newest fragrance, Dolce Vita. She sees a constant stream of agents and salespeople touting their wares. "I suppose I see an average of 25 a week, but I always bave one

ay completely free so as to keep up with the paperwork." She listens patiently to each visitor's sales pitch. Her overriding concern is that each item be of a certain quality, "and it has also to fit in with the existing merchandise." Ms. Sharma considers the feasibility of a new item, taking into account the wholesale price and final mark-up for shop price, hut cost is not always an issue. If she approves of the prodnct, it will get a three-month trial. But how does she know what to select - is there a secret

"No. You do have to have a gut feeling, of course, but over the years we find that experience teaches us what sells best. Then there are the changing demands from passengers. We look around the world to see what are the best-selling items in other shops . . . I like to see what is coming onto the market, whether it is new books, fragrances or new trends in fashions: for instance, are men's ties to be 9.5 centimeters or 10 centimeters long?

Adiacent to her office is the purchasing and stock control room where an army of workers operates banks of computer terminals.

Quality of service has always been one of Mr. McLoughlin's overriding considerations since the first day of opening. The sales staff represents about seven different nationalities, almost entirely from Southeast Asia and the Indian subconti-

According to Anita Mehra Homayoun, senior manager of marketing and public relations, the staff took part in 560 different training programs last year, including product infor-

mation courses with manufacturers and suppliers. It all contributes to that magic word - "service" - that has become so important to Dubai Duty Free

TFWA PRESIDENT SHARES HIS VISION

Jacky Paquet, the international commercial development director at Rémy Martin, has been the president of the Tax Free

World Association (TFWA) since 1993. In the following interview, he speaks about the importance of the organization and its role in the duty-

What was the original purpose of the TFWA?

The organization was founded in 1985 to respond to the need of the world's duty-free trade to bring together all the international luxury product manufacturers and suppliers. "By the trade, for the trade" has been our motto since the outset. Today our members – and there are 500 of them – come from and there are 500 of them - come from every country and produce some 3,000 different branded products. We have just created a new logo, which we think reflects our mature, dynamic and increasingly international standing.

How important is the TFWA associ-ation to the duty-free business today?

the products responsible for these sales. The industry looks to the TFWA for information, advice, and networking through a variety of methods of communication, from road shows to conferences like that in Cannes this week.

What is the purpose of your annual trade shows, the Tax Free World Exhibition (TFWE) in Cannes and your annual Tax Free Asia Pacific exhibition in Singapore in May? Both shows enable our members to

display and launch their latest products, as well as provide a global gathering point for meetings and business with other sectors of the duty-free trade, like retailers and operators. They are particularly useful get-togethers for smaller companies and operators from more re-

mote parts of the world.

It seems that Cannes has gotten too small for the TFWE.

It is unfortunate that the city will not be able to meet the initial 1996 deadling to extend the conference facilities. line to extend the conference facilities. because there is a natural synergy between the glamorous image of Cannes

Duty-free is an \$18 billion husiness, and our members represent almost all have a larger facility by 1997. But we will continue to look for opportunities beyond Cannes if the space problem is not resolved.

What are your priorities and concerns for the next years?

Our future vision is to offer an even bener and more wide-ranging service to our members. We will continue to improve the quality of the events in Cannes and Singapore and keep looking for additional activities that can benefit our members. Obviously, we are listening to various suggestions

from different people in the business. There are numerous associations fighting for the prolongation of intra-European duty-free after 1999. What are their chances of success?

We absolutely support the continuation of intra-European Union duty-free :r and provide whatever assistance we can. I think that it is worth putting a great deal of effort behind the fight to continue duty-free because of its economic importance. I hope the real economic figures will ultimately convince politicians in Brussels of the necessity and the prestigious image of the of maintaining duty-free for intra-European travelers. Interview by J.S.M.

BOUTIQUES THAT CULTIVATE THEIR IMAGE

Upscale retailers seek to give their branches in airports an attractive - and easily recognizable - look.

he Italians call it "bella figura" (a good appearance). It would be wrong to dismiss this as a Latin predilection for style over substance: image is actually a market-tested, quantifiable element in he sales equation.

Benetton built its success,

in part, on this fact. The concept of the store is just about as important as the product," Luciano Benetton has often maintained, and he hired an architect early on to give his stores a recognizable look. Today, the concept of monohrand boutiques and "storeswithin-a-store," sporting similar fittings, colors and signage, is commonplace.

Airport locations are no exception. In 1991, Heath-row decided to bring brandname or specialist shops into the airport. These currently include both recognized re-

tailer names (Harrods, Selfridges) and luxury brands (Ferragamo, Bally, Scotch House). Aquascutum has a "boutique corner" within a shop as well as its own freestanding store.

David Smith, duty-free manager for Aquascutum, emphasizes the importance of the freestanding store "as a window for our products." He notes that his company is refurhishing its flagship store in downtown London and its Heathrow store at the same time. "The two must

have a comparable look," he

What's in a name?

Philippe Nicolas, export manager for Neuhaus chocolates, also cites the importance of image consistency. "We aren't always able to utilize our full 'look,' but we always insist on our

company's green color and our official logo." He has found that having a

brand-name counter for the sale of chocolates in hulk makes a big difference in sales. "Having a Neuhaus counter has upped the sales of our prepackaged boxes in duty-free." Neuhaus has two bulk counters each in the world's two higgest airports for confectionary items -Brussels and Amsterdam and is planning counters at Heathrow and Scandinavia.

Spanish airports include such brand-name shops as Bally, Ermenegildo Zegna, Lacoste, Virgin and Tie Rack. Paris airports have a number of cosmetic hrands with their own corners.

Categorical imperative The approach at Abu Dhabi is slightly different. Boutiques are category-specific

rather than brand-specific. Mohammed Mounih, gener-al manager of Abu Dhabi Duty Free, explains that when he saw customer response to hrand identification in European and Far

Eastern airports, he decided to emphasize category identification in an elegant environment. "For example, our new ties and scarves boutique is not a Tie Rack. It sells 16 different brands, but in one shop."

Last month Heathrow introduced a similar grouping

of 15 cosmetic houses, and the Beauty Center outperformed sales estimates within days of its opening. The hrand may be king of the duty-free industry, but for time-pressed travelers, often a clear-cut category may be all the image that's needed to have a "bella figura."

FRAGRANT SPRITS AND FRAGRANCES WITH SPIRIT WILL DEBUT AT CANNES

New offerings for the fall season promise to make the TFWE conference a sensual experience.

Dome of the most heralded wonders where the next Hennessy is launching a crystal decanter will be proproduct dehuts at Cannes name will come from). will be new fragrances. Estée Lauder's new perfume, coattails of two press bonanzas: the first public offering of its parent company and the private travails of its featured model (Elizabeth Hurley, girlfriend of pleasureseeking Hugh Grant).

European accent

Dior goes Italian with Dolce Vita, Lancôme has created Poême, and Cartier is launching So Pretty. Hermès will he promoting 24 Faubourg, named after the address of its flagship bourique on the Faubourg Saint-Honoré in Paris.

Escada rolls up the curtain on Acte II (and on a new line of accessories), while Lalique offers a limited edition of Nu in a crystal flacon that could well upstage the bottle's contents. Not to be outdone, Joy, the self-proclaimed "costliest perfume in the world," is now available in a Baccarat bottle.

Fresh colors

Perfumer's Workshop bopes to make a splash with its Watercolors, packaged in coral and yellow. Eau Belle is a cool, "blue" fragrance developed by Loris Azzaro. From the blue of the Caribbean, La Perla will float its new scent, Io, in Cannes.

Masculine appeal
Male scents have not been

ignored. Jean Paul Gaultier will follow up on his women's perfume - with its striking bottle of a curvaceous female torso - with Le Mâle, contained in what has been described as "a highly graphic masculine version."

Yves Saint Laurent introduces Opium Pour Homme, the men's equivalent of his 18-year-old classic for women. Bulgari previews its full men's fragrance line at the show, preceding a global launch next spring. Hugo debuts from Hugo Boss; it is a younger scent than its predecessor Boss (and one

High spirits Pleasures, wafts in on the As for the bottled potions more likely to be imhibed than inhaled, Georges Monin is reintroducing a tropical spirit distilled from lime peels that first made its appearance in 1913. Monin Original all but disappeared during Prohibition in the U.S., but it will be seen

cognac exclusive to dutyfree outlets - Nostalgie de Bagnolet. The quality of this extra is high and the price (around \$175) is low, relatively speaking, to encourage a return to this declining

market. For Cognac Otard, the price of its 200th Anniversary Crystal was less important than the prestigious birthday it celebrates: only 800 bottles of this \$2,000 again this year at Cannes.

duced.

Zany vodkas

The growing vodka category will see some new entries from France's Boisset. They are offering 1822 Vodka in four tasty flavors (as well as a "pure" version): rose petal, orange, lemon, and cola. Spirits and fragrances may be converging at last!





A TOUR OF SOME TOP WORLD AIRPORTS

Honolulu, where individual travelers spend an average of almost \$110 each, compared with just over \$22 at London Heathrow, is the world's number-two dutyfree location, with annual sales of over \$400 million. Visitors might be surprised that such a relatively small airport accounts for such stupendous figures - until they realize that most customers make purchases downtown at stores run by DFS, the world's largest duty-free operator.

London

The British Airport Authority, which runs seven airports, has succeeded in making most of its properties look like shopping malls. BAA's specialist retail stores feature names like Austin Reed, Harrods, Thomas Pink and Hamleys Toys. Harrods has "rooms of luxury" that feature Dun-

rent, Cartier, Christian Dior and other designer brands.

Amsterdam

Fighting a trend? Schiphol Airport - which pioneered duty-free as a lure for travelers in the 1950s and is now the world's sixthlargest duty free shop with annual sales of \$274 million - has spacious shops boldly labeled with generic names like "Gifts," "Perfumes," "Leather Travel" or "Flowers" rather than boutiques promoting brand names.

Rome, ranked 30th in the duty-free sales hierarchy, has an improved duty-free environment that includes signs in Japanese. It has a candy-filled "Sweet Factoconvenience counters by Swatch and other companies, the vast walkthrough La Galleria with alcoves featuring all the top

"Made in Italy" fashion center. As at other airports in Europe, there is a window where travelers can apply for refunds on tax-paid purchases made downtown through the "Tax Free for Tourists" program.

Singapore Changi Airport, like downtown Singapore, is a travel shopper's paradise and now ranks fourth in the world with annual sales of \$310 million. International visitors are increasing, and both terminals feature shops enabling passengers to purchase duty-free goods on arrival as well as departure.

Kenya Kenya Duty Free, which operates sbops in Nairobi airport and other locations in East Africa, is about to complete its massive rehabilitation of the Moi Inter-

national Airport in Mom-

hill, Gucci, Yves Saint Lau-names in fashion and a basa. Mombasa will feature the popular "duty-free on wheels" concept for lastminute shoppers, a raffle of luxury cars and a duty-free "Kwaheri Shop" in firstclass lounges.

The next airport that visitors to the Cannes Tax Free World Exhibition will see is Nice, ranked 109th among the world's shops with an-nual sales of \$21 million.

Like many European airports, Nice now has separate tax- and duty-free shopping areas for passengers from countries adhering to the Schengen agreement. Unfortunately, the intra-European Union passengers between France, Germany. Belgium, Spain, Luxembourg, Portugal, the Nether-lands and Switzerland have fewer duty-free shopping facilities in Nice than passengers traveling to other countries. J.S.M.

SHOPPING TRIPS ON LAND, SEA AND AIR

Airports by no means have a monopoly on duty-free sales: other outlets are holding their own in sales.

many sales - 40 percent - were rung up last year in the least-known (for Eurothe Caribbean and clsewhere and other land-based, non-airport outlets,

In-town stores offer the convenience The sales sail on of normal retail sbopping with the advantages of tax-free purchases. Customers show their tickets or provide information about their flights when they buy, and their purchases are waiting for them after the passport control areas when they are ready to board their planes. The offer is particularly appealing in Asia and Oceania, where tax-free items are significantly cheaper than those available locally.

"In-town shops are potentially bigger

Most people associate duty-free shopping with airports, where 40.5 per- than airports, "says David Smith, duty- ry passengers in the first half of 1995, and several of the cross-Channel carrishopping with airports, where 40.5 percent of the industry's \$18 billion in are huge in Korea, Australia and sales were made in 1994. But almost as Japan." Some duty-free operators are reportedly looking for departmentstore-sized spaces in Seoul. Although peans) venue of tax-free commerce, the the profit margins are similar to those category that includes in-town duty- at airports, the volume can be far free shops, military bases, free ports in greater because of the selling space

Less important channels for the dutyfree industry are ferries and cruise ships, with 10.9 percent of total sales in 1994, and in-flight sales, with 8.6 percent. The ferry business in Europe survived a major threat this year with the opening of the Eurotunnel. Ferry companies braced for a major decline in traffic and attendant duty-free sales, but experienced the opposite. Publicity surrounding the opening of the tunnel resulted in a 22 percent increase in fer-

ers are now planning to expand their sailings or fleets in the near future.

Profit margins on ferries are high, with the staples being the duty-free classics: liquor and tobacco. Other product categories are less in evidence because ferry traffic is not seen as an upscale market.

In-flight sales are an amractive addition to airline revenue, but selection is limited by severe space and weight requirements. The choice is therefore restricted to a few top-selling items in the most sought-after categories.

Sales in all four duty-free channels increased last year over 1993, with airport sbops reporting the largest jump of almost 12 percent. In-flight sales improved by 2.6 percent, ferries by 4.5 percent and in-town stores by 1.4 per-



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LOBBYING TO SAVE EUROPEAN DUTY-FREE

Industry leaders are working to preserve the benefit, or at the very least extend the deadline for its demise.

A menacing cloud is hovering over more than 50 percent of the world's duty-free trade.

The intra-European business - which accounts for about \$4.3 billion in annual sales and provides substantial employment, revenue and product promotion - is scheduled to disappear on July 1. 1999. Barring a policy reversal, shoppers traveling within the European Union will no longer be able to purchase items at airport, downtown, ferry or in-flight duty-free and tax-free

shops.

The European duty-free trade, which includes six of the world's top 10 outlets, hardly relishes the prospect of losing approximately half its total sales. Consequently, numerous business associations and lobbying organizations are challenging the Brussels directive and arguing for a permanent reprieve for duty-free or an extension similar to that obtained when the intra-EU trade was last scheduled to disappear in

Privilege or right?
The trade leaders argue that they should legally be entitled to sell goods to travelers free of value-added tax and excise duty within the single market, at least until there is a single fiscal jurisdiction in Europe.

Winning the uphill battle will require European duty-free, which represents a combination of influence by the various associations, bigh-level pressure from key European governments and perhaps even a pan-European consumer lobby to persuade Brussels insti-tutions - like the European Commission, which has long contended that duty free "is a privilege, not a right," and the European Parliament - to ac-

The threat of abolition is a threat

The current system keeps fares down

and investment up'

that we must counter collectively, not individually," says Frank O'Connell, chairman of the Brussels-based International Duty Free Confederation (IDFC), the body that successfully lob-bied to extend duty-free shopping fol-lowing the creation of the European single market.

During the next 12 months, three principal activities will occupy the IDFC: market research, building political contacts and building support with-

in the wider industry," adds Mr. O'Connell.

Other important lobbying bodies fighting for duty-free include Airport Council International, the International Association of Airport Duty Free Stores and national organizations like AFCOHT in France. AFCOHT will present a white paper on the extension of duty-free at the Cannes conference

this week. One of the latest bodies formed to help save European duty-free is the European Travel Research Foundation (ETRF). Its mission is to provide data to the lobbyists, national associations

and interest groups.

"Passengers enjoy the benefits of duty-free, and it seems churlish to cut this benefit when the harmonization of duries within the European Union is a long way off," says ETRF chairman Barry Gibson. "We would like to see the communition of this system because it belps keep fares down and invest-ment in new facilities up."

This effort, like others, has the sup-

port of the Tax Free World Association

We greatly welcome this initiative, which we see as vitally important in the effort to retain the intra-EU duty-free system after 1999." says Elysabeth Blachais-Catoire, secretary general of

AWARD NIGHT: 'AND THE WINNER IS . . .

The Frontier Marketing Awards, now in their tenth year, celebrate recognition by the trade to the trade.

hey are the "Oscars" of er, best marketing campaign the duty-free industry, of the year by a supplier, toawarded each year at a gala dinner during the Tax Free World Exhibition in Cannes. This year, the Frontier Marketing Awards will make their 10th annual appearance on Wednesday evening, October 25. While the TFWE bears

the logo 'by the trade, for the trade, the Frontier awards could be described as 'to the trade, from the trade' in light of the recognition of excellence among industry members by their peers," says Carolyn Londer, editor of Frontier magazine, which originated the program.

To mark a decade of growth and transformation non Airport received a spein the duty-free industry, the Frontier Awards have introduced some innovations for 1995. The entry procedure was simplified to encourage maximum participation from the industry, the number of categories was enlarged to reflect greater emphasis on retail operations, and the awards are now sponsored to make the awards evening bigger and better tban ever before." says Ms. Londer.

The blue-ribbon panel of judges is drawn from all sectors of the industry. Companies that are represented on the panel are not allowed to compete for prizes. Nominations can be made in up to eight categories: airport retailer of the year, inflight/marine retailer of the year, best marketing campaign of the year by a retailbacco retailer of the year, liquor retailer of the year, fragrance and cosmetics re-tailer of the year, and star product of the year.

Specific recognition for tobacco, liquor and cosmetics represents a change from previous years, notes Ms. Londer. The winners in last year's competition were: Wild Turkey as star product, Silk Cut as best marketing campaign by a supplier, Virgin Atlantic as best inflight/marine retailer, British Airport Authority (BAA) as best retail marketing campaign, and DFS as airport re-tailer. Aer Rianta for Shan-



some innovations for this year's ceremony.

The Nominees and Judges

The nominees for 1995's Frontier Awards are: Abu Dhabi Airport Duty Free, Aer Rianta Dublin, Air UK, Airport Fine Foods, Aldeasa, Alpha Retail Trading, AT Cross, Attwood & Sawyer, British Airport Authority (BAA), Bahrain Duty Free, Bally Group (UK), Berry Bros. & Rudd, Canadian Airlines International, CD Service, Delta Airlines by In-flight Duty Free Shop, Dubai Duty Free, Duty Free Mexico, Duty-Free Philippinas, Gabr. Heinemann, Gulf Air Duty Free Division, Harvays of Bristol, Hoverspeed, In-flight Trade Services, Jakk Opals, Kraft Jacobs Suchard, Misaki Pearls, Niagara Duty Free Shops, Nuane

Trading, P & O, Russ Berrie, Stana Line Service, Stena Sealink, Virgin Atlantic Airways, Weitnauer Group.

The judges for 1995 are: Denice Wong, in-flight sales and amanitias manager, Cathay Pacific; Richard Ward, sales manager, international division, Imperial Tobacco, Canada; Nicholas Ratut, vice president and chief operating officer, Adipar, Kim Kristensen, purchasing and marketing manager, Color Line Service Partner; Phil Cushway, chief executive, World Brands Duty Free; and Van Taylor, senior vice president; sales promotion and store design, DFS Group.

THE DISCOUNTING DEBATE CONTINUES

Does the duty-free market offer the lowest prices? Industry leaders - and consumers - weigh the evidence.

The battle of the duty-free business against discounting was one of the major themes at the inaugural Tax-Free Asia Pacific Association Conference in Singapore last May, which attracted 234 exhibitors and 2,400 professional visitors.

Discounters, who have thin margins and fight fiercely for market share, can enable world travel shoppers to buy goods on the domestic market for less than they would pay in dutyfree shops, which in theory price articles at least 15 percent lower than the local market does.

Yet some argue that dutyfree is still the place to find the best prices.

'Duty-free is the king of the discounters," says Adrian Murray, chief executive officer of Downtown Duty Free in Sydney. "The dutyfree habit is so strong among Australians because they know they are getting the sharpest prices and the best

discounts." Others, especially consumers, are not so sure. Members of the duty-free trade continually debate whether consumers believe value and convenience to the combatted with sound marthey are paying fair prices at traveler. duty-free outlets. "We ca 'We can't fight discount-

Supply side

goods and trying to force higher recommended retail prices on duty-free operators. Others accept discounting as a fact of business life to be countered by offering gue that discounting can be mance."

Some duty-free operators blame suppliers for providing discount stores with managing director of Heinemann Brothers, which operates numerous duty-free outlets at Frankfurt and other airports.

Others in the business ar-

keting techniques.

"Shoppers are looking for ing, but we give our customers what they want at nience rather than bargains," says Clive Carpenter, international duty-free director for Hennessy Cognac. "Product, price, placement and promotion are what enable duty-free to romance tbe purchaser. Discounters cannot initiate any of this ro-

Duty-Free Exclusives

The duty-free market provides retailers and manufacturers with the opportunity to reinforce brand names and product presence as well as to provide gifts and items specifically geared to the traveler.

excitement and creativity while maintaining a price benefit," says Phil Cushway, chief executive officer of World Branda

Many suppliars and retailers, from chocolate and cognac manufacturers to fragrance and cosmetics firms, now produce exclusive duty- and tax-free prod-

Carnus Cognac continues to ganerate the majority of its revenua from sales in duty-free shops, often encouraging purchases with new bottles and packaging. Another hot-selling tax-free item is per-*Exclusive products provide innovation, fume boxes that contain small bottles of well-known fragrances.

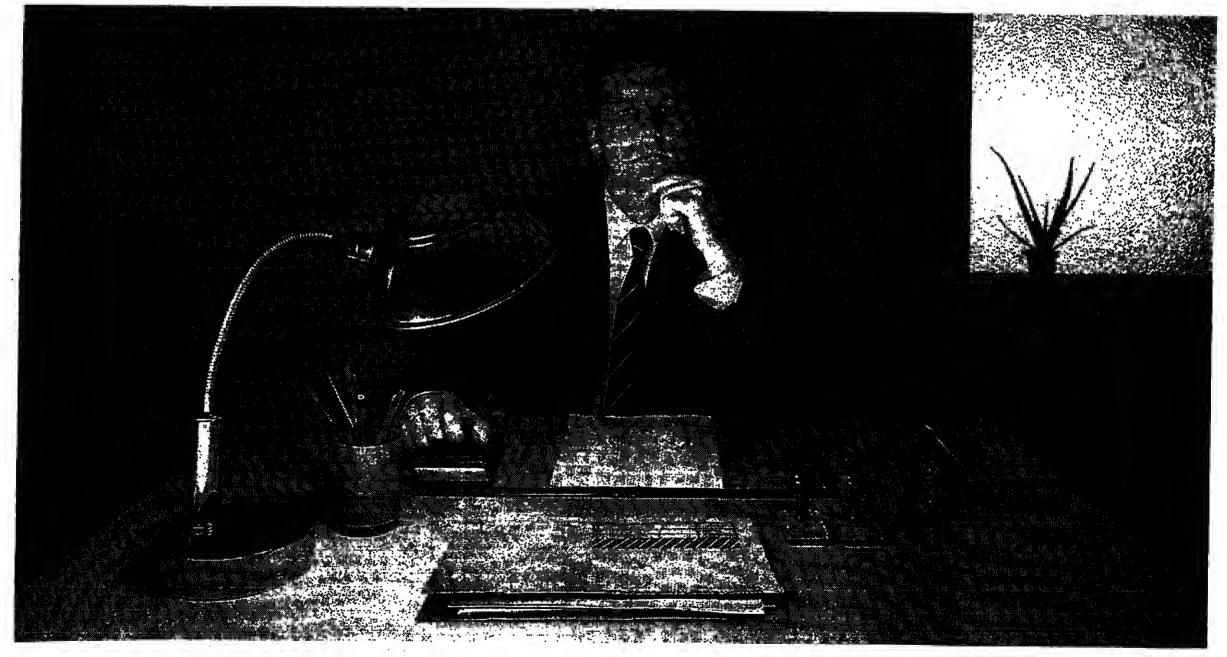
Local color

There has also been an explosion of local gift items available in duty-free shops: in Rome, a store sells Italian artifacts; in Fiji, stores promote local handicrafts; and in Nice, a variety of sweet-smelling products from Provence is on offer.

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CAPITAL MARKETS ON MONDAY

New Into						
isauer	Amount (millions)	Mat	Соцр.	Price	Price and weak	Terms
Floating Rete N	otes			-		
Export-import Bank of Thalland	\$100	2000	0.15	100		Over 6-month Libor, Noncolloble, Fees not disclosed, (DKB Asia.)
MBNA Moster Credit Cord Trust	\$652.5	2000	0.17	100		Over 1-month Libor. Noncollable. Fees 0.275%. (Merrill Lynch & Co.)
Merita Bank	\$100	2005	0,25	99.96		Interest will be 0.35 over 3-month Liber until 2000, when issue is callable at par, thereafte 1.10 over, Fees 0.50%, Denominations \$10.000. (Lehmon Brothers Int'l.)
Student Loon Marketing Association	\$750	2004	0.575	100	_	Over 9)-day Treesury bills, Average life 22 years, Also \$2)5 million of notes due 2007 on paying ¼ over, Fees not disclosed. (Goldman Sachs Int'l.)
Société Générale	\$150	2005	0,35	99,415		Over 3-month Liber, Noncollable, Fees 0.45%, Denominations \$10,000. (Salomon Brother Int'l.)
St George Bonk (Austrolia)	\$300	1998	0.15	99.12		Over 3-month Liber. Nancollable. Fees (L15%. Denominations #) 0,000. (UBS.)
First National Building Society	IP 75	2000	Vs.	99,90		Over 3-month Olbor. Noncollable. Fees 0.22%. Denominations 180,000 punts. (ABN-AMR Bank.)
People's Construction Bank of China	HKs1,200	2002	44	100		Over 3-month Hiber. Noncollable. Fees 0.42%, Denominations HK\$1 million. (HSBC Makets.)
Fixed-Coupons				-		
Abril	\$100	2003	12	100	Ξ	Semiannually. Redeemable at 99.90 in 1998, Fees 0.625%. (Chase Investment Bank.)
Deutsche Bank Finance	\$200	1998	5.70)()).067 _	99,42	Reoffered at 99.55. Noncollable. Fees 146%. (Margan Grentell.)
General Electric Capital Corp.	\$200	1998	574	100.957	99.43	Reaffered at 99.764, Noncallable, Fees 1%%, (Margan Grenfell.)
Hokkaldo Electric Power Co.	\$200	2000	61/8	101.463	99.40	Reoffered at 99.553. Noncollable. Fees 1%%. Denominations \$10,000. (Yamakhi Int'l.)
Merrill Lynch & Co.		2000	61/4	101.03	98.98	Reoffered of 99.455. Noncollable, Fees 1 1/4%. (Merrill Lynch Int'l.)
Ontaria	\$200	2000	544	100.38		Semianavally. Noncaliable. Fees 1%%, Denominations \$10,000. (Nomura Intl.)
Public Power Corp. Société Générale	\$1.50	2000	74	99,959		Nancollable. Fees 0.875%. (Warburg.)
African Development Bank	\$200 DM 300	2005	646	99.40à	99,72	Noncollable: Fees 6.45%. Denominations \$19,000. (Salomon Brothers Int'L.) Reoffered at 99.566. Nancollable: Fees 144%. (Oresidner Bank.)
Argentina	DM 500	2002	103/2	101		Reoffered at 991/2. Nancaliable, Fees 24/4. (CSFB Effectenbank.)
Bank Austria	DM 200	1998	5	10).95	=	Noncollable, Fees 1.50%, (Oresdner Bank.)
Crédit Local de France	DM 300	2000	574	102.07	99.55	Reoffered at 99.82. Noncallable, Fees 242%. (SBC Warburg.)
Deutsche Ausgielchsbank	OM 500	2002	676	101.49	99.40	Reaffered at 99.74. Nancallable. Fees 24%. (Margan Grentell.)
DSL Finance	DM 250	1999	5%	101.175	100,70	Reoffered at 99.65. Nancatlable. Fees 134%. (Barclays de Zoste Wedd.)
Hewlett-Pockard Finance	DW 300	2000	5%	101.05	_	Reoffered at 99,722, Nancallable, Fees 2%. (Salaman Brothers Int'l.)
NordLB Finance	DM 100	1998	514)01		Noncaliable. Fungible with oustanding issue, raising total amount to 500 million mark Fees 0.1875%.
Rabobank Nederland	DAA 500	2000	5%	101.24	99,40	Reaffered at 99.618. Nancallable. Fees 2%. (Galdman Sachs Int'l.)
Codbury Schweppes	£150	2000	8	100.534		Reaffered at 99.361, Noncaliable. Fees not disclosed. (NatWest Capital Markets.)
South Wales Electricity	£1.50	2020	914	101.105	_	Reaffered at 99.23. Callable at par from 1994. Fees 21/2%. (UBS.)
BNG	DF 500	2001	6)01,cj	99.75	Reoffered at 99.83. Nancajable. Fees 176%. (5BC Warburg.)
Nederland Waterschapsbank	GF 300	2005	69h	100.975	99.45	Reaffered at 99.30, Nancaliable, Fees 2%, (ABN-AMRO Bank.)
European Investment Bank	ITL 200,000	2000)014	100.094	97.46	Noncollable, Fungible with autstanding issue, raising total amount to 700 billion line, Fer 1%%. (IMI Bank.)
Greece	GDr 95,000	2002	11	100.26		Semionnually. Noncollable. Fees 0.50%. (Mitsubish) Finance Int'(.)
Argentaria Global Finance	Y10,000	1998	1,12	100.187		Noncollable. Fees 0.1875%, Denominations 100 million yea. (Nomura Int'l.)
Eletrobras	Y 10,000	1998	5.20	99		Redeemable of 99 in 1997, Fees) %. (Dalwa Europe.)
Petrobras	Y 15,000	1998	576	100	_	Noncallable. Fees 1%. Denominations 10 million yea. (Nomura Int'l.)
Suedwestdeutsche Landesbank	Y)0,000	2015	-	1001/2	-	Interest will either be 5.60%, payable in Australian dollars, or 5.35%, payable in marks, 6.60%, payable in dollars. Noncollable, Feet 9.50%, Denominations 100 million yen. (Namus Int'l.)
Equity-Linked						
Checkpoint	\$105	2005	514	100		Semiannually, Noncollable, Convertible at \$36% per share, a 24,10% premium, Fees 245
Systems Keinin Electric	\$250	1999	314	100		(NatWest Securities.) Noncollable, Each \$10,000 note with two warrants, exercisable into company's shares at
Express Rollway	****	2000	09/	700		expected 21/2% premium, Fees 21/4%. Terms to be sel Oct. 25. (Yamalchi Int'l.)
Surnitomo Stilx	\$200	1999	244	100	-	Nancollable. Each \$10,000 nate with one warrant, exercisable into company's shares at a expected 2½% premium. Fees 2½%, Terms to be set QCf, 30. (Nomura Ini'i.)

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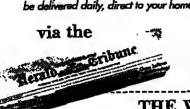
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Political Woes Buffet Bond Market

By Carl Gewirtz International Kerald Tribune

PARIS - A destabilizing cocktail of political uncertainty in much of Europe mixed with jitters over the stability of Japanese banks is unnerving the foreignexchange market and upsetting bond mar-

money that is moving. That is good news

remains to be seen whether the speculators are driven out before the move they have Swiss franc — a traditional haven for private investors — which declined 0.9 per-cent against the Deutsche mark. The rush into the mark occurred in near-

illiquid activity, traders said. Nevertheless. Paul Chertkow, a London-based analyst at Union Bank of Switzerland, warned that unless the mood was altered "the market is setting itself to test" how far up it can push the mark

The mark ended last week at a 33-mooth high against the yen, an 11-week high against the lim and a two-month high against the dollar and sterling. Each currency has its own reasons to

decline," said John Llewellyn at Lehman Brothers in London. "In a period of extreme nervousness, the mark is the only currency

that no one has anything to say against."

The political crisis in Italy and growing troubles in France and Britain were high on the list of explanations for why the hot money was moving. In addition, comments from Hans Tiermeyer, the president of the from its 4.03 percent. Bundesbank, extolling the virtues of a strong currency and concern from Alan Greenspan, the chairman of the Federal Reserve Board, about rising U.S. wage settlements were interpreted as supportive of the mark.

nominated Eurobonds.

The only positive aspect amid this gloom is that, at least so far, it is only hot tributed this to technical conditions — a squeeze in the securities repurchase agree-

know where to look to for reassurance.

A reduction in U.S. interest rates would initiated becomes self-sustaining with in- revive the market for U.S. bonds but is vestors adjusting their portfolios. Evidence unlikely at least until the U.S. government that investors are not yet in the game was and Congress agree to a substantial re-seen in last week's performance of the duction in the federal deficit — a move that, at best, is still some weeks away.

A cut in German interest rates could help reduce the attraction of the mark, but it is unclear whether the Bundesbank would act after recent data showed a rebound in money-supply growth. Ulrich Beckmann at Deutsche Bank Re-

Ulrich Beckmann at Deutsche Bank Research in Frankfurt said be doubted that the central bank was overly concerned about but by ironing out the wrinkle in the money supply, which remains well within the official target range. But he saw little chance of a cut until the central bank "sees the effect" of the tax cuts scheduled to be introduced early next year.

Mr. Beckmann said experience had shown that the final rate cut in an easing policy is almost always one too many.

"The Bundesbank is dragging its feet now trying to avoid that mistake," he said.

But if the official floor and ceiling rates

are unchanged, Mr. Beckmann said he expected the Bundesbank-directed moneymarket rate to ease toward 3.80 percent

Another option open to central banks to reassure markets is to intervene in the currency market. But analysts question whether the United States would be eager to participate in a move to strengthen the Monday, would reach an agreement soon.

Concerns about Japan were also dis-turbing the market. News that the Fed was Another possibility would be for Another possibility would be for the prepared to exchange its cash for U.S. Bundesbank to openly join the Bank of assets held by the Japanese government to provide emergency dollar liquidity for Japanese banks failed to reassure the market and instead fueled rumors that the franc ended trading at 3.5165 per mark. banks were already dumping dollar-de-better than its weakest level of 3.5202 francs but not as strong as the French would

like to see it. Meanwhile, a significant development in the bond market last week was a decision because speculators, even though they can ment market that dramatically raised the mobilize huge sums of money, are fickle and can be stampeded into reversing positions. Rather than pay for the hedge, inventory was unloaded.

Analysts agree that markets are extreme the September 1996 contract onward. Government of the september 1996 contract onward. Government of the september 1996 contract onward. Government of the september 1996 contract onward. by the German futures exchange to widen But the situation is still fluid, and it ly nervous. Moreover, the experts do not erament bonds originally sold with a 10year manurity but having only six years left to redemption will now be deliverable.

The move is expected to iron out the kink in the German yield curve where five-year, yields have been kept artificially low be-cause of the inadequate supply of paper available for settling the futures contract.

After the change, the yield on five-year government paper rose to 5.426 percent from 5.395 percent, and Frankfurt bankers said they expected to see the yield drift up to 5.55 percent and the spread between

yield curve, the move is also expected to wipe out the arbitrage that has attracted so many borrowers to issue five-year Eu-. robonds.

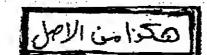
Issuers have been able to swap these, liabilities into floating-rate obligations at a cost below the interbank rate, the wholesale cost of money to banks.

■ Peru Sees Debt Restructuring President Alberto Fujimori of Peru predicted over the weekend that the country. would reach a "spectacular" debt restructuring accord by the end of the year with, creditor banks that were owed about \$8-

billion, Reuters reported from Lima. Mr. Fujimori said he was optimistic that Peruvian officials and bank negoniators, who are to resume talks in New York on

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Last Week's Markets						Euromarts											
All figures are		e of Irad	las Friday					Eurobond \					Weeking A				Oct. 1
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DJ Indus.	4.794.86		+ 0.02 %	Discount rate		54	94	U.S. S. short term				2	Straights	55.76	468.40	1,27(2)	1,164,1
חוור מ	218.67		+221%	Prime rate		574	694	Pounds sterling	8.27			118	Convert. FRNs				12.3
OJ Trans. 5 & P 100	1,513.53			Federal funds	rate	5%	5 %	French francs	7.06			35	ECP	72.40 7.280.60	133.30	81.50	147.3
5 & P 500	361,20	25/16	+1.75 %	Japan				licitor fire	10.07			156	Total		4,899.30	8,773.50	
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NYSE Co	313.63		+866 %	Call money		0.41	0.45	Swedish kryag	9.44			.63	Secondary	WOLLTER			,
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			1.030.00	3-month Interi	bonsk	6%	4 %	Libor Rates	L .								
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Microsoft Is Banking On a Fee-Filled Future

By Jon Friedman

EW YORK — If you think Microsoft Corp. already has an impact on the lives of computer users, wait until you see this. Michael Cusumano, co-author of the new book "Microsoft Secrets," says the software giant is contemplating a new system of service and pricing — a transaction-based, fee-for-service system that may revolutionize the future of the software industry as profoundly as Microsoft's products have revolutionized its past

The idea has enormous advantages for the Redmond, Washington-based company, i fr. Cusumano said Friday. Under the new system, Microsoft could charge 'transaction fees' to millions of its customers, just as banks and bro-

For each service, each customer would have to pay — if only pennies.

tomers, just as banks and kerage firms do.

The key is to lure people into using and paying for Microsoft services in every part of their daily lives — from personal banking from spreadsheets at home to home shopping. The latest news, sports and weather, the best route to the beach or to Bangkok. In short, Microsoft would be all things to all

One big advantage for Microsoft in this opportunity-pricing is that the company can lock in customer loyalty, Mr. Cusumano said. This would reduce its vulnerability to downturns in the computer industry, the worldwide economy or even customer acceptance of its latest software package, like the much-ballyhooed but not yet fully accepted Windows 95 operating system.

In the early 1980s, securities firms tried to market investment, banking, insurance and mutual funds directly to individuals, who had always bought the financial products from separate companies specializing in such services. The concept of unified marketing ultimately failed because Americans were slow to change their

In the brave oew world of one-stop on-line shopping for consumers, though, Microsoft would offer them an opportunity to conduct banking and investing directly through Microsoft, not to mention such nonfinancial transactions as ordering videocassettes or the latest rock compact disk, he added.

For each service, each customer would pay — if only pennies. But those pennies would add up. Mr. Cusumano teaches strategy and technology management at

See MICROSOFT, Page 17

THE TRIB INDEX

International Herald Tribune 1.129 World Stock Index, composed of 280 Internationally investable 128 stocks from 25 countries,

Business News. Week ending October 20, daily closings. Jan. 1992 = 100.

Industrial Sectors/Weekend close 10/20/95 10/13/96 % close close change

Energy 124,42 124,20 +0.18 Capital Goods Raw Materials 143.12 141.73 +0.98 Utilities 128.61 125.14 +1.96 Consumer Goods 130.00 129.27 +0.56 Finance 118.12 116.53 +1.36 Miscellaneous 138.45 141.62 -2.24 Services 117.74 118.42 -0.57

The Index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Argentine, Australie, Austria, Belgium, Brazil, Canada, Chile, Denmark, Finland, France, Germany, Hong Kong, Italy, Mexico, Netherlande, New Zeeland, Norvesy, Singapore, Spain, Sweden, Switzerland and Versacuele. For Tokyo, New York and London, the index is composed of the 20 top issues in terms of market capitalization, otherwise the ten top stocks are tracked.

10/2005 10/13/96 % close close change

133.43 130.72 +2.07

CURRENCY RATES

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Other Dollar Values Currency Per 3
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Countries **Dismiss WTO Bid** By China

RIPLEY, England - China's terms for joining the World Trade Organization remain unacceptable, the so-called Quadrilateral grouping of Canada, the European Union, Japan and the United States decided this weekend.

"We are agreed that China's joining the WTO is an important objective," the European trade commissioner, Sir Leon Brittan, said. "But we think it has to be done on the basis of acceptance of fundamental

rules of the WTO. Mr. Brittan said the Union had stressed that Beijing could phase in its commitments to joining the world trade group gradually.

"We look now to a further

esponse from China," be said. Taking part in the discussions were Mr. Brittan; Mickey Kantor, the U.S. trade representative; Ryutaro Hashimoto, the minister for international trade and industry in Japan, and Roy MacLaren, the foreign trade

minister of Canada. "I think we are all united in supporting China's accession but insist it act on a commercially reasonable basis," Mr.

Kantor said. "China has to respond to the fundamental rules of the WTO," Mr. Kantor said.

Earlier Saturday, be said that no major trading nation had agreed with China's terms for joining and that the four nations epresented at the meeting were deeply concerned about its failure so far to meet even minimum criteria."

Beijing is seeking to join the WTO as a developing economy, which would allow it softer

Washington has insisted it be admitted as a developed nation and objected to what it terms flagrant violation of copyright laws. The two countries signed a landmark anti-piracy accord in March, but U.S. companies say enforcement has been lax. "I think we all agree that

focused in terms of responding to the concerns of the many nations who have thus far found Chinese protocols and offers inadequate," Mr. Kantor said. Washington wants Beijing to open its markets more to imports and is concerned over its widen-

ing trade deficit with China,

China needs to be vigorous and

which jumped 18 percent in August to \$3.93 billion. Mr. Kantor said his talks with Mr. Hashimoto had centered on the November meeting of the Asia-Pacific Economic Cooperation forum, the U.S.-Japanese anto-trade accord reached in June and a dispute between Eastman Kodak Co.

and Fuji Photo Film Co. He said

he had agreed with Mr.

Hashimoto that bilateral reladons were at their strongest. (Reuters, AFP)

Doubts Deepen on Japan

By Paul Blustein thington Post Service

TOKYO— If the prob-lems plaguing Japan's bank-ing system seemed confusing and worrisome before, they just got more so, after the latest revelations about huge bond-trading losses at the New York branch of Daiwa Bank Ltd. that were disclosed last month.

It is hard to explain why a bank's management would react as Daiwa's apparently did last summer when a maverick trader, Toshihide Iguchi, confessed he had hid-

senior executives in a cover-up. Yes, Daiwa said, bank executives had directed Mr. Iguchi in July to continue concealing his losses because they "wanted to prevent Iguchi from fleeing," and they needed his help in straightening out records and paying interest on misappropriated bonds.

But even though keeping the scandal hidden may have violated U.S. banking law, "it wasn't a cover-up," the bank said.

Some reports said the bank was even wor-

ried that Mr. Iguchi might commit suicide, The oew twists in the Daiwa case have deepened doubts and uncertainties swirling

AMSTERDAM - The Dutch govern-

ment said Sunday it sold 100 million shares

in its postal service at 55 guilders (\$35.11)

each, reducing the state's ownership to

foreign investors, the government said as it

enhance its image for overseas expansion.

Demand was strong from domestic and

system and have increased jit-Daiwa's Diary

ters in global financial markets about the risks of a fullblown crisis. TOKYO - A former man-Underscoring the worries about Japan, which stem from aging director of Daiwa Bank Ltd. has confirmed that he and bad loans estimated at more

other bank executives planned to conceal a \$1.1 billioo loss until after the end of the financial half-year on Sept. 30, had the scandal oot become public beforehand. Hiroyuki Yamaji, who resigned on Oct. 9, indicated Japanese authorities approved of the action.

Co.-to just a notch above junk-bond status. A London credit-rating company also den 11 years' worth of trading losses totaling lowered ratings of nine Japanese banks.

than \$500 billion, Moody's

Investors Service Inc. has

lowered the credit ratings of

three major Japanese banks— Hokkaido

Takushoku Bank Ltd., Nip-

pon Credit Bank Ltd. and

Chuo Trust & Banking

On Friday in Tokyo, Daiwa issued a startling admission after Mr. Iguchi pleaded guilty to federal charges that implicated Daiwa the amount of extra interest Japanese banks. The ebbing of confidence has been reflected must pay to borrow money for short periods. By last Friday, even the biggest and seemingly soundest Japanese banks were being forced to pay as much as half a percentage point more than blue-chip banks from other major coun-tries to raise funds in overseas markets for three

> In essence, analysts said, Japan's chickens were coming home to roost, its banks have always been allowed to keep details of their financial condition shrouded—the theory be-

> > See DAIWA, Page 17

Strong Demand for Dutch PTT Privatization

writer, said demand exceeded 200 million

shares and the government had an option to

sell 15 million additional shares, which

and retail investors has been particularly

good. There has also been broadly based

demand from international markets, which

hance its image for overseas expansion.

day, Trading is to begin in New York on of the larger Deutsche Telekom AG would Monday, and the mail-and-communications be more popular. (Bloomberg, Reuters)

The response from Dutch institutional

would take its stake to about 45 percent.

AMD Acquires Rival Chip Maker To Fend Off Intel

By John Markoff New York Times Service

SAN FRANCISCO - Succumbing to brutal competition with Intel Corp. to produce the semiconductors that will power the next generation of personal computers, Advanced Micro Devices Inc. will acquire Nexgen Inc. for \$840 million in

The two Silicon Valley chip manufacturers, two of the three chip makers that have remained in the race with Intel to build a sixth-generation microprocessor chip, will now combine their design efforts.

The sixth-generation chip will be able 10 run computers with multimedia capabilities, such as the ability to show high-

resolution video.

Executives for the two companies said Friday that they had signed a definiove agreement under which Advanced Micro plans to acquire Nexgen io an all-stock transaction.

"I think it's a bold move on AMD's part, and Nexgen looks conductor design company. like it has a very good design for

company is planning to send a 79-member

band to Wall Street, along with 30 Dutch

Maven" in New York, said U.S. investors

good" response to the issue "because

about 30 telecommunications companies

are privatizing in the next 12 months, that means a lot of supply will be available."

Mr. Shah suggested the upcoming issue

Manish Shah, editor of the "IPO

its 686 chip," said Michael Slater, an industry analyst who is the publisher of Microprocessor Report, an industry newsletter. 'I think it's clear that Intel is going to continue to be an aggressive competitor. Probably at best 30 percent of the market will be in the hands

of its competitors. The announcement of the planned merger capped a week in which Intel reported a 41 percent increase in third-quarter profit, 10 \$931 million, and announced plans for a signif-icant expansion of its global chip-making capacity.

Under the agreement, Nexgen shareholders are to receive 0.8 shares of Advanced Micro stock for each share of Nexgen.

Nexgen has approximately 41 million shares of stock outstanding on a fully diluted basis, and its shareholders include Compaq Computer Corp., ASCII Corp. of Japan and Olivetti SpA of Italy, Together. the three computer companies control 37 percent of the semi-

Those Nexgen shareholders have agreed to vote in favor of the transaction, according to Advanced Micro and Nexgen. The deal is expected to close in the first quarter of 1996.

"We think this is a major event in the chronology of the personal computer industry," said W. J. Sanders 3d, the chairman and chief executive of Advanced Micro. "This is a great would probably give only a "moderately deal for the shareholders, customers and employees of both companies.

> Though it was a major rival to Intel in the markets for previous generations of chips -

> > See AMD, Page 17

reduced its ownership to 48 percent from 70 have underwritten 45 percent of the offering," the government and Amro said. percent. Royal PTT Nederland NV has The shares closed at 55 guilders on Friwanted the government to trim the stake to

BERLIN NOTEBOOK A Half of Germany Arises From the Ashes of Communism

worth of cash already pumped into HWWA-Institute for Economic Re- had been made in the Eastern Länder, average in the German Democratic Re-Germany's Eastern Lander, or states, since unification five years ago, how is the former East Germany doing? At a Berlin conference on the united Germany that was organized by the In-

ternational Herald Tribune and the Economics Ministry and held last week at the historic Hotel Kempinski, boosters contended quite plansibly that the former East will one day be among the most modern regions in all of Europe, at least in technical and infrastructure terms. That may be true, but right now

much of the former Communist region still has a problem: Despite its amazing transformation since 1990, it does not yet have what economists like to call sustainable growth, meaning self-propelled and reasonably moderate growth that keeps both inflation and unemployment in check.

With something like \$700 billioo Erhard Kantzenbach, who heads the search in Hamburg, is that growth there Mr. Tietmeyer coojured images of

Also, as Mr. Kantzenbach and Economics Minister Günter Rexrodt altogether averted." warned, unemployment in the East is still 13.4 percent and a stubborn 8.3 percent in the West. Germany's 2.5 percent growth rate, while reasonable enough, is not creating jobs on a net basis. The solution? Painful structural reforms like deregulating the labor market. The problem? These take a long time and a lot of political

Words of Fear and Hope Hans Tienmeyer, the president of the Bundesbank, reached for an unusual

While noting that enormous progress is 'still largely supported by transfers Italy's depressed southern region when from the West.'' he warned that 'the danger of a mez-

> A more cheerful note was struck by Gerd Tenzer, the senior board member from Deutsche Telekom AG who reported on the strides made in restructuring the telephone system in the East. Having started in 1990 with a "desolate infrastructure," he said, Deutsche Telekom managed to install

by 1993 as many phone sockets as had been installed between the days of Alexander Graham Bell in the last century and the collapse of the Berlin Wall

To date, some 3.7 million connections have been installed in the East, Italian metaphor in his own analysis of 1.2 million of them in 1994 alone. That,

The major problem, according to the economics of German unification. Mr. Tenzer said, compared with the bad old days of Communism, when the public was 50,000 a year.

zogiorno situation arising is oot yet After All That, Let's Party

When one has had enough talk of ecocomic growth, transfer payments and telephones, it is time to repair to some of Berlin's trendy new nightspots, whether the art galleries in the former East Berlin or the bars and restaurants all around this reborn metropolis. This correspondent's hot tip? Try Cafe Einstein, where the art crowd is youthful and casual, the schnitzel is excellent and the atmosphere in the high-ceilinged rooms is a pleasant mix of bourgeois service and

Alan Friedman

Turkmenistan Draws Western Energy Firms

veloping a high profile in the energy sector, with two big weekend developments involving Western energy companies company, which is involved in that wing attention to the former an \$8 billion oil development in Soviet republic.

Bridas Corp., a Virgin Islands-based petroleum explorer, said Sunday that it had discovered a huge natural gas field developed but has not sold. in Turkmenistan. Bridas, which high-quality grade of crude oil. serves
The field, if it lives up to the Union.

company's claims, would constitute a major find. Britain, one of Europe's largest gas con-sumers, for example, used about 2.25 trillion cubic feet of gas in all of 1994.

president, said the discovery 'confirms our belief that Turkenergy source into the future." Turkmenistan is a land-

locked central Asian republic bordered by the inland Caspian

Sea to the west, Uzbekistan to

the north, Iran to the south and Afghanistan to the east. The new well is located 280 miles (448 kilometers) from the during the next 12 months on Turkmenistan capital of Ashgabat and is in the center of the studies to determine where a Amu-Daria Basin, a large gasproducing region.

Meanwhile, the U.S. oil con-LONDON —Turkmenistan, cern Unocal Corp. has begun a little known outside its own geographic region, is rapidly detected to transport gas and oil from

nearby Azerbaijan, said the project would unlock huge Turkmenistan gas reserves that the central Asian republic has

The proposal is one of sevalready produces gas in Argentina, said the field had estimated reserves of 27 trillion istan and Ir. Jia and is part of a cubic feet of gas and 165 mil- rush to provide new transport lion barrels of condensate, a routes for huge hydrocarbon reserves in the former Soviet

Unocal and its partner, Delta Oil Co. of Saudi Arabia, also are betting that a 17-year civil war in Afghanistan can be resolved so that an 800-mile gas pipeline and a separate oil pipeline can Glen Nelle, a Bridas vice be built across the country's mountainous territory.

"We're not going to spend menistan will be a significant billions of dollars until we've got all the agreements in place," said John F. Imle Jr., Unocal's president. "I'm not saying today's project in Afghanistan is financeable, but one day, it will be."

Uoocal and Delta said they planned to spend \$10 million engineering and marketing pipeline could be built and who would buy the gas.

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PAGE 16 INTERNATIONAL HERALD TRIBUNE, MONDAY, OCTOBER 23, 1995 DOUBLE SUBJECT OF THE PROPERTY OF THE PROPERTY

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Spread On Bonds Points to A Rate Cut

By John M. Berry Washington Post Service

WASHINGTON - The bond market is in one of those strange stages when it costs almost as much to borrow money overnight as it does to borrow for 30 years. Some analysts say that means another fall in short-term interest rates is all but inevitable.

The spread between overnight rates and yields on 30-year U.S. Treasury bonds ended the week

U.S. CREDIT MARKET

But there is plenty of evidence Banks seem eager to lend, mortgage money is readily available
and at relatively low rates and
at relatively low rates and
at relatively low rates and control — the Fed lowered the target to 5.75 percent.

So what is going on? The last time the gap between overnight rates and 30-year bond yields was so small was before and during the 1990-91 recession. In 1989, short-term rates were higher than long-term rates as the Federal Reserve Board squeezed inflation by raising short-term rates, thereby slow-

two rates sometimes exceeded vestors wait for Washington to 4 percentage points, a clear sign devise a plan to reduce the that the Fed was pumping mon-deficit, Bloomberg Business ey into the economy to help a News reported from New York. capital-short banking system After benchmark 30-year that was not eager to lend. The Treasury bond yield hit the low lack of lending was seen as a of 6.28 percent, it zig-zagged, major factor in the sluggish re- closing at 6.35 percent Friday, as Oct. 27

covery from the recession. As a result of the Fed's generosity, the banking system and the overall economy regained until we get a credible budget their health. Toward the end of deficit package," said Donald E.

Nexgen Acquired

Continued from Page 15

the 386 and 486 microproces-

sors - Advanced Micro, based

in Sunnyvale, California, has

lagged in bringing to market its

version of Intel's current fifth-

generation chip, the Pentium.

Mr. Sanders hinted that the

two companies would not be

able to challenge Intel in the market for sixth-generation

chips immediately, saying that 1996 would be "a transitional

vanced Micro will stop design work on its version of the sixth-

generation chip, which is code-named K6, that was to have

competed with Intel's Pentium

The Pentium Pro is oow be-

ing sampled in limited quan-

tities and will go on sale in

November. In place of the K6,

Advanced Micro will adopt

Nexgen's chip, known as the Nx686, which is now in the

challenges Intel's dominance of

not result in any layoffs and that

subsidiary of Advanced Micro.

850 Third Avenue.

10 Mr. Sanders.

Pro microprocessor.

final stages of design.

As part of the agreement, Ad-

AMD:

Astra Firm Plans Listing

Reuters
LONDON — The company that controls the Astra satellite system, Société Europeene des Satéllites, is planning to offer stock shares to the public next year, the Sunday Times reported.

Such leading sharehold-ers as Pearson PLC and a group of German banks are keen on the initial public offering, which is reported to be worth £1.2 billion (\$1.89 billion), the newspaper said.

ing, long-term rates had begun to rise because of increasing demand for credit and concerns that a stronger economy would

bring higher inflation.
At that point, the Fed began to raise its target for the federal at just over 1.25 percentage funds rate, the interest rate fi-points, and on Wednesday it nancial institutions charge each age point — historically, a sign of tight monetary conditions.

But there is nleave of a percent in February and the percent in February and t percent in February. Then in July — with central bank pol-

Many analysts say that the only reason the overnight rate is not lower is that the Fed is removing cash from the banking system. Some of them say that is a bad idea and that the small spread is a sign that monetary policy is too restrictive.

Yields Seen Rising U.S. Treasury bond prices ing growth.

In late 1992 and the first half of 1993, the spread between the

optimism for an interest rate cut waned.
"I don't think yields will fall,

1993 the economy was boom- Maude of ScotiaMcLeod.

week.

U.S. Firms Slow Cuts in Work Force

Bloomberg Business News

NEW YORK - Major U.S. companies are hiring workers at nearly the same rate as they are cutting jobs, the American Management Association said in its ninth annual survey of the work force. The association said the results showed

the lowest level of average work force reduction in the survey's history. Fifty percent of the 1,003 large and

midsize companies surveyed reported job cuts in the 12 months ended in June, up from 47.3 percent a year earlier. But the average reduction was 7.7 percent, down from 9.2 percent in the previous year, the percent decrease between 1992 and 1993. association said.

The Week Ahead:

Sixty percent of the companies that dis-

World Economic Calandar, October, 23-27

Manila Asian Development Bank

hosts a conference on the future of Asia'a blg cities at the ADB head-

Melbourne Foster's Brewing Group

annual meeting. Hong Kong Retail sales for August.

Tokyo The chairman of GM and

Chrysler hold press conferences

Tokyo Japan Automobile Manufac-turers Association releases vehicle production for September. Produc-tion in August fell 3.1 percent.

the September quarter, Sydney Commonwealth Bank of Aus-

tralia annual meeting. Tokyo Higuchi Kotarou, the Keldan-

ran vice chairman, holds press con-

Tokyo Yasuo Matsushita, the gov-

emor of the Bank of Japan, holds

Earnings expected Lion Nathan.

Manila Philippine Telegraph &Tele-phone annual meeting at Hotel

about Japan-market strategy.

Wednesday Sydney Consumer price index for

Thursday Hong Kong South China Morning Oct. 26 Post (Holdings) Ltd. annual meeting.

press conference.

A schedule of this week's economic and thenciel events, compiled for the International Herald Tribuna by Bloomberg Business News.

Asia-Pacific

The net reduction a year earlier was 5.2

But job creation cannot mask that the job climination has become standard operating procedure for many U.S. companies, said Eric Greenberg, the director of the asemployment figures say better technology and new organizational strategies help to explain a 5.2 percent drop in the net work force between 1993 and 1994 and an 8.4

"Job cuts are no longer driven by market demand," Mr. Greenberg said. His study

London Third-quarter gross national

Madrid Industrial production for Au-

gust. Output rose 3.7 percent in July, Stockholm August current-account and trade statistics.

Earnings expected Sandoz, SSAB.

Munich Alexandre Lamfalussy, the

European Monetary Institute presi-

den, gives lecture on prospects for

European monetary union.

Paris September housing starts.

Stockholm Industrial production in

Luxembourg Hans Tietmeyer, the Bundesbank president, gives lecture on currency policy. Zurich Jürgen Weber, the Lufthansa

chairman, speaks at a dinner spon-sored by the German-Swiss Cham-

Paris Trade balance for August. Fore-

cast: Surplus expected to widen to

francs in July. Stockholm Sept. producer prices.

Earnings Expected Asea Brown Bovari, ICI, Philips.

Cordoba, Spain European Union La-bor ministers to discuss unemploy-

7.4 billion francs from 5.3 billion

product..

August.

missed workers also said they added jobs, found that 67.8 percent of companies atresulting in a net reduction of 1.1 percent. tributed job cuts to organizational restructuring, and only 44 percent said a business downturn was the sole or a contributing

Mr. Greenberg said the findings confirmed a trend analysts first noticed in the mid-1980s. Between 1988 and 1995, comsociation's management studies and the panies belonging to the association dis-author of the study. Analysts who track missed about 4 million workers, but not because demand for their products had weakened substantially.

"What's been so paradoxical about this downsizing frenzy is that it was in a period of expansion," said John Challenger, executive vice president at Challenger, Gray & Christmas Inc., an job placement service.

Havana Roundtable with the gov-emment of Cuba. Organized by The

Economist Conferences. For infor-

mation: (44-171) 830-1154.
Earnings Expected Arco, Exton, Kimbery-Clark, MCI, Mobil, Nynex, Shell Oil, Union Carbide.

New York Emesto Samer Pizano,

president of Colombia, will address

ciety. For information: (1-212) 249-

Earnings expected Chevron, Crsy Research, DEC, RJR Nabisco.

Washington National Association of

Realtors reports existing home sales

Earnings expected Anheuser-Busch, Cyprus-Amax, DuPont, 3M,

Mining, Sars Lee, Unum, Williams.

Washington Durable goods ordars

Earnings expected Dow Chemical, Engelhard, Hercules, Transamerica.

Washington Third-quartar gross do-

for September and weekly initial

state unemployment claims.

Monsanto, Newmont Gold, Newmont

an audience at the Amaricas So-

8950 Ext. 380.

for September.

mestic product.

Mobil

SHORT COVER

German 3rd-Quarter Plant Use Falls

MUNICH (Bloomberg) - German industry operated at a lower pace in the third quarter, with total capacity use dropping to 84.7 percent from 86.1 percent in the second quarter, the Ifo Institute for Economic Research said.

Capacity use in the second quarter had accelerated from 85.4 percent in the first quarter. That jump was a surprise because of surging Deutsche mark, which was expected to slow growth in Germany's export-driven market.

Ifo said its index of overall business confidence fell to 96.2 in September from 97.0 in August. The reading is the lowest since

Daimler Considers AEG Unit Sale

HAMBURG (Reuters) - AEG AG could soon virtually disappear as a company amid plans by majority shareholder Daimler-Benz AG to sell more units and close the consumer electronics

giant's headquarters, a German newsweekly said Sunday.

Der Spiegel said AEG, which is more than 80 percent owned by Daimler, would soon sell its automation and energy technology units to the British-French energy group GEC Alsthom.
The Frankfurt headquarters of AEG would then become un-

necessary, the magazine said, and plans call for it to be closed. AEG, once known throughout the world for its consumer products, would be left with only its microelectronic, diesel engine and rail systems divisions, the magazine said.

Saudi Sabic to Raise Production

RIYADH (Bloomberg) — Saudi Basic Industries Corp., the largest producer of petrochemicals in the Middle East, plans to raise annual production capacity to 25 million tons by the year 2000, Minister of Industry Hashim Abdullah Yamani said. Last week Sabic said net profit nearly doubled to a record 4.9 billion riyals (\$1.31 billion) in the first nine months of 1995. It attributed the strong showing to higher production and prices for

Managing Director Ibrahim ibn Salamah said production during the January-September period reached 15 million tons, compared with 14 million tons in the first nine months of 1994. Sabic is 70 percent owned by the Saudi government. Investors in Saudi Arabia and other Gulf states own the rest.

Telekom Malaysia Seeks Partners

KUALA LUMPUR (Reuters) - Telekom Malaysia Bhd. is looking for global partners to build up its multimedia business,

according to local reports.

The Business Times newspaper quoted Rashdan Baba, the company's chief executive, as saying that Telekom Malaysia hoped to be a world player in the telecommunications sector by 2002 and that it was talking to several international operators over possible alliances. He said the company was looking at international ventures in order to supplement its core business at

"We are already a regional player in India, Cambodia, Sri Lanka and Malawi," Mr. Rashdan said.

Telekom is firming up plans to set up basic and cellular telephone networks in India, Cambodia and Indonesia and is already working on cellular telephone networks in Sri Lanka, Malawi and Calcutta.

The largely state-owned utility company faces keen com-petition from private-sector telecommunications companies do-

Earnings expected Aetna Life, Kellogg, Reader's Digest, U S West. Nikko Manila Garden. ment and other labor problems. Tokyo September industrial produc-London Belgian central bank hosts meeting on Belgian economy at Hyatt Cartton Hotel. Milan Mediobanca shareholders

DAIWA: Japan Banking System Is Under Scrutiny

Continued from Page 15

ing that ordinary Japanese should feel comfortable depositing money wherever they price. wanted, leaving the Ministry of safety and soundness.

banks?" " said an employee of a New York securities firm responsible for handling shortterm loans to banks around the world. 'If someone is going to be telling half-truths about Treasury-bond positions, be telling half-truths about percentage point, brokers said.

Treasury-bond positions, which are easy to mark to market, how do you feel about these guys' real estate loans? It's a Japanese authorities were re-

black hole, and people are just a little worried." It's not that a full-scale disaster is in the offing. Economists and financial analysts place enormous store in declarations by the Finance Ministry and the Bank of Japan that they will use all resources at their command - which include the ability to create unlimited amounts of money at the stroke of a pen - to prevent

any depositor in Japanese banks from losing even one yen. Moreover, the higher costs that Japanese banks are paying to borrow dollars abroad, while crimping profits, are not threat-ening their stability since the banks still raise most of their funds at home, in yen, at very

nications Corp. and Concentric low cost.

Network Corp. When the service But th But the rise in the "Japan premium" has revealed the was announced Thursday, an-alysts said it was a step ahead of markets' belief that the risk of a Microsoft's 2-month-old on-line serious cash crunch is mounting and that the authorities' assur-Internet address: Cyberances can no longer be taken at face value. That lack of con-

fidence could become self-ful- in Hyogo Bank, a Kobe-based filling, analysts warn, if in- bank that collapsed in Septemvestors become unwilling to ber, to accept a 40 percent relend to Japanese banks at any duction in the value of their principal.

According to money market Finance to ensure the system's brokers, Japanese banks ven- not been comforted by the diswas case, is heightening the system's woes.

"The market is saying, "What do we know about these banks?" said an employee of

was 25/100, and Friday it hit 43/

On six-month borrowings, the differential is a full half

ANNOUNCEMENTS

Attention visitors

from the U.S.!

turing overseas to borrow mon- closure last week of a Federal But now this lack of trans- ey for three months were paying Reserve Board arrangement Under the arrangement, the

The markets have evidently

Fed would provide emergency dollar infusions to U.S. subsidiaries of Japanese banks in exchange for Japanese holdings of U.S. Treasury securities. But a West Coast money-market dealer said that some

people were skeptical about the arrangement with the Fed.

"I guess when you have all the news going bad, it's very difficult to turn the tide," the questing holders of debentures dealer said.

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Advanced Micro is working on a new chip, the K5, which, it MICROSOFT: Moving to Fees

could be threatened by the pop-ularity of the Internet. They said

Intuit Inc. is setting up a fi-nancial Internet service through its Quicken software, using tech-nology from Netscape Commu-

the opportunity, he said.

or to participate in forums about different topics.

America Online Is No. 1,

Overtaking CompuServe

WASHINGTON - America Online Inc. has for the first

time edged out rival CompuServe Inc. as the world's largest

computer on-line service, according to a survey issued last

Information & Interactive Services Report, a biweekly newsletter, also showed that the number of consumers dialing

up on-line services rose 15 percent in the third quarter, to 9.85 million users as of Sept. 30 from the end of June.

"For the first time, America Online can legitimately lay claim—narrowly—to being the largest service in the world, replacing CompuServe, which has historically held that position," said Rod Kuckro, editor of the newsletter.

The report said that America Online had 3.80 million

The report said that America Online had 3.80 million subscribers at the end of September, up 27 percent from the end of June. It was followed by 3.54 million subscribers for CompuServe, a unit of H&R Block Inc., and 1.72 million for Prodigy, a joint venture of International Business Machines Corp. and Sears, Roebuck & Co.

Microsoft Corp. was in fourth place with about 200,000 subscribers for the on-line service it introduced Aug. 24.

These services offer computer users the opportunity to use electronic mail, to browse through magazines electronically, or to participate in forums about different tonics.

A quarterly survey of 64 electronic services published by

says, will outperform the Pen-Continued from Page 15 have worried that Microsoft tium. But it will not be able to begin volume shipments until

the Massachusetts Institute of mid-1996. Nexgen began shipping its response to the Pentium, the Nx586, last fall. Technology's Sloan School of that the company was unchar-Management in Cambridge. acteristically "late" in seizing Nexgen's chips are manufac-tured by International Business His co-author, Richard Selby, teaches information and com-Machine Corp.'s microelectronics subsidiary. puter science at the University of California at Irvine. Mr. Cusumano said Microsoft

Cyrix Corp. of Austin, Mr. Cusumano said Microso Texas, the other chip maker that had a strong base to build on. The company announced on Tuesday that net income for its the latest generations of chips, already has a Pentium-class financial first quarter was \$499 chip out and is working on its own sixth-generation design.

million, 58 percent higher than in the comparable quarter last in the comparable quarter last year and higher than Wall Nexgen and Advanced Mi-cro said that their merger would Street analysts' expectations.

Microsoft investors probably Nexgen, which is based in Mil-pitas, California, and employs that comes from a broad-based, Nexgen, which is based in Mil-165 people, would become a guaranteed revenue stream.

Shares in the company have Atiq Raza, president and traveled on a roller-coaster ride chief executive of Nexgen, is to during the past six months. The retain his current positions as stock hit its low of \$74 on April the two companies integrate their activities, the companies said. He will become a vice some some said. He will become a vice since then, the shares have represident and a member of the Advanced Micro board. In ad-

dition, Mr. Raza will become While Mr. Cusumano said Advanced Micro's chief tech- the size of Microsoft would nical officer, reporting directly protect the company, some computer-industry analysis

MULTIMANAGER H.V."

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SPORTS

Now Under New Management Canadiens Get First Victory of Season

The Montreal Canadiens welcomed their new brain trust Saturday night with the sweetest gift possible — a victory as Pierre Turgeon's last second goal gave them a 4-3 victory over the Toronto Maple Leafs.

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Just hours before the game in Montreal, the Canadiens named Mario Tremblay as head coach and Rejean Houle general manager of the team that was off to an 0-5 start — the worst start for the franchise in nearly 60

years.
With time running out, Turgeon took a pass from Patrice Brisebois in the slot and beat goaltender Felix Potvin with a wrist shot in the final second of regulation time.

Yvan Cournoyer was made assistant head coach to complete the shuffle following the dismissal of Coach Jacques Demers and the general manager. Serge Savard.
The Canadiens, who trailed

the Leafs, 2-1, going into the final period, matched their season goal total with five goals.
"We learned at the same time everyone else did that we were going to have a coach

Miami, John Vanbiesbrouck ond period. John MacLean had had his 22d career shutout and a goal and an assist for the Scott Mellanby had two goals Devils, who improved their alland an assist as the Panthers handed the Hartford Whalers 10-1-1. their first loss of the season.

saves and was rarely tested by the Whalers, playing their sec-ond game in two nights. Mellanby, who also scored in the

NHL HIGHLIGHTS

third period, put Florida ahead for good with his league-leading fifth power-play goal at 4:43 of the opening period.
Kings 3, Penguins 2: In Pittsburgh, Yanic Perrant

scored 40 seconds into overtime for the Los Angeles Kings victory. Tony Granato kept the puck in the offensive zone and sent it behind the net to Rick Tocchet, who made a backhand pass to Perrault in front. Perrault lifted the puck over Ken Wregget's left shoulder.

Mario Lemieux, who was banged up against the Whalers on Friday, sat out for the first time this season for Pittsburgh. Devils 4, Senators 1: In Rutherford, New Jersey, Chris Terreri meda 17

time mark against Ottawa to

Red Wings 4, Bruins 2: In Vanbiesbrouck made 24 Detroit, Mike Ramsey, Martin Lapointe and Slava Kozlov scored in the first period and unbeaten Chris Osgood made 19 saves to lead Detroit. Ted Donato had a goal and an assist for Boston

Lightning 3, Stars 3: In Dal-las, Bill Houlder's goal with 13:21 left in the third period gained a tie for Tampa Bay. The goal was the first in a Tampa Bay uniform for Houlder. Blackhawks 4, Blues 1: In

St. Louis, Jeremy Roenick scored twice in a three-goal first period and Ed Belfour made 32 saves for Chicago . A melee erupted with 3:34 remaining. It started with a fight between Chicago's Bob Probert and St. Louis' Denis Chasse, but got out of hand after Roenick joined in. Referee Kerry Fraser assessed 100 penalty minutes.

Oilers 6, Canucks 4: In Edtonight," said Turgeon, who scored two goals in the victory.

Terreri made 17 saves in his monton snapped Vancouver's four-game unbeaten streak.



"It was a big bang, for sure." and Sergei Brylin scored the Kelly Buchberger added a goal Panthers 3, Whalers 0: In go-ahead goal late in the sec- and two assists. (Reuters, AP) Ohio State's Rick Dudley (80) being hit short of the goal by Purdue's Willie Burroughs.

No Revenge This Year for Southern Cal or Kansas State

streak against one of its fiercest rivals, mix that with the great play of Notre St. 25: Tommie Frazier threw for a and Kansas State figured it had its best Dame, something bad was bound to shot in years at beating Nebraska. Dame, something bad was bound to

ranked Trojans from the ranks of the

COLLEGE FOOTBALL

undefeated Saturday with a 38-10 victory. Notre Dame has not lost to Southern Cal in 13 games. No. 8 Kansas State fell to the second-ranked Nebraska Cornhuskers for the 27th Straight time, 49-25.

Southern Cal is 0-12-1 against Notre Dame since 1982, including last

This year, Southern California son, who caught six passes for 122 113 rushing yards, thought it could end its frustrating yards and a touchdown. When you No. 2 Nebraska

But this was not the year.

Notre Dame, ranked 17th by the for three touchdowns, threw for a tworushed for another two-pointer. Notre points in seven minutes. Dame's much-maligned defense held high-scoring Soothern Cal 24 points

No. 1 Florida St. 42, Georgia Tech 10: Danny Kanell threw for four touchdowns and broke his own school record for completions, 41 of 51, for touchdown receptions this season. 302 yards. Andre Cooper and E.G. Greeo each caught two of Kanell's scoring passes as host Florida State (7-

to its potential,** said Keyshawn John- nation's best rushing defense, gave up

No. 2 Nebraska 49, No. 8 Kansas career-high four touchdowns as Nebraska (7-0, 3-0 Big Eight) rolled to a 42-6 lead late in the third quarter without a rushing touchdown. But the vis-Associated Press, knocked the fifth- point touchdown conversion and iting Wildcats (6-1, 2-1) scored 19

Glenn set a school record with two touchdown receptions and Bob Hoying passed for three scores as Ohio State (7-0, 3-0 Big Ten) beat visiting Purdue (2-4-1, 0-3-1). Glenn's has 12

No. 7 Kansas 38, No. 15 Oklahoma 17: Mark Williams threw three touchdown passes and Dorian Brew other Dame since 1982, including last are 1971 and quaity of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl berth. The section of the Wildcats for a bowl beat a bowl b

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start (7-0) since 1968. The victory was the Jayhawks first in Norman, Oklahoma, since 1975.

No. 9 Colorado 50, Iowa St. 28: Lendon Henry ran for three touch- returned interceptions for Oregon downs and the defense added two scores as Colorado came back from a 28-27 deficit to beat Iowa State,

No. 10 Michigan 34, Indiana 17: Amani Toomer returned a punt 56 No. 4 Ohio St. 28, Purdue 0: Terry yards for a touchdown, caught a 38yard pass to set up another score, tossed a 37-yard completion on a third Wolverines.

Wisconsin 0: Northwestern's first yards earlier in the game. shutout since 1986 clinched its first No. 19 Penn St. 41, No. 18 Iowa winning season since 1971 and qual- 27: Wally Richardson connected with

been to a howl only once - in 1949. beating California in the Rose Bowl. No. 12 Oregou 26, Washington State 7: Isaac Walker and Paul Jensen

touchdowns as the Ducks used their defense to beat Washington State. No. 13 Auburn 34, Western Michigan 13: Auhurn's sputtering offense received a lift from Robert Baker's 47-yard punt return which set up a

short touchdown run. No. 16 Texas 17, No. 14 Virginia score in the first half and caught a 16: Phil Dawson kicked a 50-yard field three-yard scoring pass for the visiting goal into a stiff wind as time expired, Volverines.

lifting host Texas over Virginia, Dawson had missed attempts of 52 and 57

49ers Rout Rams Without Young

line in civilian clothes. So the ran out the clock. defense.

Norton returned interceptions 21 and 35 yards for touchdowns as the 49ers defeated the Rams. 44-10, on Sunday in St. Louis.

The San Francisco defense picked off Chris Miller four times — twice for Norton's scores and twice to set up touchdowns. Two came in the game's furst 4:14, giving the 49ers a 14-0 lead and taking the pressure off Elvis Grbac, Young's backup. It was the 49ers 10th straight

victory over the Rams, but it was a crucial one.

With Young expected to be out for two or three more games with a shoulder injury, and the offensive line banged up, a loss would have left the 49ers two games behind the Rams in the National Football Conference

West. Now, they are tied at 5-2. Grbac, who finished 11 of 14 for 119 yards, did his part, hitting John Taylor for a 34-yard touchdown just 2:44 into the game on the first play after Dedrick Dodge made the first of the 49ers' interceptions.

halftime, held on for their third straight victory.

The Bears (5-2) built a 25-0 lead but nearly squandered it after Houston's Darryll Lewis scored on the 98-yard return with 8 seconds to go in the half. Lewis's one-handed interceptioo and sprint down the sidelines brought the Oilers (2-5) to within 28-15. Houston used the spark to score another touchdown and field goal in the third quarter to close within 3.

Kramer, who completed 24 of 41 passes for 349 yards, then moved the Bears 73 yards for a crucial score, hitting Jeff Graham with a 18-yard touchdown pass with 10:18 left.

The Oilers responded once more. Chris Chandler's 6-yard NFC West. The Falcons (5-2) touchdown pass to Haywood are off to their best start since Jeffires with 2:23 to go, capping 1986 and ended Tampa Bay's

Steve Young was on the side-recovered an onside kick and

San Francisco 49ers simply Panthers 20, Saints 3: In turned over the offense to Ken Clemson, Carolina ended three Norton Jr. and the rest of the consecutive third-quarter possessions by New Orleans with interceptions, including two by Breit Maxie.

Maxie's interceptions Sunday gave him five in 1995, already a single-season high for

his 11-year career. Jets 17, Dolphins 16: Lasi week, the New Orleans Saints got their first victory of the season against the Dan Marino-less Dolphins, and the New

NFL ROUNDUP

York Jets joined the get-well club on Sunday in East Rutherford, New Jersey, by ending a four-game losing streak. Johnny Mitchell provided the

winning points by catching a 3-yard touchdown pass from Bubby Brister with 13:05 to play. Jaguars 23, Browns 15: Mark Brunell passed for 164 yards and a touchdown in Cleveland and the Jaguars scored twice within 2:49 of the first quarter.

The victory put the expansion Jaguars at 3-5, a half-game behind Cleveland, Pittsburgh Bears 35, Oilers 32: In behind Cleveland, Pittsburgh Chicago, Erik Kramer and the and Cincinnati in the AFC Cen-Bears, shaken by a 98-yard in- tral. Jacksonville's victories terception return just before have come against division foes - the Browns, Pittsburgh and Houston.

Redskins 36, Lions 30: In Washington, Darrell Green, part of a secondary that had been picked apart all afternoon, intercepted Scott Mitchell's pass 3:49 into overtime and returned it 7 yards for a touchdown, Ex-Lions kicker Eddie Murray sent the game into overtime with a 39-yard field goal with 4 seconds left in regulation.

Falcons 24. Buccaneers 21: In Tampa, Florida, Jeff George threw for 295 yards and three touchdowns and Morten Andersen kicked a 30-yard field goal midway through the fourth quarter as Atlanta moved into a three-way tie for first in the a 83-yard, 11-play drive, cut the four-game winning streak.

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PA

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Germany retained the world drivers' title David Coulthard of Britain in a Williams, on Sunday when he won the Pacific Grand Prix in typically masterful fashion.

The 26-year-old Benetton driver, starting from third place on the grid, dominated the race after taking the lead on the 50th of low-Briton Damon Hill, who has been

He is youngest man to have won two successive championships and the first since the late Ayrton Serma of Brazil in 1991. Schumacher also recorded the fastest lap of an intriguing, if rarely exciting, race in the mountains west of Osaka.

He needed only to finish in the top four and score three points to clinch his title. But he chose to claim the title gloriously rather than cautiously with a blistering performance supported by a perfectly judged strategy from the Beoetton team.

In a race of three pit stops for fresh tires on the slippery and low-grip Aida circuit,

Schumacher was supreme. He finished title was "a beautiful feeling." He added: 14.9 seconds ahead of his nearest rival, "At the start, Damoo was determined not AIDA, Japan - Michael Schumacher of 14.9 seconds ahead of his nearest rival. who had started from pole position and led for the first 50 laps until his second pit

Coulthard's Williams reammate and felthe 83 laps. It was his eighth victory of the season and the 18th of his career.

Schumacher's chief rival for the title this year, was third, a further 33 seconds behind year, was third, a further 33 seconds behind Schumacher. Every other driver in the field was

lapped by the winner. Schumacher reached 92 points in the champion's title race, a lead of 33 over Hill, with two races remaining — the Japanese

Grand Prix next Sunday and the Australian Grand Prix on Nov. 12. Gerhard Berger of Austria and his Ferrari teammate, Jean Alesi of France, who are moving to Benettoo next year, took fourth

and fifth places, ahead of Johnny Herbert if Britain in the second Benetton. Schumacher said winning his second

to let me go past him and that allowed the two Ferraris to go by. But it made oo difference."

Coulthard said he was frustrated by the problems he faced in attempting to pass the back markers after he had made his second

and final pit stop.

He said: "I changed my strategy because I had a big lead, but it did oot work out. I don't want to do anything to discredit Michael's victory, but there were some guys out there today who made it impossible to overtake. They must have thought they were in another race of their own.

Schumacher said he was not upset at the manner in which Hill had forced him wide at the first corner following the start.

Hill said, howver, that Schumacher had been unhappy at Hill's aggressive driving and had told him so privately, but the German champion declined to be drawn into a public dispute.

Deloware 48, James Martison 19 Deloware St. 41, Morgan St. 17 E. Kentucky 38, Yenn, Martin 15

East Carolina 32, Temple 22 Furnian 21, E. Termesser St. 15

Georgia 12, Kentucky 2 Georgia Southern 27, Chadel 0

Liberty 37, Wolford 0

Howard U. 20, N. Carolina A&T 14 Jackson St. 29, Grambling St. 26 LSU 49, North Texas 7

McNeese St. 20, Som Houston St. 0 Middle Tenn. 42, SE Missouri 0

N. Carolina St. 41, Duke 38 NW Louisiana 42, NE Louisiana 39

Nevada 49, Louisiana Tech 45

North Carolina 31, Wake Forest 1

SW Texas 52. 55. Nicholas 51. 25 South Carolina 52. Venderbill 14 Southern U. 61. Alcorn 51. Septen 19. Alcorn 51. Septen 10. Stephen F. Austra 31. Somilard 10 Teonessae Tech 36. Morehead 51. 29

MIDWEST

SOUTHWEST

Troy St. 35, Jock

Cent. Michigan 27, Kent 1/ Oncionad 28, Memphis 3 Druke 34, Doylan 23

E. Michigon 40, Ball St. 35 Evansyllie 7, Valparaiso 6 Indiana St. 27, W. Kentucky 6

Oldehoma 51, 20, Missauri 26 SW Missauri St. 15, W. Illinois 7

Thomas More 37, Buffer 29 Toledo 35. Bowling Green 16 Youngstown SL 56, Wingote 7

Texas A&M 24 Baylor 9
Texas Christian 16 Tuliane 11

Bolse St. 27, Idoho St. 17

Brighsm Young 23, Wyomin Collionsis 13, Oregon St. 12

N. Artzona 30, E. Washington 16 New Mexico 22, Colorado St. 14

SL Mary's Col. 26. S. Utch 24 UC Davis 38. CS Northelage 8

Utoh 22 Air Force 21 Utch St. 27, New Medico St. 14 Weber St. 14, Montana St. 7

CFL Standings

x-Edmonton x-Brit-Columbia

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Ohla U. 29, Akron 23

Miss. Volley St. 28, Texas Southern 21



Champion Michael Schumacher taking his victory lap.

SIDELINES

Australia Reaches Final

Holders Australia will defend its Rugby League World Cup title against England next weekend after scraping a 30-20 extra-time victory over New Zealand in the semifinals on Sunday. The Kiwis trailed by 20-6 early in the second half but rallied to

20-20, then squandered a chance to win when Matthew Ridge missed a conversion attempt. Brad Fittler and Terry Hill made the most of the let-off scoring tries for Australia in extra-time.

Gooden Signs for Winter Ball

Dwight Gooden, who last week signed a \$1.15 million contract with the New York Yankees, has signed to pitch for the San Juan Senators of Puerto Rico's winter league. Gooden is expected to arrive in San Juan some time this week. The Puerto Rico winter league begins Nov. 1 and runs through late January. (AP)

Jimenez Wins WBO Title

Daniel Jimenez of Puerto Rico won the World Boxing Organization bantamweight title when he outpointed defending champioo Alfred Kotey of Ghana on Saturday. (Reuters)

SCOREBOARD

HOCKEY NHL Standings EASTERN CONFERENCE Chicago Whniper St. Louis Toronto Dellas

FRIDAY'S RESULTS

Pittsburgh

1 d 1 0-2

Hartford

First Period: I, P-Joseph 1 (HALenteux, Joseph)

Lagit). Second Period: H-Emerson 3 (Stunahum, Feotherstone). Third Period: H-Kron 1

(Nikolishin, Wasley) (op). 4 P-Nedwed 2

(M.Lenteux, Joseph) (op). Overtime: None. Shorts on goat: P- 6-12-3-27, H- 12-9-16-0-37, Goatles: P-Baryanso. H-Burka.

K.Y. Rangers

8 3 0-3

Boffalo

1 0 0-1

Boffalo
First Period: B-Burnidge 3 (LaFaminine,
Galley) (pp). Secand Period: NY, Graves 4
(Messier). 3, NY, Kovalev 2 (Messier, Leech).
4 NY, Verbeek 2 (Ferrora, Robinsile). Third
Period: None, Shorts og goal; NY, 15-27-11—07.
B-10-7-6—23. Goalies: NY, Healy. B-Hassek.
Montreal
M.V. Islanders

0 2 6—2
First Period: None. Secand Period: NY,
Vasice 1 (Green, Scimatier) (pp). 2, NY,
Lachance 1 (King, Sernok). Third Period: Nane.
Shots on goal: M-4-11-11—26, NY 8-9-9—26.
Goalies: M-Roy, NY, Soderstrom.
Cadgary

1 3 6 6—3

Jonaton I (Core. 7, W-Bondon I (Willer, Hunter). Taked Persoda LA. Grazello 2 (Perrequet, Tocchet). 9, W-Gendron I (Cots. Gortachor). 10, LA. Kurri 2 (Droue). 11, LA. Kurri 3 (Gretzky) (son.). Suchs on goal: LA. 11,9-12—32. W-11-16-16—43. Goalless LA-Dotoe. W-Carey, Kalessa

First Period: P. Hoffer I (Otto), 2, P-Lindros 5 (Dykhols). Second: Period: P. LeCloir 4 (Therien, Lindros), 4, P-LeCloir 5 (Lindros, Therien). Tribrid Period: A-York 1 (Karpov, Rucchin). 6, A-Yofk I (Van Allen). Shots on ged: P- 7-17-9-33, A- 3-3-12-10. Gediss: P-

SATURDAY'S RESULTS

Tompo Bay

11-11-7-29, Geolless B-Lourier.

Tompo Bay

2 1 0 8-3

Pirst Period: D-Klorit 2 (Mothichuk), 2 T-, Moderno S (Ledyard). Second Period: D-Moderno S (Ledyard). Second Period: D-Moderno S (Ledyard). D-Hotcher) (pp), 5, T-Gration 5

A (Klima, Cutten) (pp). Taind Period: Tompo Bay, 7

Houlder I (Klima, Yasboeri). Overfilmer (Mone.)

22 Shets es ged: T- 13-10-13-2-38, D- 14-9-5-28, 2-30, Geolles: T-Puppo. D-Wokoluk,

Torusto 2 4 1-3

1 0 3-4

Mantreal
First Period: M-Turgeon 1 (Matakhav,
Recchi) (ppl. 2 T-Cnolg 2 (Hendrickson,
Yushkevich).3, T-Murphy 1 (Jonsson, Hague).
Second Period: More. Third Period: MFerguson I (Bure, Bosthear). S. M-Savage 2
(Recchi, Brisehois). & T-Wood 1 (Sundin,
Hendrickson) (ppl. 7, M-Turgeon 2 (Brisehois). Shorts on good: T- 13-9-31, M- 12-18-14-44.
Goodles: T-Potvin. M-Roy.
Ottown 1 0 6-1

First Period: O-Drury 1 (Alfredseon, Stroka).

2. N.J.-Zelepukin 2 (Niademayer, MocLean).
Second Period: N.J., Brylin 3 (Abelien, Guerin).
Third Period: N.J., MocLean 4 (Niedemayer, Broten1, S. N.L. Stevens 1 (Richer, Down), She

New Jersey

Broten1.S. N.L. Sievens 1 (Richer, Down). Shots on gooth O. 7-4-7-18. N.L. 11-8-10-29. Goothes: O-Beoupne. N.L. Terreri.
Los Angules 8 1 1 1-3
Pitishargia 1 1 8 8-2
First Period: P. Jogr 6 (Neglund, Francis).
Second Period: P. Sandshrom 4 (Nessland, Nedred). 2. LA-Druce 2 (Todd). Third Period: Los Angeles, Tacchet 5 (Greizhy, McSorley) (pp). Overimo-5. La-Perreotit 4 (Tocchet, Grundto). Shots on good: LA-12-10-11-1-34. P. 8-9-9-0-26, Goothes: LA-Storr. P-Wregget, Hartford 8 0 8-0
Florida 1 1 1-3

First Period: F-Mellanty & (Barnes, M. (pp). Second Period: F-Niedermoyer 3 (Mel lontry, Carloner). Third Period: F-Niellontry 7 (Medermoyer, Carloner). Shots on goal: H-11-7-6-24 F. 49-17-30. Gaolies: H-Reese. F.

First Period: C-Poulin 4 (Krivolausov, Nicholis). 2. C-Remidd. 3 (Murphy, Suter) (pp). 2. C., Roenidd. 4 (Murphy, Weiturich). Second Period: S.L.-Hulf & (Titolanen, Baran). S. C. Period: S.L.-Hulf & (Tifdcaren, Boron), S.C.-Suler & (Nicholts, Murphy) (pp), Taird Period: None, Shots of goale C 9-14-10--33, S.L.-11-15-7--33, Goodless C-Bolfour, S.L.-Fuhr; Vancouver 2 3 6--4

Edmontos 4 1 L-6
First Period: E-Ciger 4 (Olcusson, Oliver)
(pp.). 2. V-Bure 4 IRidity, Courinos). 3,
Vancouver, Gelinus 3 (Beconek, Brown). 4. EOliver 2 (Ciger, Weight) (pp.). 5. Edmonton,
Marchant 3 (Buchberger, Siegh). 6. EBuchberger 2 (Ciger, Mirosov), Second Period:
Edmontos. School (Ciline: White). N. Addontos. Edmonton, Sofun I (Other, White), 3: V-Mogliny 6 (Bure, Hirsch) (pp), 9; Vancouver, Lindon 4 (Ronning, Otsituta) (pp), Third Perfod: 10; Edmonton, Weight 2 (Marclament, Buchberger) (en), Softs on goal: V-11-12-6-29, E-13-14-9-36. Goolless V-Hirsch, E-Ranford.

FOOTBALL

Top 25 College Results How the top 25 terms in The Associated Press college (cothel) poll fored this week 1, Florida State (7-0-0) bear Georgia Tech 27-10. Next: at No. 14 Vinginka, Thursday, Nov. 2, 2, Nebrusika (7-0-0) beat No. 8 Konsas State 49-25. Next: of No. 9 Colorado, Safurday, 1, Flarida (6-8-0) did not play. Next: of Georgia, Safurday, 4, Olda State (7-8-8) beat Purdue 28-0. Next: vs. No. 18 lows. Saturday, 5. Southern Coffornia (4-1-6) lost to No. 17 Notre Dame 38-10. Next: at No.

ill Washington, Saturday. 4. Tempessee (6-1-8) did not play. Next: vs. 4, Tessuessee (6-1-4) tild not ptny. Next: vs.
3 outh Carolino, Saturday. 7, Kasses (7-4-4) part
No. 15 Okidhoen 38-17. Next: at No. 8 Karses
State, Saturday. 8, Kasses State (6-1-0) loot to
No. 2 Nebraska 48-25. Next: vs. No. 7 Karses,
Saturday. 9, Colorade (6-1-0) beat lowe State 5028. Next: vs. No. 2 Nebraska. Saturday. 18,
Michigan (6-1-0) beat indiana 34-17. Next: vs.
Minnesota, Saturday.
11, Nerthwestern (6-1-6) beat No. 24 Wisconsin 35-0. Next: at Illinois, Saturday. 12, Oragon (6-1-0) beat Washington State 26-7. Next: vs.
Attorno State. Saturday. 12, Autorna (5-2-6) beat
Western Michigan 34-13. Next: at Arkonsos, Saturday. 14, Virghaid (6-3-0) lost to No. 16 Tests
17-16. Next: vs. No. 1 Florida State. Thursday,

17-16. Next: vs. No. 1. Florida Stoth, Thursday, Nov. 2.15, Otlehenen (4-2-1) leafte No. 7 Kansos 38-17. Next: at Missouri, Schredoy, 14. Tenns (5-1-1) beat No. 1 4 Virginia 17-14. Next: vs. No. 25 Texas Tech, Nov. 4. 17. Netre Dame (4-2-4) beat No. 5 Southern Coffornia 38-

Dame (4-2-4) beat No. 5 Southern California 3810. Next; vs. Boston College. Schurdoy. 19, Jown
(5-1-4) Lost to No. 19 Penn State 41-27, Next; of
No. 4 Otho State, Schurdoy. 19, Penn State 65-240 best No. 18 lower 41-27. Next; vs. Indiana.
Schurdoy. 20, Washington (5-2-0) best Artsona
31-17, Next; vs. No. 5 Southern Col. Schurdoy.
21, Alabana (5-2-0) best Mississippi 23-9.
Next; vs. North Texas, Schurdoy, 22, Taxes ARAI
(4-2-0) best Boylor 24-9. Next; vs. Houston, Schurdoy.
22, Stundord (4-2-1) lost to UCLA 42-28.
Next; vs. Oregon State, Schurdoy, 24, Wiscousia
(2-3-1) lost to No. 11 Northwestern 35-0, Next; vs.
Michigan State. Schurdoy. 25, Texas Texh (4-9-0)
Michigan State. Schurdoy. 25, Texas Texh (4-9-0) Michigan State, Saturday, 25, Teams Tech (4-2-0) beat Rice 31-26. Next: at New Medica, Satur-

Major College Scores Army 49, Boston College 7 Bucknell 14 Towson St. 7 Cent. Connecticul St. 15, St. Francis, Pa. 13 Cerd. Commecticut St. 15, St Columbia 21, Yole 7 Dortmovth 35, Cologie 14 Duquesne 21, Siena 7 Lafayetie 27, Holy Cross 17 Lehigh 34, Cornell 23 Martst 34, Carolsius 13 Mossochusetts 20. William & Ang Marcyhurst 21, Robert Monts 19 Miami 17. Pilisburgh 16 Navy 20. Villanova 14 Northeastern 14 Baston U. 3
Perm St. Brown 21
Princeton 14, Harvard 3
Rhade Island 24 Connecticut

St. Peters 9. St. Johns. NY SQUTH
Alabama St. 49, Prairie View 16
Appalachian St. 10, Morshail 5
Austin Peay 28, Temessee St. 6
Bethane-Coolman 40, Albumy, G
Clemson 17, Maryland Q

Richmond 1 Forthum 1 fe

BASKETBALL

FRIDAYS RESULTS

TENNIS

BRICHTON INTERNATIONAL

Final
Fernandez def. Coetes. 6-4.7-S.
LYON DPEN



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NBA Preseason

Rew Jersey 110, Phoenic 110
Debrok 105, Chariotte 93
Micmil 93, Philiodeliphic 88
Porfland 105, Dollars 103
Son Antonio 112, New York 109
Socrawards 113, Chicago 111, OT
Seattle 110, Indiana 95
L.A. Lakers 117, Minnesoto 110:
SATURDAY'S RESULTS
Toronto 85, Vencouver 77

Toronto 96, Vancouver 77 Orlando 105, L.A. Chopers 97 Son Amonio 99, Boston 81 Chicago 101, Seattle 97 Chrysland 104, Milwaytee 8 Minnesota 104, Dollas 102 Washington 10%, Indiana vy Partiend 110, L.A. Lakers 10%:

Housian 116, Perth. Australia 72

Senificats
Mary Joe Fernandez 10, U.S., def. Kristle
Boopert, Netherlands, 3-6, 6-1, 6-2; Amanda Coetter (7), South Africa, def. Magdalena Majeeva

Wayne Ferreira (4), South Africa, def. Yevge-



GRAND HOTEL

Downtown location, complete health club with indoor pool

ny Kafetrikov (2), Russia, 1-4, 7-6 (7-3), 6-3; Pute Sampras (1), U.S., det. Todd Martin (5).

Find Ferreim def. Sampres. 7-6 (7-2) 5-7 6-3. CA TROPHY In Vienna Semiforts

Fifth Devents, Beiglum, del. James Bjorkman (8), Sweden, 7-6 (7-5), 6-3: Thomas Muster (1),

Dewnif def. Muster, 7-5, 6-2, 1-6, 7-5.
SALEM OPEN
In Belling
Semifluots

Michael Chang (1), U.S., def. David Nainkin, South Africa, 6-1, 6-2: Renza Furlan (2), Hoty, det. Shuzo Matsocko (4), Japon. 3-6, 6-3, 6-4. Final
Chang del. Furlan, 7-5, 6-3.
MARLBORO CHAMPIONSHIPS

In Neep Koop Semilleds Andrea Gaudenzi, Italy def. Mark Philippous sis. Australia, 2-6. ret Stefan Edberg.

Edherg def. Goudenzi, 6-3, 6-1, 7-6 (7-3).

GOLF

Dunhill Cup

SATURDAY'S RESULTS SATURDAY'S RESULTS
Group One
Consona, United Strates I: Ray Stewart, Connodo, 71, def. Peter Jacobsen, United Strates, 71,
extra hote; Rick Gluson, Connodo, 72, def. Lee
Jacopa, United Stotes, 72; Ben Creanbarn, United States, 68, def. Dove Barr, Connodo, 72.
Instand S. Sweden I: Jarrin Sandelin, Sweden,
67, def. Dorner Ourks, Ireland 70: Philip Wotton,
Ireland, 72, def. Jesper Purnevik, Sweden, 72,
extra bole; Roson Ratferty, Ireland, 68, def. PerUlrik Johansson, Sweden, 71,
Group Two

Ulrik Johansson, Sweden, 71.
Georg Two
Scribrad S. South Africa 1: Ernie Els. South
Africa. 70. def. Andrew Colbart, Scotland, 75:
Sam Terrance, Scotland, 68 det. Retief Goosen.
South Africa, 70: Colin Montgomerie, Scotland,
69. det. David Frass, South Africa, 71.
Gernamy, 2. Tahman 1: Sven StryNer, Germany,
68. def. Chung Chun-haing, Tahwan, 75: Hains
Peter Thul, Germany 77. def. Lu Wen-leh, Tolwan, 78: Chen Lipsig-hai, Tohwan, 68, def.
Alexander Cefta, Germany, 70.
German Tarve
Wates 2. Japan 1: Jan Wassan, Wates, 72. def.
Hidald Kase, Japan 7. 72: Taukasa Watenaba.
Japan 70, def. Mark Anothand, Wates, 71: Paul
Affleck, Wates, 69, def. Nobuo Settana, Japan

Zindotwe 2, New Zeokard & Tony Johnstone, 73 def, Greg Turner, 74: Nick Price, 68 def, Frank

Group Four Spain 2, Argentina 1: Vicente Fernandez, Argentina, 68. det. Miguel Angel Jimanez, Spain, 74. Jose Rivero, Spain, 70. def. Eduarda Romero, Argentina, 72. Ignacio Garrido, Spain, 71. def. Jose Coctres, Argentina, 72.

England 3 Australia & Barry Love, England, 72. def. Sver EUlängkun, Australia, 72. Mark, James, England, 68, def. Grég Natmen, Australia, 69; Howend Clark, England, 69, def. Craig Parry, Australia, 71.

SUNDAY'S RESULTS Sentinuals Sentinuals
Sentinuals 2. Irrelated 1: Cofin Montgomerie,
Scotlinus 7. def. Durron Corte, Telenol. 72:
Anchew Coffunt, Scotland, 75; def. Philip Weller,
Intiand, 76; Ronan Refferty, Ireland, 72; def. Sam
Tompres , Scotland, 74, new 2, Spain 1: Miguel Angel Jimenez, Spain, 70. def. Tany Johnstone, Zimbabwe, 71; Nick Price, Zimbabwe, 69, def. Jose Rivero, Spain, 70; Mark McNuthy, Zimbabwe, 73, def. Ignacia Garrido, Spain, disqualification.

Scotland 2. Zimbahwe 1 Andrew Collart. Scot-Scotland 2 Zimpanere I Andrew Chair, Scotland, 67, def. Tarry Johnstone. Zimbabwe. 71: Som Torrance, Scotland, 68, def. Mark McNuthy, Zimbabwe, 70: Nick Price, Zimbabwe, 68, def. Callr Montgamerte. Scotland, 74.

AUTO RACING

Pacific Grand Prix Results Sunday in the Pocific Grand Prix Fer-rate One race on the 3,763-kilometer (2,391mile) T-1 circuit in Aida, Japan, with driver, country, make of car, lops completed, time, and

where's average speed;

1. Michael Schumacher, Germany, Beneflon-Renault, 83 lops, one hour, 48 minutes, 49,972 seconds, 169,442 kph (105,054 mph); 3, David seconds, 169-442 (ph. 1(10-26 mpn); 4- Jova Couthpers, Britain, Williams-Renout, 83 (opt-1:69:04.892; 3. Danton Hill, Britoin, Williams-Renout, 83 (ops. 1:49-28.305; 4. Gerhard Berger, Austin, Fermin, 82; 5. Jean Alesi, France, Fer-ruri, 82; 6. Johnny Herbert, Britoin, Benetion-Renout, 82; 7. Heliz-Horald Frenizen, Ger-romy, Smither, Errer, 87. Outlies Provice, Errorow

Remortt 82: 7. Heinz-Hornki Frentzen. Germany, Sauber-Ford, 82: 8. Dilvier Paris, France,
Ligier-Mugen-Hondo. 81: 9. Mark Blundell.
Britain. McLaren-Meroedes. 81: 10. Jon Magnissan. Dennork, McLaren-Mercedes, 81.
Drivers' Stundings: 1. Scharmocher, 92 points:
2. Hill. 59: 2. Couldings: 1. Scharmocher, 92 points:
2. Hill. 59: 2. Couldings: 49: 4. Alest, 42: 5. Herbert. 41: 4. Bargee, 31: 7. Frentzen. 15: 8 (He).
Alban Haktdnen. Firland, McLaren-Mercedes.
and Rubens Burtichella. Brazil. Jordon-Peugeot. 11: 10 (Ne). Blundell and Paris. 10.
Constructors' Standings: 1. Benefron-Renoul, 12: Jopints: 2. Williams-Remonth, 102: 2.
Ferrarl, 72: 4. McLaren-Mercedes. 21: S. Clie).
Jardon-Peugeot and Sauber-Ford, 18: 7. LigierMagen-Hand, 16: 8. Tyrrell-Yamaha. 2: 9. Footwork-Hart. 1.

SOCCER

DUTCH FIRST DIVISION DBTCH FHEST DIVISION
Sporta Reflection 4. FC Twestle Enschede 2
De Granschap G, Roda JC Kerbrade 2
Willem N. Tiburg 1, RKC Washvijk 2
Fortuno Strad 1. SC Heerenveen 2
Go Ahead Engles 1, Vifasse Arnhem 3
NEC Nijmeyen 2. FC Volendam 1
PSV Eindhowen 7. FC Grantigen 1
Evenenveet Delektrick 1. Alors Anachydran A Feyenoord Rotterdon 1 Alox Arres

Standings: Alox 30 points, PSV 25. Willem II 19, Heerstween 18, RKC16, Feyencord 15, Roda JC 14, PC Groningen 14, Sporte 14, NAC 12, Twente 9, FC Utrecht & GA Engles 6 De Graof-schoo 6, FC Volendom 6. FRENCH FIRST DIVISION

Bordeoux Q. Rennes 0
Bosfie 1, Strosbotury 1
Salat-Ellerme 1, Lens 1
Guingamp 2, Le Havre 2
Narries Q. Lyan 0 Gueugnon 1, Connes 1 Monoco 3, Montpellier 1 Nice 1, Martigues 0 Litte 0, Metz 0

Lifte Q, Motz Ö
Stendinger: Metz 32 points, Lens 29, Austerne
SS, Paris-SG 25, Monaco 24, Guingamp 22,
Nantes 21, Montpeliler 21, Bastia 20, Nice 19,
Strusbourg 18, Bardonux 18, Rennes 18, Lyan 15,
Le Havre 15, Sark-Efferine 14, Guevgnon 12,
Lifte 10, Carnes 10, Martigues 10,
ITALIAN FIRST DIVISION
Bort 3, Cogliari 0
Cremonese 1, Atolantia 1
Inter Millan 0, Lazzio 0
Juverities, S. Paddora 1

AS Rome 1, AC Perme 1 Udinese 1, Torino 0 Vicenzo 1, AC Milon 1 Strongers: AC Allian 16 points, Juvenius 14

Parma 14. Napoli 14. Lotto 13. Floradhe 12. Vicenza 11. Udinese 11. Inter 9, Bort 8, Atologic 9, Romo 7, Cogliari 7, Placenza 1. Sampdorio 6. english PREMIER LEAGUE Arsenal 2. Asteo Villa 0

Chelseo 1, Manchester United 4 Covernity Q, Sheffield Wednesday 1 Manchester City & Leeds 0 Nottingham Forest S. Bollon 2 West Hom 1, Blackburn 1 Evenon 1, Toftenhorn 1

Southompton 1, Liverpool 3 Sourmompton 1. Liverpool 27 points. Maincheste: United 23. Arsenot 21. Middlestrough 21. Liv-erpool 28. Northophom Forest 26. Asten Ville 17. Leeds 17. Tottenhum 15. Cheisea 15. Blockbern 11. Shoffield Wednesdoy 11. West Hom 10. Winbledon 10. Everton 9. Queen's Pork Rangers 9. Coventry 7. Southampton 6: Bolton S. Manchester City 2

GERMAN BUNDESTICA KFC Verdingen 1, Hansa Rostock 1 Bayer Laverkuson 0, Schalle 0 SC Freiburg & Homburger SV 3 1860 Mumich 1, Korbruher SC 1 VIB Stuffoort 3. Eintracte Frankfurt 2 FC St. Pouli C, Boyers Munich 1 Borussia Dortmund S. FC Cologne 0 FC Kolserslautern 1. Fortuna Duesneldor Moenchengladbach 1 Wender Bregnen 0 Stonellous: Ravern Abunkth 24 points, Borars Dortmund 21, Moenchengladback 19, Hans Rostock 16, VtB Stuttgart 16, Bayer Leverlaus 15, Scholke 15, Werder Bremen 14, Keiserskutern 11, St Poul 11, Hun Munich 10. Verdingen 9. Fortuna Duesseldorf Eintracht Frankhurt 9, Cologne 8. Freiburg S.

RUGBY

RUGBY LEAGUE WORLD CUP

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Rolling Jes

Facilized 25, Water 10 Eggined 25, Weiges 10
Scorers; England — Tries; Part Newtone, De-nis Betts, Martin Officis; (2), Phil Clarke, Goals; Andy Farrell, Bobby Goulding, Drop. goal: Goulding: Wales — Try; Rowland Philips,

RUGBY UNION LATIN CUP

nos 47, Argentina 12 CYCLING

Tour of Lombardy

Leading fluid placings in the 252-ion Tour of Leabardy World Cup cycling race on Salarday; 1, Gianal Faresin, Italy, 5 hatrs, 49 mbutes, 2 seconds; 5. Daniele Nordello, Italy, 19 seconds behind; 5. Michele Bartol, Italy, some fine: 4, Rolf Sorensen, Denmark, Sé secs.; S. Siekano Zaniki; huly, 1:02; 6. Cloudio Chiappucci, Italy, s.t.; 7. Francesco Cosogonobe, Italy, s.t.; 8. Richard Pascol, Switzerland, s.t.; 9. Roberto Pistore, Italy, s.t.; 10. Fedice Putlini, Switzerland, s.t.; 9. Thank World Cop. Standings: 1, Johan Mussaenus, Relation, 10. Denter 2, 4. Johan Mussaenus, Relation, 10.0 martire, 2, 4. Johan Mussaenus, 2,

Flam World Crp Standings: 1, John Musseuw, Belgium, 199 points; 2. Andrei Tchmit, Russia, 114: 2, Michele Barjol, Haly, 104: 4. Gionni Bugma, Italy, 88: 5. Mauricle Fondriest, Holy, 87: 6. Max Scientin, Britain, 79; 7, Stefano-Zonlni, Italy, 65: 8, Violchestov Existenov, Russias, 38: 9. Magarten Den Bokker, Neitherlunds, 26: 10, Anthan Existentia, 18: 22. Andrea Ferrigata, Italy, 23,

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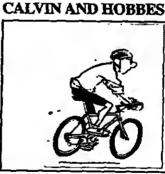


















THE FAR SIDE



"He's using blanks—pass if on."

and the state of t



To the state of th

Break of Silene Impractices Maddux Grounds Indians Public diving As Atlanta Walks to Victory Control World Series Game 1 around this game time, having broken a 1-1 the seventh. First, Hershiser walk and David Justic laced 1

And the design of the state of er, unbeauch and his master.
Their names were the Arlanta
Braves and Greg Maddux.
As the World Series returned
to American life Saturday night
after being wiped out by a labor

after being wiped out by a labor dispute last year, Maddux and Hershiser tried to dull the ex-citement by methodically warting the batters on both sides. They gave up just not between them — and the game equaled the World Series record for least hits.

for least hus.

Maddux especially deadened the Cleveland Indians' bats, allowing two hits, only one until the ninth inning. He might have held the Indians scoreless had it least to the for Kenny Lofton's Manuales. not been for Kenny Lofton's MR

THE VALUE CE.

\$ 11 da

base stealing and base running.

The Braves won, 3-2. Their in in the The Braves won, two decisive runs in the seventh they came on three consecutive walks, a force-play grounder and walks, a force-play grounder and inning epitomized the game; a snicide squeeze bunt. Not a hit Mc64ff 1b in the mix. The Indians also scored their first run without a hit.

Hershiser had gained the most victories — seven without a loss in postseason history. On Saturday he allowed only three hits but one was a - - home run by Fred McGriff in the second inning. He also walked the first two batters in the seventh, dooming himself and the Indians to defeat.

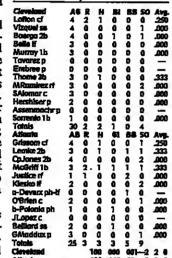
Maddux, who has been baseball's best pitcher for several seasons, threw only 95 pitches, didn't walk a batter and got 19 of his 27 outs on ground balls. Both of the Indians' runs were appearmed. Maddux retired 13 Insecutive batters at one — before Jim Thome singled with one out in the fifth inning - and then 12 more in a row before Lofton singled with

manager, said. "He

doesn't have overpowering stuff as far as throwing the ball by you, but he pitches both sides of the plate and up and down. He is everything you'd want a pitcher to be. He totally dominated that game."

McGriff's wild throw, but the Braves had a 3-1 lead at the

Braves 3, Indians 2



Cleretand 100 000 001—2 2 4 Attents 010 000 001—2 2 4 o-walked for Klesto in the 7th. b-grounded into tieldors choice for O'Brien in the 7th. E-McGriff (1), Belliurd (1), LOB.—Cleveland 1, Attenta 4.

eland 1 (Vizquel and Boerga).

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picthed to 2 bothers in the 7th, Herster L. 0-1

Second, Froemping Third, Hirsbbeck Left, Poll: Right Brinkman.

Hargrove replaced Hershiser with Paul Assenmacher. Mike

Lofton scored in the ninth on

Devereaux batted for Ryan Klesko and he walked too, loading the bases with no one out. Hargrove replaced Assenmacher with Julian Tavarez. Luis Polonia, batting for Charlie O'Brien, hit a ground ball to the usually sure-handed shortstop Omar Vizquel who bobbled the ball, losing a chance for a dou-ble play. McGriff scored on the play, and Justice reached third. Bohby Cox, the Braves' manager, called for a suicide squeeze, and Rafael Belliard executed it perfectly, bunting to the first-base side of the mound and forcing Tavarez to throw to first as Justice scored.

Lofton hit a routine ground ball, but Belliard, playing shortstop in place of the injured Jeff Blauser, bobbled it for an error. Lofton, the leading base stealer in the American League, stole second before Vizquel struck out, then stole third with Carlos Baerga at bat and scored as Baerga grounded out. Lofton was first American Leaguer to steal twice in a World Series inning for more than 70 years, the last to do it, in 1921, was Babe Ruth.

Maddux's second pitch of

the World Series had put him in

early trouble.

Maddux hasn't in the past pitched as effectively in the postseason as in the regular season, entering this game with a career 5.57 postseason earned run average and a 3-2 record. But as the evening progressed he looked more like the regularseason righthander.

Hershiser, who entered the game with a gaudy 7-0 post-season record and a 1.47 earned run average, gave up a hit to the first batter he faced. Marouis Grissom and a home run to Mc-Griff in the second.



Catcher Sandy Alomar Jr. leading Indians' starter Orel Hershiser from the mound.

Scots Win Dunhill Cup at Last

ST. ANDREWS, Scotland -- Scotland secured its first victory in the Dunhill Cup golf team tournament Sunday by beating Zimbabwe, 2-1, in

Not even the defeat of Colin Montgomerie by Nick Price, 68-74, in the last match could prevent the Scottish triumph on the Old Course. A hole-

in-one by Andrew Coltan at the 178-yard, parthree eighth sparked birn to a five-under-par 67 and a four-stroke victory over Tony Johnstone. Sam Torrance contributed the winning point by inflicting the first defeat of the week on Mark

McNulty, 68 to 70. Scotland lost two previous finals, to England in 1987 and 1992. This was Zimbabwe's first final.

Ossetians Take Russian Title

Spartak Vladikavkaz has won its first Russian premier league championship, breaking the domination of Moscow

The North Ossetian side beat CSKA Moscow, 2-1, on Saturday to put the title beyond the reach of its nearest rival, Lokomotiv Moscow, with one game left in the season. The three previous Russian championships were all won by Spartak Moscow.

Italy: Roberto Murgita's second-half header gave unfan-cied Vicenza a I-I draw with

SOCCER ROUNDUP AC Milan, the Serie A leader,

on Sunday. Murgitz struck three minutes after the break, making amends

for a series of squandered opportunities, by heading home Gustavo Mendez's cross. That canceled out Stefano Eranio's fiercely struck 43rd

minute opener for the visitors. Inventus defeated Padova, 3- to move into second place. Alessandro Del Piero followed up struck from 25 yards to set

Juventus oo the way to victory. Roy Hodgson's first match in charge of Inter at the San Siro finished in a 0-0 draw with Lazio, the only unbeaten side in Serie A. Inter showed all its old failings in front of goal.

goal by Jürgeo Klinsmann secured a 1-0 victory for Bayern Munich at St Pauli oo Saturday, ending a two-match losing streak and keeping Bayern three points elear of German ehampions Borussia Dortmund.

Germany: A 10th-minute

Dortmund kept up the presumph over struggling Cologne, with goals from the German internationals Jürgen Kohler French soccer with only 15 and Heiko Herrlich England: The publicity was

and earning himself an eightmonth suspension, but he was upstaged by a young teammate. Paul Scholes.

Scholes scored twice in the first 10 minutes, with help from Cantona, to set Manchester United on course for a 4-1 victory over Chelsea. A United old boy, Mark Hughes, scored Chelsea's goal.

United remain second in the Premier league behind Newcas-tle United, which beat Wimbledon, 6-1. Les Ferdinand scored a hat-trick. He now has 12 league goals and has scored in Newcastle's last seven games, a postwar elub record.

Liverpool beat Southampton, 3-1, on Sunday. Steve Mc-Manaman scored twice for Liverpool. Matthew LeTissier, of Southampton, was sent off.

Netherlands: PSV Eindhoven followed up Tuesday's 5-3 victory at Leeds United by thrashing mid-table Groningen. 7-I, on Saturday. Ajax won, 4-2, at Feyernoord on Sunday.

Spain: Atletico Madrid battled to another hard-fought victory on Saturday, away to lowly Valladolid, despite the second-half sending off of Kiko Narvaez, the striker's second banishment of the season. Atletico's scorer was the Argentine midfielder Diego Simeone, who

is enjoying a splendid season. On Sunday, last season's two pacemakers rediscovered some form. Real Madrid beat Tenerife. 2-0. and Deportivo La Coruna won, 1-0, at home to Sporting Gijon.

France: Metz, the French league leader, could manage no better than a 0-0 draw against Lille but still extended its unbeaten run to 14 matches. Secsure with a hard-fought 3-0 tri- ond-placed Lens failed to make up ground. Lens drew, 1-1, in St Etienne, It was a dreary night of goals in nine matches, seven of them draws. Champions all about Eric Cantona, playing Nantes, played its fifth consecin London for the first time unive league draw at home: a 0since the night of Jan. 25 when 0 tie with Lyon, runners-up last he attacked a Crystal Palace fan year hut ailing this season.

It's How You Play, and Lose, the Game

tional Herald Tribune

LONDON — The best thing about the McDonald's Championship, looking at it from the European side, is that it doesn't matter whether you win or lose. Because you are going to lose. So it is how you lose that

Buckler Bologna, Italian champion for the last three years, chose to tear off the blindfold and charge the firing squad. The result, after years of European resignation since the emergence of the American 'Dream Teams," was a terrifie helter-skelter 126-112 victory Saturday for the Houston Rockets.

The lesson, for Bologna's passive brethren, is that nobody got hurt. In fact, it amounted to a bigger victory for the losers, than the winners who simply maintained the National Basketball Association's undefeated record in the seventh of what has become an unofficial world elub championshir They played man-to-man defense,

which surprised us," said Rudy Tomjanovich, coach of the two-time NBA hampion Rockets. We really had to work hard to win this basketball game. I thought it was a very confident move by their coach to play us man-to-man.

On Friday night the Rockets opened with a 116-72 massacre of the Perth Wildcars, the Australian champions. Against their nature, the Aussies acted as if they were 44 points behind before the game started.

Vlahov, the Perth forward, said of the Rock-

23 Scent

25 Cattle groups

26 One with a crystal ball

33 Wedding sit

as Lima's land

se Kimono sasi 39 Santa Claus

43 Opposite of

44 "Ver-ry funny

After beating Real Madrid in the semifinal, Bologna had every excuse for conceding instant defeat to Houston. The Italians were playing their third game in three days, unheard of in Europe; and these were longer (by eight minotes), harsher games (with an NBA 24-second shot clock, six seconds faster than in Europe). To top it off, the team was running on the 35-year-old, retired-NBA legs of Orlando Woolridge.

Clyde Drexler, an original Dream Team-er, was named Most Valuable Player after scoring 25 points in the final; but the player who made the tournament a success was Woolridge. He is what every European club hopes to get from the United States and almost never does. Woolridge scored a tournament record 91 points, including 34 against the Rockets. He led his club in rebounding at 10.3 per game and blocked two shots in the final minute to protect its

victory against Real Madrid. But a lot of ex-NBA players move over-seas and score at will without making an impact, because they sink into the slow. ponderous style of the European game. Woolridge has been a revelation. They ran and ran. When they had to set up in the half-

court, they never just stood around scratching like so many European clubs.

Woolridge admits to being typical when he first played in Italy, for Benetton Treviso, last year. "To be honest, I got challenged." he said. "A let of players didn." lenged," he said. "A lot of players didn't 'They look a lot better on TV," Anthony really give me a lot of respect. It was my own fault. I thought it was going to be easy.

ets. ''Once we got over our initial nerves I I got angry. Once I got in shape, we started telt we could have done a lot better.''

I got angry. Once I got in shape, we started winning, and I'll tell you, winning's fun.

We won 25 straight games."
The Bologna lead was 17-10 midway through the first quarter when Drexler (25 points) and Robert Horry started shouting as if to slap themselves awake. The Rockets scored the next 10 points, but for 15 minutes the Italians answered every challenge. It was exciting to see Italians such as Riceardo Morandotti (4 assists, 9 points), Augusto Binelli (18 points, 10 rebounds) and Alessandro Abbio (16 points) daring to attack superior players. For the first time in three days, the crowd at London Arena became involved.

The Rockets led just 64-56 but put the same away in the third quarter inspired by the spirited Sam Cassell (23 points). It was 96-77 when the period ended.

The truth was that Houston played without the NBA's dominant player, center Hakeem Olajuwon, unavailable after minor surgery. The short week was a disruption for the Rockets, who returned to practice in Houston on Monday with the start of their season less than two weeks away. The Italians, however, have glimpsed the Holy Grail. They must wonder whether they could have beaten a weaker NBA team.

"They had us concerned for a while, and we're the champs," Tomjanovich said.
"There are some NBA teams that are rebuilding. It could happen."
Woolridge lived in the NBA for 13 years,

and it wasn't all heavenly. "I know I've played on some teams I think we could beat," he said, langhing.

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adidas

IN SPORTS IS OUR FUTURE.

CROSSWORD

43 Indecent

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the Dragon' artist

26 Ump'e call

es Little: Suffix

29 Short cheer

22 Verdi's "-34 Take new

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Solution to Puzzle of Oct. 20

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There is Nothin' Like e 2 Grandson of 4 Yeam s Meeting transcriber

7 Fuss

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11 Fall flower

10 Packs away

Guevara 42 Gratuity 46 Nixed at the Security Council 47 Adjusts laces 46 Film Two 6 Ozzie or Willie se Chipped into the pot **61 Succinct**

54 Conduits

O New York Times/ Edited by Will Short

55 Partly open 57 Little comics girl se Mets stadium se Salon job

es "Lohengrin soprano es Paradise es Ship's record

Funkmanship and the Blahs

By William Safire

NEW YORK — What a funk here is!" is the citation in a slang dictionary of 1698. "What a thick Smoak of Tobacco is here!" A century later, Francis Grose, in his Classical Dictionary of the Vulgar Tongue, defined to funk, from an old Flemish and French dialect verb, as "to smoke, figuratively to smoke or stink through fear."

'The Funkie Butt Boogie" was performed by the jazz great Louis Armstrong, recalling the smell of a cigar butt in a place where blues were played. Thus, funky has a long-established meaning of "smelly." with special reference to the smell of and bad times evoked by that smell. But it has another meaning, too, which floated out recently in the smoke-free atmosphere of Air Force One.

"I'm also trying to get people to get out of their funk," President Clintoo told reporters on the presidential plane. Alertly, one reporter asked, "Get out of their funk?"

To explain what he was gettiog at. Clinton tried another metaphor: "What makes people insecure is when they feel like they're lost in the fun house. They're in a room where something can hit them from any direction any time." When

can hit them from any direction any time. When this did not seem to sink in, he tried yet another word picture: "They always feel living life is like walking across a running river on slippery rocks and you can lose your footing at any time."

That last simile was especially vivid in evoking a feeling of insecurity, but the journalists were not inclined to admire the presidential metaphors. Almost immediately, the Clinton use of funk was compared to limmy Carter's 1979 of funk was compared to Jimmy Carter's 1979 adoption of a memo by his pollster Pat Caddell in which the president's low popularity was blamed on a national moloise, or feeling of uneasiness. One pundit observed that the president could not very well use the other synonym, depression, a word long taboo at the White House. (One economic aide was told to substitute the word "ba-

nana" for that dreaded term.) Give the Clinton White House credit; linguistic damage control went into accion. Within hours after some of us headlined the word, Clinton got off the funkmanship kick entirely. "Funk was a poor choice of words," he announced. "I feel very optimistic about the country." Clintoo added, allying himself with a more Reagan-esque than

Carter-esque outlook. "That seemed to put an end to the Funk Monster," the columnist David S. Broder wrote in The Washington Post, covering a presidential meeting with reporters at a breakfast for the columnist Godfrey Sperling Jr. "But Clinton

was taking no chances. As he circled the room, schmoozing with various groups of reporters, he wanted to be sure they got the message. 'Malaise is a state of mind,' be said. 'A funk is something you can bounce right out of."

A funk, noun, has a couple of other senses not connected to the smell of tobacco. One is "fear, panic": Grose ooted in 1785. "I was in a cursed funk." In his 1856 novel, "Tom Brown's School Days, Thomas Hughes gave the word its color:
"If I was going to be flogged next minute, I should be in a blue funk." Another, related meaning is "black mood, depression."

I think this is what President Clinton originally had in mind, no matter what he said later to tobacco smoke, and is associated with the good lighten it up. Other meanings abound — the Historical Dictionary of American Slang notes "to flinch." "to back down" and "to fizzle" but "to be in a funk" usually means to be very gloomy, kicking the cal and muttering oaths. Sometimes, but not oftentimes, a red, white and blue funk seems to be the state of the Union.

The president - any president - should be encouraged to use such terms because they enliven our discourse. Clinton has a feel for metaphor; in the same chat with reporters on Air Force One, he referred to the complexity of managing change as "trying to hold 400 Ping-Pong balls in your arms."

Many people see the presideot in power as an 800-pound gorilla, and the mental picture of an 800-pound gorilla juggling 400 Ping-Pong balls is one that deserves to be hung in the windows of our

And that's not all: on that same funky flight, Clinton revivified a term I have never dealt with in this space. To reporters exhausted by early-morning jogging, he admonished, "Don't fall asleep

not fall asleep, but just don't get blah."

This is not the blah of blah-blah-blah, the dialect form of the Latin et cetera or more precisely od infinitum, "and on and on and on." leading to the definition of "drivel." This is rather the bloh of the blahs, a state of boredom combined with minor heartburn first used by the manufacturers of Alka-Seltzer in 1967.

The singular blah was popularized by Variety in the early '20s: "Pre-Holiday Blah Feeling Gets Into Amusement Stocks." In a verb phrase, as used by Clinton on what may have been his greatest metaphorical day, to go (or get) blah is "to lose all energy or zest for life, to crumple." It's what White House pool reporters do at 5 in the

New York Times Service

The Master Builder of Model Airplanes

By Brad Spurgeon International Herald Tribune

MILHARS. France — "When I fly the big air-planes my knees tremble," said Yves Segonds. It has nothing to do with fear of flying for the 57year-old man who has been in a real airplane only four times in his life. No, he is referring to radiocontrolled model airplanes that are piloted from the ground, which he has a passion for building.

His have won prizes from model airplane as-

sociations, are imitated by other constructors and have appeared on France's Ushuaia adventure television program. "I like to make airplanes that are different

Tastemakers

An occasional series obout people for whom style is a way of life

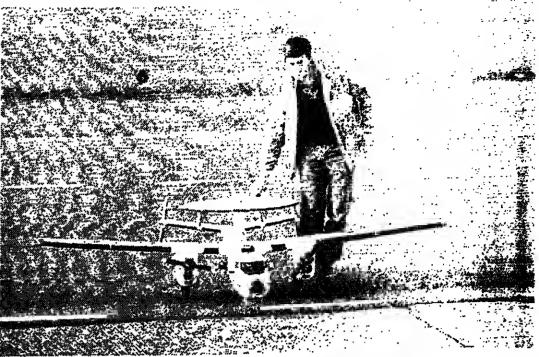


from what everyooe else does," said Segonds, at his home in the village of Milhars in southwest France. He builds them not from diagrams, but from photographs of the originals. A high point came in 1992, when he built the largest four-engine model airplane in Europe, his Lockheed Orioo P-3C, a U.S. land-based maritime patrol and anti-submarine warfare aircraft first flown in 1968. The model weighs 21 kilos (46 pounds), has a wing span of 3.25 meters (about 10 feet), and was timed by the Fédératioo Française d'Aéro-Modélisme flying at 150 kph (94

Segonds is proudest, however, of his Grumman E-2C Hawkeye early warning and control aircraft. It is the kind of radar airplane the U.S. Navy used during the Gulf War, with its distinctive round dish above the fuselage. "I've never seeo an airplane fly the way that one does," he said of his model, which made the cover of RCM (Radio Commande Magazine). "It does rolling, looping, flying on its back for 200 meters, one meter from the ground. But it will not accept engine failure. The moment an engine cuts, it rolls onto its back and dives to the ground." The plane crashed three times and he rebuilt it each time.

He is obsessive about details. The Hawkeye's dish radar rotates during the flight, like the original. His landing carriages descend slowly, never just springing out. He builds everything himself, radio control equipment included, and it costs him very little, since he uses anything on hand, like old bicycle spokes for the landing gears. All he buys are the engines and pro-

Segonds made his first airplane in 1950 from wood



Yves Segonds and his E-2C Hawkeye model with its rotating radar disk.

the idea and went to work in a string of jobs, from which he would pick up skills that would eventually go back to airplane making. Like working with fiberglass when be was foreman at an air con-

stopped, bringing his wife and four children to Paris where he took a night course in electronics in 1971 in order to build his own stereo equipment. "I learned to make radio controls, then I started making airplanes again in order to put the radio control equipment in them.

He has no idea how many model airplanes he has made. "I know that for three or four years I worked oo them for 10 bours a day," he said, in addition to his day jobs.

The watershed year was 1986, when he met René Lempereur, who was president of the model club to of the Aveyron region, where he was born.

"I made a glider from a diagram that I found in a magazine when I was 12. On the first launch it crashed borribly. The wood was far too heavy, I had with the fuselage under my arm, completed, And so we airplane than for me."

the gluing together of pieces of wood."

Will his knees tremble when he flies abound the Pou-du-Ciel? "I don't think so. It's more for the with the fuselage under my arm, completed. And so we

absolutely oo idea how to make a model." He buried started our team, I the constructor, he the pilot." The team lasted until Segonds took early retirement from his day job in 1993, bought a stone house in this village of 300 people, and decided to move from model

airplanes to the real thing.

'After 1 built the biggest model, someone else ditioning company.

In 1965 he made what he calls his "first true model," the kind attached to cables. "It was made from a kit with pre-cut wood. Then I made one myself from a block of wood that I hollowed."

He cootinued for a couple more years, then stopped, bringing his wife and four children to Paris

called the Pou-du-Ciel (literally, Sky Louse), and was first built in the early 1930s by a French aviator named Henri Mignet. It was one of the first airplanes cheap enough to be built by the common man and was one of the first ultralights, which is the kind of flying permit that Segonds is required to pass to fly it after he finishes the plane this fall.

"I wanted an ultralight that looked like an airplane." he said, "rather than these ugly looking little cootraptions out of tubes and canvas. The most interesting part of the construction process for me is

WEATHER Forecast for Tuesday through Thursday, as provided by Accu-Weather, North America Europe and Montreal Tuesday, while it is dry and pleasant from Boston and New York City to Washington, O.C., Into Thursday. A moist weet wind will bring phowers to Vancouver and Sasttle early Tuesday and egain Wednesday. Southern California will be nice. dep with near normal temperatures. Paris to Berlin will be partly to mostly sunny and dry with temperatures well above normal. Portugal and northern Spain will have be the statement of the stat 2 846 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 1152 / 115 19/64 18/64 18/66 6/41 21/70 11/52 11/52

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POSTCARD

2 Collies Rescue N.Y. Town From a Mess of Geese

By Evelyn Nieves New York Times Service

MAMARONECK. New York — When the Canada geese were just passing through, in that lovely "V" for-mation, people here actually liked them. This was obviously before "Honk If You

to leave. All of Harbor Island Park - the O'Grady said. beach the docks the fields - became saturated with their most unwelcome calling cards.

They had just about exhausted the public's good will and stumped village officials, who obtained a federal permit to allow hunters a crack at the problem.

And while that plan backfired - rational people despised it more than they despised the honking geese - there was still this goose mess along Mamaroneck's retired but sometimes comes along for the next is buy a border collie." he said.

waterfront. Which is where Rosie. Meg and Mary Ann O'Grady step in. Rosie and Meg are border collies and Mary Ann O'Grady step in the west basin, with the dogs making sure they kept their distance from the

O'Grady, a professional dog trainer.

The dogs are bred to be sheep and cow herders, but they don't mind herding geese

if O'Grady says the word.

Hate Geese" bumper stickers, and way before village officials decided the birds should be shot.

It seems the geese just didn't know when the seems the gees

It is almost a month since they started doing this, seven days a week, 10 to 11 hours a day, roaming 44 acres. But Rosie and Meg are still excited about the job. The other morning, they were literally jumping

dle of Harbor Island's soccer field. "O.K., go get geese," O'Grady said. Rosie and Meg (and Prince, who is old and

"It's a standoff," O'Grady said, "You see how the geese have their backs turned." Eventually, the geese grew tired Every morning, O'Grady brings Rosie of waiting in the water for the dogs to leave.

> Often, they won't come back all day. which explains why Rosie and Meg and O'Grady are becoming local heroes. "Everyone is so impressed."

Leonard Verrastro, the acting village man-Mamaroneck, which is most concerned

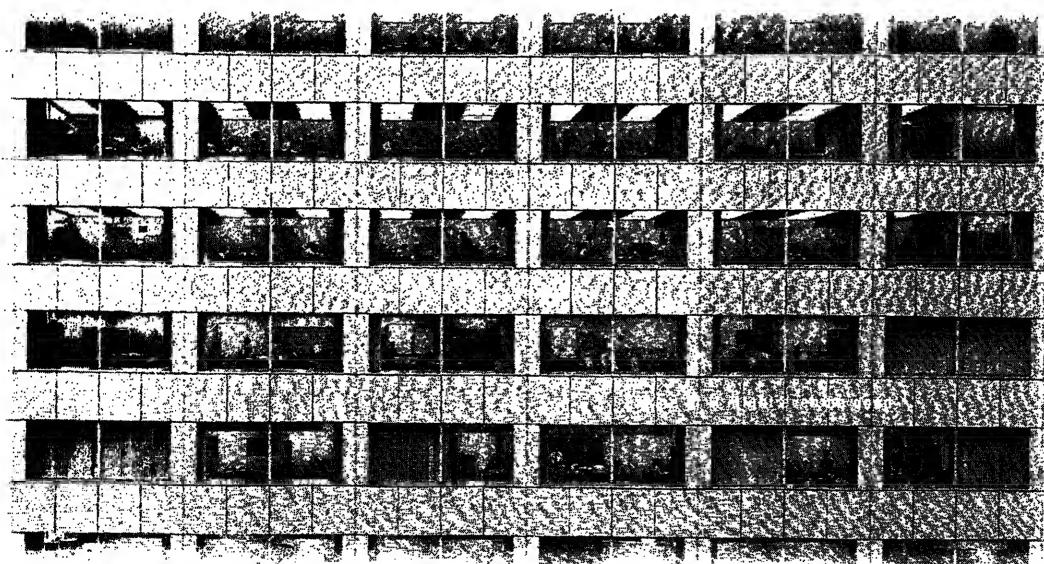
about E. coli bacteria from goose droppings, had spent thousands oo noisemakers out of their seats to have a run at a flock of to scare the geese away. about two dozen geese grazing in the mid-

It is spending \$7,000 for two months of O'Grady and her dogs, and considers them

well worth it, Verrastro said. "The most likely thing we're going to do

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